



October 17, 2019

Office of the Chief Information Officer
1305 E. Walnut Street
Des Moines, IA 50319

To Whom It May Concern,

I was recently asked to write a letter of reference on behalf of Premier Communications. This is something that I am more than happy to do.

As the president and owner of the Ambank Companies I cannot stress the importance of Premier to our businesses. We have 12 locations throughout NW Iowa and all of our banking and insurance offices are connected via Premier's fiber network. They are a fantastic partner and are always willing to go the extra mile.

I've had the privilege as being both mayor and council member for almost 50 years in Sioux Center. While many rural communities in the state have struggled, Sioux Center and the greater "Siouxland" area have bucked the trend. Year after year our businesses grow, more houses are built, and the local schools are bursting at the seams. This takes a lot of hard work! Premier has always been an asset with our regional growth. In my travels across the state I've heard of local communities struggling to work with utilities. That is not the case with Premier. They want our communities to grow and are great partners! From large to small developments, Premier is always supportive and ready to assist.

I've seen with my own eyes what can happen when communities don't work together – they suffer. When we all work together great things can happen and I'm pleased to say that Premier is a huge part of making our region successful. I personally give my highest recommendation to Premier Communications.

Sincerely,

W. Dale Den Herder