

## FINAL AGENCY DECISION

Docket No. SD-20V3-001<sup>1</sup>

February 3, 2021

In response to the Notice of Appeal (“**Appeal**”) filed by Premier Communications, Inc (“**Appellant**”) pursuant to and in accordance with Iowa Administrative Code rules 129—20.5(1) and (2), and following the Office of the Chief Information Officer of the State of Iowa’s (“**Office**”) notification of and opportunity for input from affected persons and parties pursuant to and in accordance with Iowa Administrative Code rule 129—20.5(3), the Office has conducted an internal review of all relevant evidence and information both submitted in connection with this Appeal and otherwise available to the Office related to the United States Census Blocks (“**Census Blocks**”) forming the basis of this Appeal. *See* Iowa Admin. Code r. 129—20.5(4). Following its review of the entire record before it, the Office issues the following **FINAL AGENCY DECISION** (“**Decision**”). Iowa Admin. Code r. 129—20.5(5).

### I. ISSUE(S) ON APPEAL.

Whether the Office correctly determined that the Census Blocks forming the basis of this Appeal constitute Targeted Service Areas (“**TSAs**”) as defined by Iowa Code section 8B.1(13) and Iowa Administrative Code rule 129—20.1.

### II. BACKGROUND, LAW, AND PROCEEDINGS.

Iowa Code section 8B.11, as amended, creates programs the Office is responsible for or involved in administering, including a Broadband Grants Program and a Property Tax Exemption Program (Iowa Code section 427.1(40)). At a high level, these programs are designed to reduce or eliminate areas in the State that do not have access to Broadband service at minimally acceptable speed thresholds. *See* Iowa Code § 8B.11. In order to identify these unserved and underserved areas and best direct the incentives available through these programs, the Office is required to make determinations as to whether any Communications Service Providers already offer or Facilitate Broadband service at or above twenty-five megabits per second of download speed and three megabits per second of upload speed (“**25/3**”) as of July 31, 2020 (“**As of Date**”). The Office makes these determinations on an individual Census Block basis by referencing Broadband availability maps or data sources that are widely accepted for accuracy and available for public review and comment. Iowa Code § 8B.10. In October 2020, the Office documented and communicated its TSA determinations by publishing Version 3 (“**V3**”) of the Statewide Broadband

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<sup>1</sup>Appellant filed an “Affirmation, Attestation, and Certification of Service or lack of Service in Census Block Broadband Grants Program Broadband Availability Map Challenge Process” (“**Certification**”) to initiate this Appeal. The Office considers this Certification to constitute a proper Notice of Appeal that comports with the form and content requirements of Iowa Administrative Code rule 129—20.5(1).

Availability Map (“**Map**”). Iowa Admin. Code r. 129—20.3, 20.4.

On October 28, 2020, the Office published V3 of the Map. V3 of the Map is based on maps and data sources made available by the Federal Communications Commission (FCC) and/or developed or produced by contractors or third parties retained or utilized by the Office for such purpose. Iowa Admin. Code r. 129—20.3. Data representing the status of fixed Broadband in Iowa is as of July 31, 2020. Iowa Admin. Code r. 129—20.1, 20.3, 20.4(1); *see Broadband Availability Map - Version 3 Challenge Process*, at OCIO.IOWA.GOV (<https://ocio.iowa.gov/broadband-availability-map-version-3-challenge-process>). In publishing V3 of the Map, the Office triggered a statutorily-required challenge period whereby “[w]ithin 20 days after [October 28], any person or party aggrieved or adversely affected by such determination may challenge the office’s finding by filing a notice of appeal with the office” and “provid[ing] the office with all evidence and information necessary to support the appeal.” Iowa Admin. Code r. 129—20.5(1); *see also* Iowa Code § 8B.10(2) (“The office shall establish procedures to allow challenges to the office’s finding on whether an area meets the definition of targeted service area.”). After the expiration of this initial twenty-day appeal window, the Office was to post any notices of appeal received by the Office online at [ocio.iowa.gov/broadband](https://ocio.iowa.gov/broadband). *Id.* r. 20.5(3). From the date of such posting, any other persons or parties affected by a challenge received by the Office would “have 20 calendar days to submit evidence and information in support of, or in opposition to, such appeal” to the Office. *Id.* After expiration of this second twenty-day submission window, the Office would “consolidate all appeals involving the same census block[s] and conduct an internal review of the evidence and information submitted by all appellants related thereto, in conjunction with any other evidence and information submitted by any affected persons or parties . . . , the maps and data sources originally utilized [by the Office], and any other information deemed relevant by the office.” *Id.* r. 20.5(4). Thereafter, the Office would issue a final agency decision stating the reasons for the Office’s decision concerning the census block(s) in question. *Id.* r. 20.5(5).

The period for appeals closed November 16, 2020 at 11:59 p.m. In accordance with Iowa Administrative Code rule 129—20.5(5), the Office is considering the evidence and information submitted to or otherwise available to the Office, and issuing final decisions concerning all of the Census Blocks forming the basis of appeals received by the Office.

### **III. FACTUAL BACKGROUND.**

On October 29, 2020, within the initial twenty-day window, Appellant filed this Appeal (Docket 20OCIO001).<sup>2</sup> Therein, Appellant challenged the Office’s determination with respect to the following fourteen (14) Census Blocks:

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<sup>2</sup> Appendix A - Premier Communications Map Appeal

|                 |                 |                 |
|-----------------|-----------------|-----------------|
| 191199501003127 | 191670704003065 | 191499706001032 |
| 191199501003130 | 191670704001310 | 191499706001037 |
| 191199501003129 | 191670704001309 | 191499706001022 |
| 191199501003161 | 191499703002065 | 191499706001020 |
| 191199501003160 | 191499706001026 |                 |

Supporting its Appeal, Appellant completed and submitted a Certification. Pursuant to this Certification, Appellant attested and certified under penalty of perjury that it offered or Facilitated 25/3 Broadband service in each of the fourteen (14) Census Blocks forming the basis of its Appeal as of July 31, 2020. With respect to each of these fourteen (14) Census Blocks, Appellant explained:

“The map shows some random census blocks within areas that were reported as served to ConnectedNation of which I believe were just inadvertently missed when they finalized the map.”

Appellant requested that these Census Blocks be designated as non-TSAs.

As required by Iowa Administrative Code rule 129—20.5(3), the Office posted this Appeal online on November 6, 2020. *See Broadband Availability Map - Version 3 Challenge Process*, at OCIO.IOWA.GOV (<https://ocio.iowa.gov/broadband-availability-map-version-3-challenge-process>). Over the course of the next twenty days, “[no other] affected persons or parties . . . submit[ted] evidence and information in support of, or in opposition to, such appeal.” Iowa Admin. Code r. 129—20.5(3). The Office subsequently conducted an internal review of all relevant evidence and information submitted by Appellant and otherwise available to the Office in connection with the Census Blocks forming the basis of this Appeal. *Id.* r. 20.5(4). Based on that review, the Office now issues the following Decision. *Id.* r. 20.5(5).

#### IV. DECISION(S) AND REASONING.

##### A. DECISION REGARDING BLOCK IDs: 191199501003127; 191199501003130; 191199501003129; 191199501003161; 191199501003160. (the “IV.A Blocks”)

1. **SUMMARY: APPEAL DENIED.** The Office will maintain the current designation as TSAs for the five (5) Census Blocks identified in Section IV.A due to insufficient evidence or information to the contrary.
2. **DETAILED RESPONSE:** With respect to the five (5) IV.A Blocks, the Office has reviewed the evidence and information submitted by Appellant related thereto, in conjunction with the maps and data sources originally utilized in determining whether these Census Blocks are or are not TSAs. Iowa Admin. Code r. 129—20.5(4). In reviewing this evidence and information, the Office’s specific objective is to determine whether it should change its original determination of “whether a communications service provider offers or facilitates broadband service” at or above 25/3 in the Census Blocks forming the basis of this Appeal as of July 31, 2020, based on the additional evidence and information now available to it, or whether its original determination based on the Broadband Availability Map V3

should stand. Iowa Code §§ 8B.1(13), 8B.10(1-2); Iowa Admin. Code r. 129—20.1, 20.3, 20.4, 20.5.

Here, the map data representing the status of fixed Broadband in Iowa as of July 31, 2020, and originally relied on by the Office in generating V3 of the Map indicates that no Communications Service Provider offered or Facilitated 25/3 Broadband as of July 31, 2020. Appellant completed and submitted a Certification on forms provided by the Office attesting under penalty of perjury that Appellant offered or Facilitated 25/3 Broadband in the Census Blocks forming the basis of this Appeal as of July 31, 2020. While the Office generally considers this Certification to be particularly probative evidence of 25/3 Broadband service, the Office may additionally consider “any other information deemed relevant by the office.” See Iowa Admin. Code r. 129–20.5(4). Such additional relevant information may include but is not limited to prior Certifications and applications provided to the Office under previous State incentives programs or Notices of Funding Availability.

In this instance, IV.A Blocks were previously identified as unserved Broadband Units in Exhibit B of Appellant’s Core Application to Notice Of Funding Availability #003, Control No. 366869 (“**NOFA #003 Application**”).<sup>3</sup>

Under the terms of NOFA #003, in order for the applicant to be eligible for an award they must have affirmed that their proposed infrastructure project was “shovel ready, meaning both that the Project **ha[d] not yet commenced into active buildout phases**, but [was] ready for rapid deployment...” NOFA #003, Section 1.4.7 (Emphasis ours). Furthermore, “Applicants must [have] certifi[ed] that no portion of the proposed Infrastructure Project ha[d] already commenced construction or buildout...” NOFA #003, Section 1.4.7.2. Finally, pursuant to NOFA #003, Section 2.2.6.1.1.3, and as part of Exhibit B of the Core Application, Applicant was required to certify “that each of the unserved Broadband Units in the form of Homes, Businesses, and Schools located within Census Blocks forming the basis of the Project that will be Facilitated with 25/3 Broadband or 100/20 Broadband, as applicable, as a result of the Project **DO NOT currently have 25/3 Broadband service available**, meaning no other known Communications Services Provider currently Facilitates 25/3 Broadband or greater to the Broadband Unit.” (Emphasis ours.)

Appellant submitted their NOFA #003 Application, along with all necessary Certifications as required under NOFA #003, on August 5, 2020. Appellant was asked to recertify that the Homes, Schools, and Businesses (“HSBs”) within the Census Blocks of the project were not currently receiving 25/3 Broadband, to which Applicant sent certification on August 19, 2020.<sup>4</sup> (See attached.) Of the IV.A Blocks comprising a portion of Applicant’s NOFA #003 Application, a total of seven (7) HSBs were reported. Appellant’s proposed NOFA #003 project sought to

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<sup>3</sup> Appendix B - NOFA #003 application materials

<sup>4</sup> Appendix C - Applicant certification of HSBs



provide service to all seven (7) of those HSBs. Accordingly, the Office may infer that no other service provider is facilitating 25/3 Broadband to these HSBs and, therefore, that the IV.A Blocks included in Appellant's NOFA #003 Application were not receiving service as of the date of the NOFA #003 Application (August 5, 2020), or 5 days after the As of Date of V3 of the Map (July 31, 2020).

The purpose of the Office's Decision is to determine "whether a communications service provider offers or facilitates broadband service" at or above 25/3 as of July 31, 2020. Based upon the Certifications provided to the Office by Appellant during prior State incentives programs, the Office reasonably believes that no broadband service was available in the above-referenced Census Blocks as of August 5, 2020.

In addition, the Office did not receive any conflicting evidence or information from other interested Communications Service Providers or members of the public as it relates to these Census Blocks during the period for input from affected persons or parties. Iowa Admin. Code r. 129—20.5(3). Considering Appellant's Certification, and the lack of any competing evidence or information, the Office concludes 25/3 Broadband service was not available in these Census Blocks as of July 31, 2020, and that these Census Blocks should be designated as TSAs and thereby are eligible to receive State incentives under the programs administered by the Office.

**B. DECISION REGARDING BLOCK IDs (the "IV.B Blocks"):** 191670704001310; 191670704001309; 191499703002065; 191499706001026; 191499706001032; 191499706001037; 191499706001022; 191499706001020.

1. **SUMMARY: APPEAL GRANTED.** The Office has received sufficient evidence to modify the current designation for the eight (8) Census Blocks referenced in IV.B from TSAs to non-TSAs.
2. **DETAILED RESPONSE:** With respect to the IV.B Blocks, the Office has reviewed the evidence and information submitted by Appellant related thereto, in conjunction with the maps and data sources originally utilized in determining whether these Census Blocks are or are not TSAs. Iowa Admin. Code r. 129—20.5(4). In reviewing this evidence and information, the Office's specific objective is to determine whether it should change its original determination of "whether a communications service provider offers or facilitates broadband service" at or above 25/3 in the Census Blocks forming the basis of this Appeal as of July 31, 2020, based on the additional evidence and information now available to it, or whether its original determination based on the Broadband Availability Map V3 should stand. Iowa Code §§ 8B.1(13), 8B.10(1-2); Iowa Admin. Code r. 129—20.1, 20.3, 20.4, 20.5.

Here, the map data representing the status of fixed Broadband in Iowa as of July 31, 2020, and originally relied on by the Office in generating V3 of the Map indicates

that no Communications Service Provider offered or Facilitated 25/3 Broadband as of July 31, 2020.

The IV.B Blocks each were previously identified as unserved Broadband Units in Appellant's Notice of Funding Availability #002 application, Control #330915 ("NOFA #002 Application")<sup>5</sup>. In their NOFA #002 Application, Appellant identified the project completion date as May 30, 2021 (*see* NOFA #002 Application #330915, Executive Project Summary, "customers will be cut-over to the fiber network by the end of May, 2021, which will mark Project completion."), with construction beginning April 1, 2020. Appellant was subsequently offered and accepted an award under that State incentive program. The Office has no additional information speaking to the specific status of the buildout concerning the IV.B Blocks, or to the NOFA #002 Application project generally, except to observe that the Appellant **DID NOT** certify to the Office that the Project as identified in its NOFA #002 Application that contained the IV.B blocks was completed as of July 31, 2020 (the "as of" date of Map V3) which would be particularly probative of 25/3 Broadband Service as of July 31, 2020 given that the Appellant must "Certify to the Office that the Project was completed as proposed/represented in the Application (NOFA #002, Exhibit E, § 3.1.1. et seq.) as a condition of reimbursement under NOFA #002.

Nevertheless, because Appellant completed and submitted a Certification on forms provided by the Office attesting under penalty of perjury that Appellant offered or Facilitated 25/3 Broadband in the Census Blocks forming the basis of this Appeal as of July 31, 2020 and the Office interprets this Certification to mean that that portion of the Project identified in its NOFA #002 Application containing the Census Blocks identified in Section IV.B was completed by the Appellant as of July 31, 2020, meaning that the Appellant facilitated 25/3 Broadband or faster at that time notwithstanding that the Appellant has not certified to the Office completion of the Project as represented in its NOFA #002 Application, the Office considers this Certification to be particularly probative of 25/3 Broadband service as of July 31, 2020. The Office accepts Appellant's Certification on its face that Broadband Service was available in the IV.B Blocks as of July 31, 2020.

For the record, the Office did not receive any conflicting evidence or information from other interested Communications Service Providers or members of the public as it relates to the IV.B Blocks during the period for input from affected persons or parties. Iowa Admin. Code r. 129—20.5(3). Considering Appellant's Certification, and the lack of any competing evidence or information, the Office concludes 25/3 Broadband service was available in the IV.B Blocks as of July 31, 2020, and that these Census Blocks should be designated as non-TSAs and thereby are ineligible to receive State incentives under the programs administered by the Office.

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<sup>5</sup> Appendix D - NOFA #002 application materials

### C. DECISION REGARDING BLOCK ID: 191670704003065. (the “IV.C Block”)

1. **SUMMARY: APPEAL GRANTED.** The Office has received sufficient evidence to modify the current designation for IV.C Block changing it from a TSA to a non-TSA.
2. **DETAILED RESPONSE:** With respect to the IV.C Block, the Office has reviewed the evidence and information submitted by Appellant related thereto, in conjunction with the maps and data sources originally utilized in determining whether this Census Block is or is not a TSA. Iowa Admin. Code r. 129—20.5(4). In reviewing this evidence and information, the Office’s specific objective is to determine whether it should change its original determination of “whether a communications service provider offers or facilitates broadband service” at or above 25/3 in the Census Blocks forming the basis of this Appeal as of July 31, 2020, based on the additional evidence and information now available to it, or whether its original determination based on the Broadband Availability Map V3 should stand. Iowa Code §§ 8B.1(13), 8B.10(1-2); Iowa Admin. Code r. 129—20.1, 20.3, 20.4, 20.5.

Here, the map data representing the status of fixed Broadband in Iowa as of July 31, 2020, and originally relied on by the Office in generating V3 of the Map indicates that no Communications Service Provider offered or Facilitated 25/3 Broadband as of July 31, 2020.

Appellant completed and submitted a Certification on forms provided by the Office attesting under penalty of perjury that Appellant offered or Facilitated 25/3 Broadband in the IV.C Block as of July 31, 2020. The Office considers this Certification to be particularly probative of 25/3 Broadband service as of July 31, 2020. In addition, the Office did not receive any conflicting evidence or information from other interested Communications Service Providers or members of the public as it relates to this Census Blocks during the period for input from affected persons or parties. Iowa Admin. Code r. 129—20.5(3). Considering Appellant’s Certification, and the lack of any competing evidence or information, the Office concludes 25/3 Broadband service was available in this Census Block as of July 31, 2020, and that this Census Block should be designated as non-TSA and thereby is ineligible to receive State incentives under the programs administered by the Office.

**V. APPEALING FURTHER.** If you wish to appeal this Decision further, within thirty (30) days of the posting of this Decision at [ocio.iowa.gov/broadband](https://ocio.iowa.gov/broadband), you must notify us in writing by mailing a written request for a contested case proceeding to:

Office of the Chief Information Officer  
c/o Matt Behrens  
200 E. Grand Avenue  
Des Moines, Iowa 50309

In so doing, you must state the reason(s) you are appealing this Decision, specifically identifying the particular aspects of the Decision with which you disagree and the reasons why, whether factual or legal in nature. The request for a contested case proceeding should state the name and address of the requester; identify the specific Office action which is disputed; and, where the requester is represented by a lawyer, identify the provisions of law or precedent requiring or authorizing the holding of a contested case proceeding in the particular circumstances involved, and include a short and plain statement of the issues of material fact in dispute. Iowa Admin. Code r. 129—6.4.

Upon receipt, your appeal will be forwarded to the Department of Inspections and Appeals where an Administrative Law Judge (“ALJ”) will perform an independent review. Iowa Admin. Code r. 129—20.6(1); Iowa Admin. Code r. 129—6.6. At that time, you will have an opportunity to make a presentation, in person or over the telephone, to an ALJ regarding the nature of your concerns. If you do not exercise your appeal right within thirty (30) days of the posting of this Decision at [ocio.iowa.gov/broadband](http://ocio.iowa.gov/broadband), this Decision shall become final and no longer subject to challenge. Iowa Admin. Code r. 129—20.5(5).

Sincerely,

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Matt Behrens  
Deputy Chief Information Officer  
State of Iowa

## Appendix A



KIM REYNOLDS, GOVERNOR  
ADAM GREGG, LT. GOVERNOR

STATE OF IOWA

ANNETTE DUNN  
CHIEF INFORMATION OFFICER

**Affirmation, Attestation, and Certification of Service or Lack of Service in Census Blocks  
Broadband Grants Program Broadband Availability Map Challenge Process**

|   |                             |               |                        |
|---|-----------------------------|---------------|------------------------|
| <b>A. COMPANY INFORMATION (if submitted on behalf of an entity)</b> |                             |               |                        |
| <b>Company Name:</b>  | Premier Communications      |               |                        |
| <b>Address:</b>   | 339 1 <sup>st</sup> Ave. NE |               |                        |
| <b>City:</b>  | Sioux Center                | <b>State:</b> | Iowa <b>Zip:</b> 51250 |

|  |            |                |  |
|--|------------|----------------|--|
| <b>B. DESIGNATED CONTACT INFORMATION</b> |            |                |  |
| <b>Contact Name</b>                      | Ryan Boone | <b>Phone #</b> | (712) 722 - 3451   |
|  |            | <b>Email:</b>  | <a href="mailto:rboone@mypremieronline.com">rboone@mypremieronline.com</a> |

|   |
|---|
| <b>C. CERTIFICATION/ATTESTATION/AFFIRMATION</b> |
|---|

In signing and submitting this form, the above-identified company, and its duly authorized representative signing on behalf thereof, hereby affirms, attests, and certifies under penalty of perjury that, as represented in its submission:

1. Company, consistent with the representations made in this form, and regardless of whether your company's prior reporting to the FCC and/or Connected Nation was correct or in error, either:
  - a. Offered or Facilitated material Broadband service at or above twenty-five (25) megabits per second of download speed and three (3) megabits per second of upload speed ("**25/3 Broadband**") in the identified census blocks as of July 31, 2020; or
  - b. Did **NOT** offer or Facilitate 25/3 Broadband in the identified census blocks as of July 31, 2020;

**OR**

2. Another unaffiliated company, consistent with the representations made in this form, either:
  - a. Offered or Facilitated material Broadband service at or above twenty-five (25) megabits per second of download speed and three (3) megabits per second of upload speed ("**25/3 Broadband**") in the identified census blocks as of July 31, 2020; or
  - b. Did **NOT** offer or Facilitate 25/3 Broadband in the identified census blocks as of July 31, 2020;

|  |
|--|
| <p style="text-align: center;"><b>Choose One</b></p> <p><input checked="" type="checkbox"/> Response Concerns Your Company or An Affiliated Company (#1 above)</p> <p style="text-align: center;"><b>OR</b></p> <p><input type="checkbox"/> Response Concerns An Unaffiliated Company (#2 above)</p> |
|--|




| CENSUS BLOCK ID IN WHICH<br>25/3 BROADBAND OFFERED<br>OR FACILITATED (OR NOT)<br>(please attach excel spreadsheet<br>listing additional census blocks and<br>making corresponding<br>representations in columns to the<br>right if necessary) | PRIOR REPORTING<br>to FCC or Connected Nation  |   |                                      |                                  | 25/3 Broadband materially<br>FACILITATED AS OF July 31,<br>2020     |
|---|--|---|--------------------------------------|----------------------------------|---|
|   | <u>In Error</u> means data was reported incorrectly to FCC or Connected Nation<br><u>Correct</u> means data was reported correctly to FCC or Connected Nation<br><u>No Response</u> means data was not reported to FCC or Connected Nation<br><u>Unknown</u> means data is incorrect for unknown reasons |   |                                      |                                  |   |
| 191199501003129   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191199501003127   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191670704003065   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191670704001310   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191670704001309   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191499703002065   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191499706001026   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191499706001032   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191499706001037   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191499706001022   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191499706001020   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191199501003161   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191199501003160   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 191199501003130   | <input type="checkbox"/> In Error  | <input checked="" type="checkbox"/> Correct | <input type="checkbox"/> No Response | <input type="checkbox"/> Unknown | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
|   |  |   |                                      |                                  |   |
|   |  |   |                                      |                                  |   |

**D. ADDITIONAL EXPLANATION** (To the extent you believe additional explanation is required to ensure that you are communicating full and accurate information, please use the below space to further explain, qualify, or substantiate your above certification/attestation/affirmation. To the extent necessary, please feel free to upload additional explanations/supporting documentation. If you are a Communications Service Provider and indicated "In Error" or "No Response" in the "Prior Reporting to FCC" column for any census blocks above, please elaborate.)



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|   |       |                  |
|---|-------|------------------|
| <b>E. SIGNATURE*</b>  |       |                  |
| Authorized Signature:  | Date: | October 29, 2020 |
| Printed Name: Douglas A. Boone  |       |                  |
| Title: CEO  |       |                  |


**\*PLEASE READ BEFORE SIGNING:** By signing and submitting this form, I, on my own behalf or as a representative of the company identified above, as applicable, expressly represent that I am authorized to make the above factual representation on behalf of said company and/or myself, as applicable, and under penalty of perjury as authorized by Iowa Code section 622.1 and pursuant to the laws of the state of Iowa, certify the following with respect to this form submitted on behalf of said company and/or myself: any statements, representations, warranties, certifications, or attestations made in this form, including any attachments or enclosures associated therewith, are true and accurate; I, on behalf of said company and/or myself, have not knowingly made any false statements or representations in this form. In addition to any criminal penalties authorized by Iowa Code section 720.2 that may result from any false statements of material fact made herein or any other remedies available at law, equity, or otherwise, if it is subsequently determined that I have made a statement, representation, warranty, certification, or attestation in this form, or any attachments or enclosures associated herewith, that is later proven untrue in any material respect, the company on which I submitted this form on behalf of may be disqualified from current incentive programs administered by the Office or may be ordered to repay the Office the entire amount of any funds previously distributed by the Office to said company in connection with any current incentive programs administered by the Office. OCIO makes no guarantees as to whether the information supplied by you will result in any change to the Broadband Availability Map V3 or the way any incentive decisions are reviewed, scored, or decided. This form, as completed, any attachments hereto, and any other information or materials submitted to the Office in connection with this form or related inquiry, shall be considered public records and shall be made available for public examination and/or disseminated upon request by third parties as required by Iowa Code chapter 22. The Office reserves the right to reject this form and relatedly consider any information communicated through this form as neither credible nor probative if this form is not fully and properly filled out.

## Appendix B

8/6/2020 1 of 6

IowaGrants

Control Number 366869



IowaGrants.gov

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### Application

#### Instructions

Annotations records internal notes/comments that are visible to internal staff only. Feedback appends a new section to the bottom of the application that is visible to the applicant and anyone viewing the application.

Application Details

[Print to PDF](#) | [Release for Review](#) | [Negotiation](#) | [Annotations\(0\)](#) | [Versions](#) | [Feedback](#) | [Withdraw](#)

**365549 - Empower Rural Iowa Emergency Broadband Expansion Program (NOFA #003)**

**366869 - Premier - George & Orange City (Rural)**

**Broadband Grant Program - Empower Rural Iowa**

Status: Submitted

Submitted Date: 2020-08-05 05:22:37

Signature: Ryan Boone

Submitted By: Ryan Boone

#### Applicant Information

**Project Officer**  
AnA User Id RYAN.BOONE@IOWAID  
First Name\* Ryan Middle Name Boone Last Name Boone  
Title:  
Email:\* rboone@mypremieronline.com  
Address:\* 339 1st Ave. NE  
  
City\* Sioux Center Iowa 51250  
City State/Province Postal Code/Zip  
Phone:\* 712-722-3451  
Phone  
Program Area Broadband Grant Program -  
of Interest\* Empower Rural Iowa  
Fax:  
Agency

**Organization Information**  
Organization Name:\* Premier Communications, Inc.  
Organization Type:\* For-Profit ? Privately Held  
DUNS:  
Organization Website: www.mypremieronline.com  
Address: 339 1st Ave NE  
  
City\* Sioux Center Iowa 51250  
City State/Province Postal Code/Zip  
Phone: 712-722-3451  
Phone Ext.  
Fax:  
Benefactor  
Vendor  
Number

#### Cover Sheet-General Information

**Authorized Official**  
Name\* Ryan Boone  
Title\* COO  
Organization\* Premier Communications, Inc.  
If you are an individual, please provide your First and Last Name.  
Address\* 339 1st Ave. NE  
  
City/State/Zip\* Sioux Center Iowa 51250  
City State Zip  
Telephone Number\* 712-722-3451  
E-Mail\* rboone@mypremieronline.com  
**Fiscal Officer/Agent**  
Please enter the "Fiscal Officer" for your Organization.  
If you are an individual, please provide your First and Last Name.

<https://www.iowagrants.gov/getApplicationProposal.do?documentPk=1595626618282&history=include>

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**Name\*** Ryan Boone  
**Title**  
**Organization**  
**Address**  
  
**City/State/Zip** City State Zip  
  
**Telephone Number**  
**E-Mail**  
**County(ies) Participating, Involved, or Affected by this Proposal\*** Lyon County, Sioux County  
**Congressional District(s) Involved or Affected by this Proposal\*** 4th - Rep Steve King (R)  
[Congressional Map](#)  
**Iowa Senate District(s) Involved or Affected by this Proposal\*** 1, 2  
[District Map](#)  
**Iowa House District(s) Involved or Affected by this Proposal\*** 1, 3, 4  
[District Map](#)

### Business Organization - NOFA #003

**Business Legal Name\*** Premier Communications, Inc.  
**Mailing Address**  
**Street \*** 339 1st Ave. NE  
**City\*** Sioux Center  
**State\*** IA  
**Zip\*** 51250

#### Alternate Mailing Address (used for warrants and/or payments)

Alternate Street  
 Alternate City  
 Alternate State  
 Alternate Zip

### Additional Information

#### \* [Applicant Business Information - George OC rural.pdf](#)

*Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.*

**Communication Service Provider\*** Yes

### Executive Project Summary NOFA #003

*This section requires an Applicant to summarize, at a high level, its proposed Project, including but not limited to the geographic area in which the Project will occur, the primary deployment model (e.g., wireline versus wireless), and a general overview of how Applicant has/will comply with the terms, conditions, and requirements of this NOFA #3. Please explain why CARES Act funds are necessary for the Project to proceed and how the Project will or will not proceed if the requested funds are not ultimately awarded. Finally, please explain the current status of the Project, including the phase it is in, such as pre-planning, planning, or that building has commenced.*

#### **Executive Project Summary\*** [Executive Project Summary - George OC rural.pdf](#)

*The section requires Applicant to affirm whether or not CARES Act funds are necessary for the Project to proceed.*

**Are CARES Act Funds necessary for the Project to proceed?** Yes

*This section requires an Applicant to describe how the Project will or will not proceed if CARES Act funds requested are not ultimately awarded.*

**Describe how the Project will or will not proceed if CARES Act funds requested** The proposed Project which is designed to bring a dedicated fiber to every



are not ultimately awarded.\*

Broadband Unit within the proposed Project area is only being considered by Premier because of the CARES Act funds being made available thru NOFA #003. Premier cannot emphasize enough that without the significant grant funding made available by the CARES Act, Premier is unable to make a business case to move forward with this Project at this time.

Applicant certifies project completion dates as follows (select N/A if the Application does not include an Infrastructure component). For infrastructure projects, first 50% completion must be on or before December 30, 2020. The remaining 50% must be completed no later than July 1, 2021.

**Infrastructure Completion Date Certification\***

Yes

Applicant certifies project completion dates as follows (select N/A if the Application does not include an Adoption component). For adoption projects, completion date must be on or before December 1, 2020.

**Adoption Project Date Certification\***

Not Applicable

Infrastructure Projects must be completed as soon as possible, but by no later than the deadlines set forth in Section 1.3 (Project Period/Contract Term). Applicants must certify that no portion of the proposed Infrastructure Project has already commenced construction or build out and that no portion of the proposed Infrastructure Project is related to existing Broadband expansion commitments or expenses that have been or will be reimbursed under any federal program or been awarded funding from. If your Project contains no Infrastructure Projects as defined in NOFA Section 1.1.1, answer N/A.

**Certification that Infrastructure Project conforms with the statement above.\***

Yes

For Projects with an adoption component, Applicant certifies that reasonable efforts will be taken to ensure Broadband subscription discounts are only made to Non-Adopters who meet the criteria set forth in NOFA #003 Section 1.4.8.1 and 1.4.8.2 concerning participation in the Lifeline Program and otherwise reasonably lack the ability to adopt 25/3 broadband without a subscription discount in connection with the COVID-19 public health disaster emergency.

**Adoption Certification\***

Not Applicable

### Demonstrated Experience NOFA #003

This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; number of years in business; number of years of experience providing the types of services sought by this NOFA #003; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #003; or any other information that would aid the Office in assessing whether Applicant is a Responsible Applicant.

**Demonstrated Experience\***

[Demonstrated Experience - George OC rural.pdf](#)

### References

|                         |                |
|-------------------------|----------------|
| <b>Name</b>             | Randy Feenstra |
| <b>Telephone Number</b> | 712-439-1244   |
| <b>Name</b>             | Greg Christy   |
| <b>Telephone Number</b> | 712-707-7100   |
| <b>Name</b>             | Jack Woeber    |
| <b>Telephone Number</b> | 712-722-1662   |

### Minority Impact Statement

#### Question # 1

1. The proposed grant programs or policies could have a disproportionate or unique POSITIVE IMPACT on minority persons. \*

Yes

If YES, describe the positive impact expected from this project

The proposed Project will have a unique, positive impact on person's with a disability, specifically those that are currently students in school. We have first hand experience that there are certain students unable to succeed in traditional, in-person classroom training and yet these same students are able to excel utilizing online-training that is made possible by a high-capacity fiber network envisioned by this Project. For these particular individuals, and their families, the opportunities that high-speed broadband can provide are truly life changing.

In addition to person(s) with disabilities, we feel this Project will have a unique, positive impact on the Latino/Hispanic community that lives and works in the proposed Project area. In our experience many students, and their parents, who reside in this area have varying levels of education and even English speaking capability, so having access to a robust broadband network can help bridge that

gap by providing online ESL, additional educational opportunities, and even translation services that would not exist otherwise.

Indicate the group(s) positively impacted.

Person/s with a Disability, Latinos

#### Question # 2

2. The proposed grant project programs or policies could have a disproportionate or unique **NEGATIVE IMPACT** on minority persons. \*

No

If YES, describe the negative impact expected from this project.

If YES, present the rationale for the existence of the proposed program or policy.

If YES, provide evidence of consultation with representatives of the minority groups impacted.

Indicate the group(s) negatively impacted.

#### Question # 3

3. The proposed grant project programs or policies are **NOT EXPECTED TO HAVE A DISPROPORTIONATE OR UNIQUE IMPACT** on minority persons. \*

Not Applicable

If YES, present the rationale for determining no impact.

#### Certification

I hereby certify that the information on this form is complete and accurate, to the best of my knowledge. \*

Yes

Name of Person Submitting Certification. \*

Ryan Boone

Title of Person Submitting Certification \*

COO

### Broadband Grants Core Application CARES Version - Exhibits B, B.1,C, C.1, and D

Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 1.25 of the NOFA #003.

**DISCLAIMER:** An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 1.25.1.5 of the NOFA #003, the Office shall be relieved from any responsibility for maintaining the confidentiality of the application pursuant to 1.25.4 of the NOFA #003.

**NOTE:** Applicants are **ONLY** required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #003.

Full Unredacted Copy\*

[Broadband\\_Grants\\_Core\\_Application\\_NOFA003 - George OC rural - CONF.xlsm](#)

Core Application Forms Exhibits B-D (Public Redacted Copy)

[Broadband\\_Grants\\_Core\\_Application\\_NOFA003 - George OC rural - PUBLIC.pdf](#)

Note: If you need additional space to answer any of the below questions, please upload supplemental materials to the appropriate section of the Iowa Grants System ("Overflow Materials").

#### Exhibit C Overflow Materials

##### Exhibit C.1 Overflow Materials

In addition, in connection with any of the following factors, Applicants may provide evidence of need in support of their Project by uploading materials through the Iowa Grants System, which materials demonstrate how communities, households, businesses, schools, or hospitals are hindered in their ability to respond to the challenges of COVID-19 due to a lack of at least 25/3 Broadband ("Supplemental Materials of Need"). Such evidence, by way of example only, may include letters signed and endorsed by community officials, including but not limited to the mayor, city administrator, county supervisor, superintendent, hospital administrator, etc.

Supplemental Materials of Need 3A.1.2

[Supplemental Materials of Need 3A.1.2 - George OC rural.pdf](#)

Supplemental Materials of Need 3B.1.2

### Broadband Grants Program Grant Agreement - Exhibit E

Exceptions to Broadband Grants Program Grant Agreement\*

[exhibit\\_e\\_-\\_broadband\\_grants\\_program\\_grant\\_agreement\\_no\\_exceptions - George OC rural.docx](#)

**Certification, Authorization, and Release of Information-Exhibit F**Certification/Acknowledgements &  
Authorization to Release Information  
Letter\*[exhibit\\_f\\_-\\_certification\\_authorization\\_and\\_release\\_of\\_information\\_nofa\\_003 - George OC - signed.pdf](#)**Form 22 - Exhibit G**

Form 22 (Public)\*

[exhibit\\_g\\_-\\_request\\_for\\_confidentiality\\_-\\_form\\_22\\_nofa\\_003 - George OC rural - signed.pdf](#)**Prior Funding Statement-Exhibit L**

Prior Funding Statement- Exhibit L \*

[exhibit\\_l\\_-\\_prior\\_funding\\_statement\\_nofa\\_003 - George OC rural - signed.pdf](#)**Project Budget**

| Category                           | Description   | Total Estimated<br>Cost \$<br>(Exhibit D) | Requested Grant<br>Support %<br>(up to 50%) | Grant Request<br>(Est. Cost *<br>Request %) |
|------------------------------------|---|---|---|---|
| Conduit                            | Innerduct material only   |   | 50.0  |   |
| Fiber/Copper                       | Fiber (including labor)   |   | 50.0  |   |
| OSP Engineering                    |   |   | 0   |   |
| Design Engineering                 |   |   | 0   |   |
| Construction Mgmt.                 | Contracted engineering services (including contract development/management), plus<br>outside plant inspecting & tes ing |   | 50.0  |   |
| Tower                              |   |   | 0   |   |
| Antenna                            |   |   | 0   |   |
| Boring                             | Directional boring (including labor)  |   | 50.0  |   |
| Trenching                          |   |   | 0   |   |
| Knifing                            | Plowing (including labor)   |   | 50.0  |   |
| Aerial<br>Deployment/Make<br>Ready |   |   | 0   |   |
| Outside Plant                      |   |   | 0   |   |
| Switching Equipment                |   |   | 0   |   |
| Routing Equipment                  |   |   | 0   |   |
| Optical Equipment                  | Fiber frame & access gear   |   | 50.0  |   |
| Customer Premise<br>Equipment      | ONTs & labor to install   |   | 50.0  |   |
| Other                              | Peds, handholes, splicing, labor, etc.  |   | 50.0  |   |
| <b>Totals</b>                      |   | <b>\$7,766,500.00</b>                     |   | <b>\$3,883,250.00</b>                       |

**Adoption Project**

| School District | Number of Adopters | Amount |
|-----------------|--------------------|--------|
|-----------------|--------------------|--------|

**Total Application Request**

|                           |                |
|---------------------------|----------------|
| Total Application Request | \$3,883,250.00 |
|---------------------------|----------------|

**Request for Taxpayer Identification Number and Certification**



Name (as shown on your income tax return) Premier Communications, Inc.

Business name, if different from above

**Check appropriate box:**

Individual/Sole proprietor

C Corporation Yes

S Corporation

Partnership

Trust/Estate

Limited liability company

Enter the tax classification (C=corporation, S=S corporation, P=partnership)

Other

See instructions provided in the link at the top of this form

**Other Description**

**Exemptions**

See instructions in the link provided at the top of this form.

Exempt payee Yes

Exempt payee code (if any) 5

Exemption from FATCA reporting code (if any)

Address (number, street, and apt. or suite no.) 339 1st Ave. NE  
PO Box 200

City Sioux Center Iowa 51250  
State Zip

List account number(s) here (optional)

Requester's name and address (optional)

**Part 1 - Taxpayer Identification Number (TIN)**

Social Security #

Employer Identification # 421447232

**PART 2 - Certification**

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below), and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Signature of U.S. person\* Ryan Boone

You must select yes to item 2 below (backup withholding) if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions provided in the link at the top of this form.

2. Backup Withholding\* No

Date Signed\* 07/31/2020

[Return to top](#)



KIM REYNOLDS, GOVERNOR  
ADAM GREGG, LT. GOVERNOR

STATE OF IOWA

ANNETTE DUNN  
CHIEF INFORMATION OFFICER

## Exhibit B — Broadband Grants Program Infrastructure Worksheet (Use For Infrastructure Projects Only)

Applicant Name: Premier Communications, Inc.

Applicants should identify all Delivery Platforms forming the basis of their Project by selecting all Delivery Platform types that are projected to be deployed as part of the Project. Consistent with the definition of Facilities, Applicants must identify the upload/download speeds on an individual census block basis that their Project will Facilitate in the "Facilitated Speeds" column below; this may be based on the most favorable product offering that will be made available within each of the census blocks forming the basis of a Project and that will be made available within a commercially reasonable time and at a commercially reasonable price.



Applicant certifies that each of the unserved Broadband Units in the form of Homes, Businesses, and Schools located within Census Blocks forming the basis of the Project that will be Facilitated with 25/3 Broadband or 100/20 Broadband, as applicable, as a result of the Project DO NOT currently have 25/3 Broadband service available, meaning no other known Communications Services Provider currently Facilitates 25/3 Broadband or greater to the Broadband Unit.

| Delivery Platform: (Check and/or Populate Other) |   |
|--|---|
| - FTTH   | <input checked="" type="checkbox"/> Check |
| - DSL  | <input type="checkbox"/> Check            |
| - Cable Modem                                    | <input type="checkbox"/> Check            |
| - Wireless Spectrum                              | <input type="checkbox"/> Check            |
| - Fixed Wireless                                 | <input type="checkbox"/> Check            |
| - Other  |   |
| Infrastructure Type                              | Both OSP and ISP                          |

|                                    | TSA | Non TSA | Total |
|------------------------------------|-----|---------|-------|
| Total Broadband Units to Be Served | 347 | 353     | 700   |
| Percentage of Project Area         | 50% | 50%     | 100%  |
| Broadband Units Per Square Mile    | 4   | 6       | 9     |

| Project Area    |                   |        |           | Total Number of HSB's (i.e., Broadband Units) in Project Area |   |     |       | Total Number of HSB's (i.e., Broadband Units) New Service Will Be Available To |   |     |       | Facilitated Speeds in Project Area Upon Project Completion |           |
|-----------------|-------------------|--------|-----------|---|---|-----|-------|--|---|-----|-------|--|-----------|
| Census Block #  | TSA Status        | County | Sq. Miles | H   | S | B   | Units | H  | S | B   | Units | Down (Mbps)  | Up (Mbps) |
| 186             | Yes: 106   No: 80 | 2      | 160.34    | 553   | 0 | 147 | 700   | 553  | 0 | 147 | 700   |  |           |
| 191199501001099 | YES               | Lyon   | 0.99      | 1   | 0 | 1   | 2     | 1  | 0 | 1   | 2     | 1000   | 1000      |
| 191199501001050 | YES               | Lyon   | 1         | 3   | 0 | 1   | 4     | 3  | 0 | 1   | 4     | 1000   | 1000      |
| 191199501003008 | YES               | Lyon   | 0.99      | 0   | 0 | 1   | 1     | 0  | 0 | 1   | 1     | 1000   | 1000      |
| 191199501003007 | YES               | Lyon   | 0.99      | 2   | 0 | 1   | 3     | 2  | 0 | 1   | 3     | 1000   | 1000      |
| 191199501003070 | YES               | Lyon   | 1.47      | 6   | 0 | 2   | 8     | 6  | 0 | 2   | 8     | 1000   | 1000      |
| 191199501003017 | YES               | Lyon   | 1.99      | 7   | 0 | 2   | 9     | 7  | 0 | 2   | 9     | 1000   | 1000      |
| 191199501003019 | YES               | Lyon   | 1         | 5   | 0 | 0   | 5     | 5  | 0 | 0   | 5     | 1000   | 1000      |
| 191199501003052 | YES               | Lyon   | 1         | 4   | 0 | 0   | 4     | 4  | 0 | 0   | 4     | 1000   | 1000      |
| 191199501003032 | YES               | Lyon   | 0.85      | 2   | 0 | 1   | 3     | 2  | 0 | 1   | 3     | 1000   | 1000      |
| 191199501003114 | YES               | Lyon   | 1         | 6   | 0 | 2   | 8     | 6  | 0 | 2   | 8     | 1000   | 1000      |
| 191199501003099 | YES               | Lyon   | 1         | 1   | 0 | 0   | 1     | 1  | 0 | 0   | 1     | 1000   | 1000      |
| 191199501003098 | YES               | Lyon   | 0.93      | 4   | 0 | 3   | 7     | 4  | 0 | 3   | 7     | 1000   | 1000      |
| 191199501003071 | YES               | Lyon   | 0.79      | 2   | 0 | 1   | 3     | 2  | 0 | 1   | 3     | 1000   | 1000      |
| 191199501003127 | YES               | Lyon   | 0.08      | 1   | 0 | 0   | 1     | 1  | 0 | 0   | 1     | 1000   | 1000      |
| 191199501003122 | YES               | Lyon   | 1         | 4   | 0 | 0   | 4     | 4  | 0 | 0   | 4     | 1000   | 1000      |
| 191199501003054 | YES               | Lyon   | 0.99      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 1000   | 1000      |
| 191199501003050 | YES               | Lyon   | 1.2       | 13  | 0 | 0   | 13    | 13   | 0 | 0   | 13    | 1000   | 1000      |
| 191199501003068 | YES               | Lyon   | 0.99      | 5   | 0 | 0   | 5     | 5  | 0 | 0   | 5     | 1000   | 1000      |
| 191199501003047 | YES               | Lyon   | 0.99      | 2   | 0 | 1   | 3     | 2  | 0 | 1   | 3     | 1000   | 1000      |
| 191199501003039 | YES               | Lyon   | 0.21      | 1   | 0 | 0   | 1     | 1  | 0 | 0   | 1     | 1000   | 1000      |
| 191199501003037 | YES               | Lyon   | 0.99      | 3   | 0 | 1   | 4     | 3  | 0 | 1   | 4     | 1000   | 1000      |
| 191199501002001 | YES               | Lyon   | 0.5       | 1   | 0 | 0   | 1     | 1  | 0 | 0   | 1     | 1000   | 1000      |
| 191199501003033 | YES               | Lyon   | 0.14      | 1   | 0 | 0   | 1     | 1  | 0 | 0   | 1     | 1000   | 1000      |
| 191199501003067 | YES               | Lyon   | 0.99      | 2   | 0 | 2   | 4     | 2  | 0 | 2   | 4     | 1000   | 1000      |
| 191199501003069 | YES               | Lyon   | 0.46      | 0   | 0 | 0   | 0     | 0  | 0 | 0   | 0     | 1000   | 1000      |
| 191199501003073 | YES               | Lyon   | 1.04      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 1000   | 1000      |
| 191199501003072 | YES               | Lyon   | 1.25      | 3   | 0 | 0   | 3     | 3  | 0 | 0   | 3     | 1000   | 1000      |
| 191199501003074 | YES               | Lyon   | 1.03      | 1   | 0 | 0   | 1     | 1  | 0 | 0   | 1     | 1000   | 1000      |
| 191199501003049 | YES               | Lyon   | 0.91      | 3   | 0 | 1   | 4     | 3  | 0 | 1   | 4     | 1000   | 1000      |
| 191199501003046 | YES               | Lyon   | 0.99      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 1000   | 1000      |
| 191199501003045 | YES               | Lyon   | 0.99      | 4   | 0 | 1   | 5     | 4  | 0 | 1   | 5     | 1000   | 1000      |
| 191199501003079 | YES               | Lyon   | 1         | 3   | 0 | 2   | 5     | 3  | 0 | 2   | 5     | 1000   | 1000      |
| 191199501002044 | YES               | Lyon   | 1.09      | 2   | 0 | 2   | 4     | 2  | 0 | 2   | 4     | 1000   | 1000      |
| 191199501003080 | YES               | Lyon   | 1         | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 1000   | 1000      |
| 191199501003081 | YES               | Lyon   | 1         | 3   | 0 | 1   | 4     | 3  | 0 | 1   | 4     | 1000   | 1000      |
| 191199501003078 | YES               | Lyon   | 1.01      | 3   | 0 | 0   | 3     | 3  | 0 | 0   | 3     | 1000   | 1000      |
| 191199501003077 | YES               | Lyon   | 1.01      | 3   | 0 | 2   | 5     | 3  | 0 | 2   | 5     | 1000   | 1000      |
| 191199501003100 | YES               | Lyon   | 1.01      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 1000   | 1000      |
| 191199501003094 | YES               | Lyon   | 0.99      | 2   | 0 | 1   | 3     | 2  | 0 | 1   | 3     | 1000   | 1000      |
| 191199501003088 | YES               | Lyon   | 1         | 3   | 0 | 0   | 3     | 3  | 0 | 0   | 3     | 1000   | 1000      |
| 191199501003097 | YES               | Lyon   | 1.01      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 1000   | 1000      |
| 191199501003089 | NO                | Lyon   | 1.01      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 1000   | 1000      |
| 191199501003096 | YES               | Lyon   | 1.01      | 2   | 0 | 1   | 3     | 2  | 0 | 1   | 3     | 1000   | 1000      |
| 191199501003111 | YES               | Lyon   | 0.93      | 2   | 0 | 1   | 3     | 2  | 0 | 1   | 3     | 1000   | 1000      |
| 191199501003131 | YES               | Lyon   | 0.95      | 3   | 0 | 4   | 7     | 3  | 0 | 4   | 7     | 1000   | 1000      |
| 191199501003113 | YES               | Lyon   | 1         | 4   | 0 | 2   | 6     | 4  | 0 | 2   | 6     | 1000   | 1000      |
| 191199501003092 | NO                | Lyon   | 0.82      | 3   | 0 | 2   | 5     | 3  | 0 | 2   | 5     | 1000   | 1000      |



KIM REYNOLDS, GOVERNOR  
ADAM GREGG, LT. GOVERNOR

STATE OF IOWA

ANNETTE DUNN  
CHIEF INFORMATION OFFICER

## Exhibit B — Broadband Grants Program Infrastructure Worksheet (Use For Infrastructure Projects Only)

Applicant Name: Premier Communications, Inc.

|                 |     |       |      |   |   |   |   |   |   |   |   |      |      |
|-----------------|-----|-------|------|---|---|---|---|---|---|---|---|------|------|
| 191199501003090 | NO  | Lyon  | 1.02 | 4 | 0 | 1 | 5 | 4 | 0 | 1 | 5 | 1000 | 1000 |
| 191199501001011 | NO  | Lyon  | 1.63 | 4 | 0 | 1 | 5 | 4 | 0 | 1 | 5 | 1000 | 1000 |
| 191199501003140 | NO  | Lyon  | 0.18 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191199501003057 | YES | Lyon  | 0.99 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 1000 | 1000 |
| 191199501001022 | NO  | Lyon  | 0.77 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501003059 | YES | Lyon  | 1    | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 1000 | 1000 |
| 191199501001021 | YES | Lyon  | 1.24 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 1000 | 1000 |
| 191199501003064 | YES | Lyon  | 0.99 | 4 | 0 | 1 | 5 | 4 | 0 | 1 | 5 | 1000 | 1000 |
| 191199501001030 | YES | Lyon  | 1.01 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191199501003016 | YES | Lyon  | 1    | 2 | 0 | 1 | 3 | 2 | 0 | 1 | 3 | 1000 | 1000 |
| 191199501003056 | YES | Lyon  | 0.99 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501003009 | YES | Lyon  | 0.99 | 2 | 0 | 1 | 3 | 2 | 0 | 1 | 3 | 1000 | 1000 |
| 191199501003055 | YES | Lyon  | 0.99 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191199501003058 | YES | Lyon  | 0.5  | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191199502003062 | YES | Lyon  | 1.1  | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501003106 | YES | Lyon  | 1.02 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 1000 | 1000 |
| 191199501003159 | YES | Lyon  | 1.02 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 1000 | 1000 |
| 191199501003066 | YES | Lyon  | 1    | 2 | 0 | 1 | 3 | 2 | 0 | 1 | 3 | 1000 | 1000 |
| 191199501003084 | YES | Lyon  | 2    | 6 | 0 | 0 | 6 | 6 | 0 | 0 | 6 | 1000 | 1000 |
| 191199501003104 | YES | Lyon  | 1.05 | 4 | 0 | 1 | 5 | 4 | 0 | 1 | 5 | 1000 | 1000 |
| 191199502003061 | YES | Lyon  | 1.1  | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501003108 | YES | Lyon  | 1    | 2 | 0 | 2 | 4 | 2 | 0 | 2 | 4 | 1000 | 1000 |
| 191199502003072 | YES | Lyon  | 0.37 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191199501003120 | YES | Lyon  | 0.94 | 3 | 0 | 4 | 7 | 3 | 0 | 4 | 7 | 1000 | 1000 |
| 191199501003158 | YES | Lyon  | 1    | 6 | 0 | 0 | 6 | 6 | 0 | 0 | 6 | 1000 | 1000 |
| 191199501003103 | YES | Lyon  | 1.67 | 2 | 0 | 2 | 4 | 2 | 0 | 2 | 4 | 1000 | 1000 |
| 191199501003101 | YES | Lyon  | 1.58 | 2 | 0 | 1 | 3 | 2 | 0 | 1 | 3 | 1000 | 1000 |
| 191199501003107 | YES | Lyon  | 1    | 4 | 0 | 2 | 6 | 4 | 0 | 2 | 6 | 1000 | 1000 |
| 191199501003117 | YES | Lyon  | 0.22 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191199501003121 | YES | Lyon  | 1    | 5 | 0 | 0 | 5 | 5 | 0 | 0 | 5 | 1000 | 1000 |
| 191199501003116 | YES | Lyon  | 0.95 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 1000 | 1000 |
| 191199501003115 | YES | Lyon  | 1.05 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501003123 | YES | Lyon  | 0.46 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501003129 | YES | Lyon  | 0.62 | 3 | 0 | 2 | 5 | 3 | 0 | 2 | 5 | 1000 | 1000 |
| 191199501003161 | YES | Lyon  | 0.05 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1000 | 1000 |
| 191199501003109 | YES | Lyon  | 1    | 2 | 0 | 1 | 3 | 2 | 0 | 1 | 3 | 1000 | 1000 |
| 191199501003091 | NO  | Lyon  | 0.66 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501003119 | YES | Lyon  | 0.95 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501003130 | YES | Lyon  | 0.28 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191199501003065 | YES | Lyon  | 2    | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 1000 | 1000 |
| 191199501003038 | YES | Lyon  | 0.75 | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 1000 | 1000 |
| 191199501001095 | NO  | Lyon  | 1    | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 1000 | 1000 |
| 191199501003075 | YES | Lyon  | 1.03 | 4 | 0 | 1 | 5 | 4 | 0 | 1 | 5 | 1000 | 1000 |
| 191199501003110 | YES | Lyon  | 1    | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 1000 | 1000 |
| 191199501003141 | NO  | Lyon  | 0.35 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1000 | 1000 |
| 191199501002043 | YES | Lyon  | 0.71 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191199501002042 | YES | Lyon  | 1.3  | 2 | 0 | 1 | 3 | 2 | 0 | 1 | 3 | 1000 | 1000 |
| 191199501003160 | YES | Lyon  | 0.07 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1000 | 1000 |
| 191199501003076 | YES | Lyon  | 1.04 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 1000 | 1000 |
| 191199501003053 | YES | Lyon  | 0.99 | 3 | 0 | 4 | 7 | 3 | 0 | 4 | 7 | 1000 | 1000 |
| 191199501003043 | YES | Lyon  | 0.99 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 1000 | 1000 |
| 191199501003082 | YES | Lyon  | 0.92 | 5 | 0 | 1 | 6 | 5 | 0 | 1 | 6 | 1000 | 1000 |
| 191199501003048 | YES | Lyon  | 1.02 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 1000 | 1000 |
| 191199501002047 | NO  | Lyon  | 0.23 | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 1000 | 1000 |
| 191199501003087 | YES | Lyon  | 1    | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 1000 | 1000 |
| 191199501003063 | YES | Lyon  | 1    | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191199502003060 | YES | Lyon  | 0.47 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501003105 | YES | Lyon  | 1.03 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 1000 | 1000 |
| 191199501003118 | YES | Lyon  | 1.25 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501003128 | YES | Lyon  | 1.01 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501001008 | YES | Lyon  | 0.64 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 1000 | 1000 |
| 191199501002000 | YES | Lyon  | 0.71 | 4 | 0 | 1 | 5 | 4 | 0 | 1 | 5 | 1000 | 1000 |
| 191199501002046 | YES | Lyon  | 0.12 | 1 | 0 | 1 | 2 | 1 | 0 | 1 | 2 | 1000 | 1000 |
| 191199501003093 | NO  | Lyon  | 1    | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191199501001010 | NO  | Lyon  | 1.64 | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 1000 | 1000 |
| 191199501003102 | YES | Lyon  | 1.19 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191670701003003 | YES | Sioux | 0.98 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 1000 | 1000 |
| 191670701004038 | NO  | Sioux | 1    | 4 | 0 | 1 | 5 | 4 | 0 | 1 | 5 | 1000 | 1000 |
| 191670701004056 | NO  | Sioux | 0.5  | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1000 | 1000 |
| 191670701004039 | NO  | Sioux | 0.92 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 1000 | 1000 |
| 191670701004045 | NO  | Sioux | 1    | 5 | 0 | 1 | 6 | 5 | 0 | 1 | 6 | 1000 | 1000 |
| 191670701004055 | NO  | Sioux | 0.97 | 5 | 0 | 1 | 6 | 5 | 0 | 1 | 6 | 1000 | 1000 |





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## Exhibit B — Broadband Grants Program Infrastructure Worksheet ( Use For Infrastructure Projects Only )

Applicant Name: Premier Communications, Inc.

|                 |     |       |      |    |   |   |    |    |   |   |    |      |      |      |
|-----------------|-----|-------|------|----|---|---|----|----|---|---|----|------|------|------|
| 191670701004053 | NO  | Stout | 0.4  | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 0    | 1000 | 1000 |
| 191670701004051 | NO  | Stout | 0.98 | 6  | 0 | 2 | 8  | 6  | 0 | 2 | 8  | 8    | 1000 | 1000 |
| 191670701004057 | NO  | Stout | 0.5  | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 0    | 1000 | 1000 |
| 191670701004058 | NO  | Stout | 0.5  | 2  | 0 | 1 | 3  | 2  | 0 | 1 | 3  | 3    | 1000 | 1000 |
| 191670701004064 | NO  | Stout | 0.49 | 2  | 0 | 1 | 3  | 2  | 0 | 1 | 3  | 3    | 1000 | 1000 |
| 191670701004065 | NO  | Stout | 0.49 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 3    | 1000 | 1000 |
| 191670701004066 | NO  | Stout | 0.49 | 2  | 0 | 3 | 5  | 2  | 0 | 3 | 5  | 5    | 1000 | 1000 |
| 191670701004067 | NO  | Stout | 1    | 4  | 0 | 3 | 7  | 4  | 0 | 3 | 7  | 7    | 1000 | 1000 |
| 191670701004072 | NO  | Stout | 1    | 5  | 0 | 3 | 8  | 5  | 0 | 3 | 8  | 8    | 1000 | 1000 |
| 191670705001029 | NO  | Stout | 1    | 4  | 0 | 3 | 7  | 4  | 0 | 3 | 7  | 7    | 1000 | 1000 |
| 191670701004076 | NO  | Stout | 1    | 4  | 0 | 0 | 4  | 4  | 0 | 0 | 4  | 4    | 1000 | 1000 |
| 191670705001034 | NO  | Stout | 0.84 | 10 | 0 | 0 | 10 | 10 | 0 | 0 | 10 | 10   | 1000 | 1000 |
| 191670705001030 | NO  | Stout | 1.01 | 10 | 0 | 2 | 12 | 10 | 0 | 2 | 12 | 1000 | 1000 | 1000 |
| 191670702003113 | NO  | Stout | 1    | 8  | 0 | 7 | 15 | 8  | 0 | 7 | 15 | 1000 | 1000 | 1000 |
| 191670702003120 | NO  | Stout | 0.54 | 5  | 0 | 1 | 6  | 5  | 0 | 1 | 6  | 1000 | 1000 | 1000 |
| 191670702003111 | NO  | Stout | 0.25 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 1000 | 1000 | 1000 |
| 191670702003119 | NO  | Stout | 1    | 7  | 0 | 3 | 10 | 7  | 0 | 3 | 10 | 1000 | 1000 | 1000 |
| 191670702003109 | NO  | Stout | 1    | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 1000 | 1000 | 1000 |
| 191670705002008 | NO  | Stout | 1.02 | 5  | 0 | 2 | 7  | 5  | 0 | 2 | 7  | 1000 | 1000 | 1000 |
| 191670702003121 | NO  | Stout | 0.39 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 1000 | 1000 | 1000 |
| 191670702003110 | NO  | Stout | 0.75 | 7  | 0 | 2 | 9  | 7  | 0 | 2 | 9  | 1000 | 1000 | 1000 |
| 191670705003010 | NO  | Stout | 0.2  | 4  | 0 | 3 | 7  | 4  | 0 | 3 | 7  | 1000 | 1000 | 1000 |
| 191670705002003 | NO  | Stout | 0.95 | 6  | 0 | 1 | 7  | 6  | 0 | 1 | 7  | 1000 | 1000 | 1000 |
| 191670706002009 | NO  | Stout | 0.57 | 5  | 0 | 0 | 5  | 5  | 0 | 0 | 5  | 1000 | 1000 | 1000 |
| 191670701004068 | NO  | Stout | 1    | 5  | 0 | 0 | 5  | 5  | 0 | 0 | 5  | 1000 | 1000 | 1000 |
| 191670705002002 | NO  | Stout | 0.98 | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 1000 | 1000 | 1000 |
| 191670705002001 | NO  | Stout | 0.98 | 5  | 0 | 2 | 7  | 5  | 0 | 2 | 7  | 1000 | 1000 | 1000 |
| 191670705002027 | NO  | Stout | 0.6  | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 1000 | 1000 | 1000 |
| 191670705002024 | NO  | Stout | 1    | 2  | 0 | 1 | 3  | 2  | 0 | 1 | 3  | 1000 | 1000 | 1000 |
| 191670705002026 | NO  | Stout | 1.01 | 5  | 0 | 1 | 6  | 5  | 0 | 1 | 6  | 1000 | 1000 | 1000 |
| 191670705002036 | NO  | Stout | 1    | 2  | 0 | 1 | 3  | 2  | 0 | 1 | 3  | 1000 | 1000 | 1000 |
| 191670705002037 | NO  | Stout | 1.01 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 1000 | 1000 | 1000 |
| 191670705002035 | NO  | Stout | 0.97 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 1000 | 1000 | 1000 |
| 191670705002100 | NO  | Stout | 1    | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 1000 | 1000 | 1000 |
| 191670705002034 | NO  | Stout | 0.89 | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 1000 | 1000 | 1000 |
| 191670705002055 | NO  | Stout | 1    | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 1000 | 1000 | 1000 |
| 191670705002054 | NO  | Stout | 1    | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 1000 | 1000 | 1000 |
| 191670705002051 | NO  | Stout | 0.04 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 1000 | 1000 | 1000 |
| 191670705002101 | NO  | Stout | 0.98 | 1  | 0 | 2 | 3  | 1  | 0 | 2 | 3  | 1000 | 1000 | 1000 |
| 191670705002111 | NO  | Stout | 0.9  | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 1000 | 1000 | 1000 |
| 191670705002112 | NO  | Stout | 0.57 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 1000 | 1000 | 1000 |
| 191670705002050 | NO  | Stout | 0.22 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 1000 | 1000 | 1000 |
| 191670705002045 | YES | Stout | 0.28 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 1000 | 1000 | 1000 |
| 191670705003049 | NO  | Stout | 0.59 | 5  | 0 | 0 | 5  | 5  | 0 | 0 | 5  | 1000 | 1000 | 1000 |
| 191670705003074 | NO  | Stout | 1.02 | 6  | 0 | 2 | 8  | 6  | 0 | 2 | 8  | 1000 | 1000 | 1000 |
| 191670701004054 | NO  | Stout | 0.59 | 4  | 0 | 1 | 5  | 4  | 0 | 1 | 5  | 1000 | 1000 | 1000 |
| 191670701004052 | NO  | Stout | 1    | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 1000 | 1000 | 1000 |
| 191670705002042 | YES | Stout | 0.31 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 1000 | 1000 | 1000 |
| 191670701004071 | NO  | Stout | 1    | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 1000 | 1000 | 1000 |
| 191670705001028 | NO  | Stout | 0.86 | 2  | 0 | 1 | 3  | 2  | 0 | 1 | 3  | 1000 | 1000 | 1000 |
| 191670705001024 | NO  | Stout | 0.32 | 4  | 0 | 0 | 4  | 4  | 0 | 0 | 4  | 1000 | 1000 | 1000 |
| 191670705001025 | NO  | Stout | 0.72 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 1000 | 1000 | 1000 |
| 191670701004031 | NO  | Stout | 0.99 | 4  | 0 | 1 | 5  | 4  | 0 | 1 | 5  | 1000 | 1000 | 1000 |
| 191670701004073 | NO  | Stout | 1    | 7  | 0 | 2 | 9  | 7  | 0 | 2 | 9  | 1000 | 1000 | 1000 |
| 191670705002025 | NO  | Stout | 0.97 | 3  | 0 | 2 | 5  | 3  | 0 | 2 | 5  | 1000 | 1000 | 1000 |
| 191670705002053 | NO  | Stout | 0.95 | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 1000 | 1000 | 1000 |
| 191670705002044 | YES | Stout | 0.02 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 1000 | 1000 | 1000 |
| 191670701004050 | NO  | Stout | 0.98 | 4  | 0 | 3 | 7  | 4  | 0 | 3 | 7  | 1000 | 1000 | 1000 |
| 191670701004074 | NO  | Stout | 1    | 7  | 0 | 1 | 8  | 7  | 0 | 1 | 8  | 1000 | 1000 | 1000 |
| 191670701004075 | NO  | Stout | 1    | 7  | 0 | 2 | 9  | 7  | 0 | 2 | 9  | 1000 | 1000 | 1000 |
| 191670705002007 | NO  | Stout | 1.01 | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 1000 | 1000 | 1000 |
| 191670705001027 | NO  | Stout | 0.23 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 1000 | 1000 | 1000 |
| 191670705002000 | NO  | Stout | 1.01 | 4  | 0 | 0 | 4  | 4  | 0 | 0 | 4  | 1000 | 1000 | 1000 |
| 191670701004041 | NO  | Stout | 0.08 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 1000 | 1000 | 1000 |
| 191670705002046 | YES | Stout | 0.45 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 1000 | 1000 | 1000 |
| 191670705002052 | NO  | Stout | 0.2  | 2  | 0 | 2 | 4  | 2  | 0 | 2 | 4  | 1000 | 1000 | 1000 |
| 191670701004077 | NO  | Stout | 0.43 | 1  | 0 | 1 | 2  | 1  | 0 | 1 | 2  | 1000 | 1000 | 1000 |

END OF DATA



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**Exhibit B — Broadband Grants Program Infrastructure Worksheet ( Use For Infrastructure Projects Only )****Applicant Name: Premier Communications, Inc.**

**\*Applicants must fill out and submit this form in order to comply with/supply the information/inputs requested by the Office pursuant to Section 3A.1 (Quantitative Factors) of NOFA #003. Please contact the Office's designated representative providing administrative support for the Application process, which can assist you in populating this form. See Section 1.8. of the NOFA regarding administrative support related to this Application.**

Version: 07.2020.01 Rev 3

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## Exhibit C — Qualitative Attributes Form - Infrastructure Projects Only

Applicant Name: Premier Communications, Inc.

Applicant must fill out and submit this form in order to comply with/supply the information/inputs requested by the Office pursuant to Section 3A.1.2. (Qualitative Factors) of NOFA #003.

**Note: If you need additional space to answer any of the below questions, please upload supplemental materials to the appropriate section of the Iowa Grants System ("Overflow Materials") as further described in Exhibit J Step 41. In addition, in connection with any of the following factors, Applicants may provide evidence of need support for their Project by uploading materials through the Iowa Grants System as further described in Exhibit J Step 41, which materials demonstrate how communities, households, businesses, schools, or hospitals are hindered in their ability to respond to the challenges of COVID-19 due to a lack of at least 25/3 Broadband ("Supplemental Materials of Need"). Such evidence, by way of example only, may include letters signed and endorsed by community officials, including but not limited to the mayor, city administrator, county supervisor, superintendent, hospital administrator, etc.**

1. **Impact on Distance Learning, Telehealth and Telemedicine, and Telework**

These factors take into consideration the impact the Project will have on improvements in Iowa to support distance learning, telehealth, and telework in response to the COVID-19 public health emergency.

Please answer or supply the Office with the following to assist it in scoring this factor:

- 1.1. Describe how your Broadband Infrastructure Project will facilitate distance learning in the State of Iowa, through Broadband improvements, in connection with school closings to enable compliance with COVID-19 precautions. Generally speaking, Applications that demonstrate that the Broadband investments forming the basis of the Project will have a greater impact on distance learning needs in their response will receive higher scores.

Premier's dedicated, fiber to the premise network design provides students, teachers, and their families, with the most robust & reliable broadband connectivity available today. With speeds up to 1 Gbps and redundant middle mile capacity that is designed to always provide sufficient headroom above our peak broadband usage, students and teachers will have the ideal distance learning experience. This is especially true for families with multiple students at home. Premier's low latency speed offerings make it possible for multiple students in the home to participate in Zoom calls, watch recorded lessons, or even participate in live learning modules. They will be able to perform any of these distance learning functions with no constraints from their broadband connection AND they will be able to do it from the safety and comfort of their home. This is extremely important in this rural area of northern Iowa as many students (or their parents) may have to drive miles just to find public access to Internet which can be dangerous during the winter months with hazardous driving conditions and extremely cold wind chills.

(Maximum 1200 Characters / Actual = 1132)

- 1.2. Describe how your Broadband Infrastructure Project will facilitate telehealth and telemedicine services in the State of Iowa, through Broadband improvements, in connection with treating and responding to COVID-19. Generally speaking, Applications that demonstrate that the Broadband investments forming the basis of the Project will have a greater impact on telehealth and telemedicine will receive higher scores.

According to the most recent census estimates, roughly 25% of the population in the proposed Project area are 60 years and older. This demographic, especially those 85 and older are considered to be at a higher risk to contract COVID-19 and have more severe symptoms which makes them the perfect group to take advantage of telehealth and telemedicine applications; however, they can only do this and truly social distance themselves from the general public when it is from their home. The ability to utilize telehealth and telemedicine elevates to an entirely new level when you consider the local Avera clinic in George, IA (part of the proposed Project area surrounds George, IA) has temporarily closed to help prevent the spread of COVID-19 (according to Avera's website as of 7/27/20). This temporary closure means the closest clinic in that area is roughly 15 miles away and likely increases the individuals chances of being exposed to the coronavirus through interactions with people of a different, larger community. This risk could be significantly minimized with access to telehealth and telemedicine applications through Premier's robust broadband offerings.

(Maximum 1200 Characters / Actual = 1174)

- 1.3. Describe how your Broadband Infrastructure Project will facilitate increased telework capabilities in the State of Iowa, through Broadband improvements, in connection with remote work arrangements implemented by employers in response to COVID-19 public health precautions. Generally speaking, Applications that demonstrate that the Broadband investments forming the basis of the Project will have a greater impact on telework capabilities will receive higher scores.





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**Exhibit C — Qualitative Attributes Form - Infrastructure Projects Only****Applicant Name: Premier Communications, Inc.**

According to recent news reports, many large, tech based companies are allowing employees to work from home for the foreseeable future: Google announced employees can work from home until July, 2021; Facebook said it is planning for 50% of its workforce to be remote in the next 5-10 years; Twitter is going to allow some employees to work from home indefinitely; etc. However, it isn't just the big tech companies, Premier was recently made aware of a small company in NW Iowa with fewer than 10 employees that has decided its workforce will be completely remote going forward after working from home due to COVID-19. Having access to robust broadband service means those living in the proposed Project area could now work for Google, Facebook, Twitter or the small NW Iowa business described above and do so knowing they have access to a redundant, reliable fiber-based network that provides 99.9+% uptime with broadband speeds of up to 1Gbps (FCC recommended minimum for telework is 5-25Mbps per person) meaning that it will work whether you are conducting business right in George, IA or in Silicon Valley and they will have the broadband speed necessary for any application being utilized.

(Maximum 1200 Characters / Actual = 1196)

Version 07.2020.01 Rev 3

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## Exhibit D — Broadband Grants Program Budget Plan - Infrastructure Projects Only

Applicant Name: Premier Communications, Inc.

Enter data for all columns with a light gray heading and associated white cells. The dark shaded fields are calculated fields based on associated entry.

| Category<br>(A)            | Description<br>(B)   | Per Unit<br>(C)  | Quantity<br>(D) | Estimated: Provide Upon Grant Application |                                  |                                   | Actuals: Provide Upon Project Completion<br>(Do NOT fill out as part of Application process) |  |
|----------------------------|--|------------------|-----------------|---|----------------------------------|-----------------------------------|--|--|
|                            |  |                  |                 | Total Estimated Cost<br>\$ (E)            | Requested Grant<br>Support % (F) | Requested Grant<br>Support \$ (G) | Actual Cost \$<br>(H)  | Grant Award \$ (Lessor<br>of Estimated Cost or<br>Actual Cost) (I) |
| Conduit                    | Innerduct material only  | per foot         | 408,000.00      |   | 50.00%                           |                                   | \$0.00   | \$0.00   |
| Fiber/Copper               | Fiber (including labor)  | per foot         | 1,700,000.00    |   | 50.00%                           |                                   | \$0.00   | \$0.00   |
| CSP Engineering            |  | per foot         | 0.00            |   | 0.00%                            |                                   | \$0.00   | \$0.00   |
| Design Engineering         |  | per hour / fixed | 0.00            |   | 0.00%                            |                                   | \$0.00   | \$0.00   |
| Construction Mgmt.         | Contracted Engineering Services (including contract development/management), plus outside plant inspecting & testing | per hour / fixed | 6,750.00        |   | 50.00%                           |                                   | \$0.00   | \$0.00   |
| Tower                      |  | per tower        | 0.00            |   | 0.00%                            |                                   | \$0.00   | \$0.00   |
| Antenna                    |  | per antenna      | 0.00            |   | 0.00%                            |                                   | \$0.00   | \$0.00   |
| Boring                     | Directional boring (including labor)   | per foot         | 140,000.00      |   | 50.00%                           |                                   | \$0.00   | \$0.00   |
| Trenching                  |  | per foot         | 0.00            |   | 0.00%                            |                                   | \$0.00   | \$0.00   |
| Plowing                    | Plowing (including labor)  | per foot         | 1,630,000.00    |   | 50.00%                           |                                   | \$0.00   | \$0.00   |
| Switching Equipment        |  | per unit         | 0.00            |   | 0.00%                            |                                   | \$0.00   | \$0.00   |
| Routing Equipment          |  | per unit         | 0.00            |   | 0.00%                            |                                   | \$0.00   | \$0.00   |
| Optical Equipment          | Fiber Frame & Access Gear  | per unit         | 700.00          |   | 50.00%                           |                                   | \$0.00   | \$0.00   |
| Customer Premise Equipment | ONT & Labor to install   | per unit         | 700.00          |   | 50.00%                           |                                   | \$0.00   | \$0.00   |
| Other                      | exds, handholes, splicing, labor, etc.   | per unit         | 20,300.00       |   | 50.00%                           |                                   | \$0.00   | \$0.00   |
| <b>Totals</b>              | <b>N/A</b>   | <b>N/A</b>       | <b>N/A</b>      | <b>\$7,766,500.00</b>                     | <b>N/A</b>                       | <b>\$3,883,250.00</b>             | <b>\$0.00</b>  | <b>\$0.00</b>  |

END OF DATA

\*Please refer to NOFA #003 Sections 1.4.4 and 1.5.1.2 for more information regarding calculations used for this Exhibit.

\*\*In addition to supplying the Office with a final version of Exhibit D in connection the reimbursement process including a statement of actual expenditures, the Office may request additional records as deemed necessary by the Office to verify such claimed expenditures. Such records may include original invoices, original itemized receipts, copies of checks, check registers, or bank statements indicating credit card invoices were paid, or similar documentation. Grantees must keep proof of the incurrence and payment of any and all claimed expenditures.

Version 07.2020.01 Rev 3

200 E. Grand Ave., Des Moines, Iowa 50309

515.281.5503

CIO@IOWA.GOV

KIM REYNOLDS, GOVERNOR  
ADAM GREGG, LT. GOVERNOR

STATE OF IOWA

ANNETTE DUNN  
CHIEF INFORMATION OFFICER

**Exhibit F - NOFA #003 ("NOFA")**  
**Certification, Authorization, and Release of Information**  
**Alterations to this document are prohibited**

Date: July 31, 2020

Iowa Office of the Chief Information Officer  
c/o Broadband Grants Program Administrator  
200 E Grand Ave  
Des Moines, IA 50309

Re: NOFA Number 003—CERTIFICATIONS/ACKNOWLEDGEMENTS & AUTHORIZATION TO RELEASE  
INFORMATION

Dear Issuing Officer:

By affixing my signature below, I, a representative of Applicant expressly authorized to make the following certifications on behalf of Applicant, and under penalty of perjury as authorized by Iowa Code section 622.1 and pursuant to the laws of the state of Iowa, certify the following with respect to the Application submitted on behalf of Premier Communications, Inc. (Applicant) in response to the NOFA:

- 1. Certification of Truth and Accuracy.** I certify the following on behalf of Applicant:
  - 1.1. Any statements, representations, warranties, certifications, or attestations made in the Application, including any attachments or enclosures associated therewith, are true and accurate.
  - 1.2. Applicant has not knowingly made any false statements or representations in its Application, including any attachments or enclosures associated therewith.
- 2. Certification of Independence.** I certify the following on behalf of Applicant:
  - 2.1. Except as otherwise permitted by the NOFA, the Application has been developed independently, without consultation, communication, or agreement with any employee, agent, independent contractor, consultant, or other third parties acting on behalf of the Office or with any person serving as a member of any review or evaluation committee.
  - 2.2. The Application has been developed independently, without consultation, communication or agreement with any other Applicant or parties for the purpose of restricting competition.
  - 2.3. No attempt has been made or will be made by Applicant to induce any other Applicant to submit or not to submit an Application for the purpose of restricting competition.
  - 2.4. No relationship exists or will exist during the contract period between Applicant and the Office or any other State agency that interferes with fair competition or that constitutes a conflict of interest, the appearance of a conflict of interest, or that violates Iowa Code chapter 68B.
- 3. Certification Regarding Suspension/Debarment.** I certify that, to the best of my knowledge, neither Applicant, any of its principals, nor any of its officers:
  - 3.1. Are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this contract by any federal department or governmental entity of the State of Iowa.
  - 3.2. Have within a three (3) year period preceding this grant been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state or local) transaction or a contract under a public transaction; violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

- 3.3. Are presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state or local) with the commission of any of the offenses enumerated in Section 3.2.
  - 3.4. Have within a three (3) year period preceding this grant, had one or more public transactions (federal, state or local) terminated for cause or default or received a Notice of Default, Notice of Non-Compliance, or otherwise been found in non-compliance with the requirements of Iowa Code section 8B.11, Iowa Administrative Code chapter 129—22, or a grant agreement entered into by the Office and Applicant in connection with another award issued by the Office under this Broadband Grant's Program.
  - 3.5. Plan to knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, voluntarily excluded from participation in a covered transaction, or who otherwise meets any of the circumstances identified in Sections 3.1 through 3.4, above.
  - 3.6. Have had any damages or penalties assessed against or dispute resolution settlements entered into under any existing or past contracts for goods and/or services similar to those sought pursuant to the NOFA.
  - 3.7. Are presently involved in any litigation or threatened litigation, administrative or regulatory proceedings, or similar matters.
  - 3.8. Are the subject of any past or current litigation, findings in any past litigation, or findings of noncompliance under federal or state law that may impact in any way their ability to fulfill the requirements of or services sought pursuant to the NOFA.
- 4. Certification of Financial Condition.** I certify that, to the best of my knowledge, Applicant:
- 4.1. Is in sound financial condition and, if applicable, has received an unqualified audit opinion for the latest audit of its financial statements.
  - 4.2. Has no outstanding liabilities, including tax and judgment liens, to the Internal Revenue Service, Iowa Department of Revenue, or any other government entity.
  - 4.3. Is current in all amounts due for payments of federal and state taxes.
  - 4.4. Has not, in the last three (3) years, undergone a sale or change of control of Vendor, including its business or substantially all of its assets.
  - 4.5. Is neither presently involved in, nor anticipates being involved in the near future, any case or other proceeding seeking or involving liquidation, reorganization, or other relief with respect to itself or its debts under any bankruptcy, insolvency, or other similar law now or hereafter in effect.
- 5. Required Federal Certifications.** I certify that, to the best of my knowledge, Applicant will comply with, or will be able to comply with prior to the receipt of any funds disbursed in connection with this Program, any and all of the laws, rules, regulations, policies, procedures, orders, or other requirements identified or described in Schedule A (Federal Funding - Required Provisions) of the Grant Agreement that accompanies the NOFA, including but not limited to those set forth in or required by Section 9 (Required Certifications) therein, including but not limited to those which pertain to the following:
- 5.1. Drug Free Workplace (Section 9.1);
  - 5.2. Lobbying (Section 9.2);
  - 5.3. Suspension and Debarment (Section 9.3);
  - 5.4. Environmental Tobacco Smoke (Section 9.4);
  - 5.5. Nondiscrimination in Federally Assisted Programs (Section 9.5);
  - 5.6. Americans with Disabilities Act (Section 9.6);
  - 5.7. Equal Treatment for Faith Based Organizations (Section 9.7);
  - 5.8. Immigration and Naturalization Service (Section 9.8);
  - 5.9. Federal Funding Accountability and Transparency (Section 9.9).



Grantee acknowledges and understands that it will be required to certify its compliance with such laws, rules, regulations, policies, procedures, orders, or other requirements set forth in Schedule A (Federal Funding - Required Provisions) of the Grant Agreement, including Section 9 (Required Certifications) again as part of the Grant Agreement execution process. Grantee further acknowledges and agrees that it may be required to supply the Office with any of the information or materials required in connection with any and all such individual certifications set forth in Schedule A (Federal Funding - Required Provisions) of the Grant Agreement, including Section 9 (Required Certifications), which information or materials the Office deems necessary to verify Grantee's compliance with such requirements, as a precondition to the Office's final signature on any Grant Agreement and/or prior to receiving any funds from the Office.

**6. Broadband Grants Certifications.** I certify the following on behalf of Applicant:

- 6.1. Applicant is authorized to provide Broadband service in the geographic areas identified in the Application/forming the basis of any Project(s), and has or will obtain any necessary permits or licenses (federal, state, or local) required to do so.
- 6.2. Upon request by the Office, Applicant shall be available to provide further information to the Office related to any Project(s) for which grant funds may be Awarded, or other additional information as may be reasonably requested by the Office.
- 6.3. Except as otherwise identified in Form 22 (Exhibit G) and solely to the extent permitted by the NOFA, the Application, including any attachments or enclosures associated therewith, may be treated as public, non-confidential records, and subject to public disclosure, and Applicant waives any claims it may have against the Office, the State of Iowa, and any officers, employees, agents, independent contractors, or other personnel of either of the foregoing related to the confidential treatment of any information or materials submitted in connection with its Application.

**7. Qualified Certification.** If an Applicant is unable to unqualifiedly certify any of the foregoing certifications, Applicant may use the space below to qualify any of the above certifications to the extent necessary. By way of example only, if an Applicant is unable to unqualifiedly certify that the Applicant has not "within a three (3) year period preceding this grant, had one or more public transactions (federal, state or local) terminated for cause or default" as required by Section 3.4, above, Applicant may provide a detailed explanation of all public transactions (federal, state, or local) terminated for cause within the prior three (3) year period. Notwithstanding, if the Applicant is not able to submit an unqualified Certification Letter, this may result in the Office determining, in its sole discretion, that Applicant is not a Responsible Applicant, and in the rejection of the Application/disqualification of the Applicant.

**8. Additional Acknowledgments.** I acknowledge the following on behalf of Applicant:

- 8.1. The Office may withdraw the NOFA and/or any Award made pursuant thereto at any time prior to the execution of a Grant Agreement.
- 8.2. Following the issuance of Awards, the Office will post all final Notices of Intent to Award/decisions online at [Iowa Grants](#) and <https://ocio.iowa.gov/broadband>:
  - 8.2.1. Unsuccessful Applicants are solely responsible for reviewing such websites to determine their Award status.



- 8.2.2. Adversely affected Applicants will have five (5) days to appeal such decision(s) by requesting a contested case proceeding in accordance with Iowa Administrative Code rule 129—11. Failure to challenge the Office's decision within the five (5) day period shall waive any other claims an Applicant may have as it relates to the Office's administration of the process and otherwise be deemed a failure to exhaust administrative remedies.
- 8.2.3. Applicants may appeal an adverse decision only for a timely submitted Application.
- 8.3. Following an Award, a successful Applicant will be required to execute a Grant Agreement with the Office as a condition precedent to receiving grant funds. Should the Office and Applicant fail to reach an agreement, the Office may revoke any prior Award and Award the corresponding funds to other Applicants or Grantees, or open additional rounds for Applications.
- 8.4. To the extent Applicant is Awarded grant funds, the Office possesses the authority to determine whether a Grantee has complied with the terms, conditions, or requirements of any Grant Agreement, and to issue any orders necessary to effectuate compliance with the same. Any such order shall become final unless within thirty (30) days of the transmission of such order, Applicant files a request for a contested case proceeding pursuant to 129—Chapter 6. Failure request a contested case within the thirty-day (30) period shall waive any claims an Applicant may have related to the administration of an Award and any Grant Agreement, and shall otherwise be deemed a failure to exhaust administrative remedies.
- 8.5. Upon completion of any Project(s) supported, in whole or in part, by grant funds issued by and through the Office, Applicant will be required to:
  - 8.5.1. Certify that the Project(s) was completed as proposed/represented in the Application, including certifying to the Office each of the required certifications identified and described in Section 3 (Project Completion) of the Grant Agreement that accompanies the NOFA, as applicable, including the specific certifications required by Sections 3.1.1.1 (Certification) and 3.1.2.1 (Certification), as applicable.
  - 8.5.2. Supply the Office with any information required as part of any Project closeout process as required by the Grant Agreement that accompanies the NOFA, including but not limited to any GIS data required by Section 3.1.1.1.3 or information or materials described in Section 3.1.2.2 (Verification), as applicable.
  - 8.5.3. Permit the Office to conduct field tests upon request or otherwise verify compliance with any Grant Agreement, including as described in the Grant Agreement that accompanies the NOFA, including but not limited to as required or described in Sections 3.1.1.2 (Field Testing) or Sections 3.1.2.2 (Verification), as applicable.
  - 8.5.4. As it relates to expenditures for which Grantee seeks payment or reimbursement:
    - 8.5.4.1. Submit a final summary of all Allowable Expenditures or other expenditures for which Grantee seeks reimbursement or has otherwise been paid, including any prior advance payment or prepayment, on forms supplied by the Office;
    - 8.5.4.2. Certify and attest that such Allowable Expenditures or other expenditures are true, accurate, and in fact constitute Allowable Expenditures or other reimbursable expenditures under the Program;
    - 8.5.4.3. Certify and attest that such Allowable Expenditures or other expenditures were not incurred prior to any period established by the CARES Act Requirements, which period as of the issuance date of this NOFA was **March 1, 2020**, and are otherwise payable or reimbursable in accordance with CARES Act Requirements.

## 9. Authorization to Release Information.


- 9.1. Applicant hereby authorizes the Office, the Evaluation Committee, or other agents, independent contractors, or other third parties acting on behalf of or directed by the Office to obtain information regarding Applicant's performance on other contracts, agreements or other business arrangements, its business reputation, or any other matter pertinent to evaluation and the selection of a successful Applicant in response to the NOFA. Applicant further authorizes representatives of the Office, Evaluation Committee, or other agents,

independent contractors, or other third parties acting on behalf of or directed by the Office to contact any and all of the persons, entities, and references which are, directly or indirectly, listed, submitted, or referenced in Applicant's Application submitted in response to the NOFA.

- 9.2. Applicant acknowledges that it may not agree with the information and opinions given by such person or entity in response to a reference request. Applicant acknowledges that the information and opinions given by such person or entity may hurt its chances to receive an Award from the Office or may otherwise hurt its reputation or operations. Applicant is willing to take that risk.
- 9.3. Applicant hereby releases, acquits and forever discharges the State of Iowa, the Office, their officers, directors, employees, agents, and members of the Evaluation Committee from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting the undersigned that it may have or ever claim to have relating to information, data, opinions, and references obtained by the Office, the Evaluation Committee, or other agents, independent contractors, or other third parties acting on behalf of or directed by the Office in the evaluation and selection of successful Applicants in response to the NOFA.
- 9.4. Except where and solely to the extent a confidentiality agreement, nondisclosure agreement, or similar agreement with a person or entity precludes the disclosure of trade secrets or other proprietary or confidential technical, financial or business information, Applicant authorizes any and all persons and entities to provide information, data, and opinions with regard to Applicant's performance under any contract, agreement, or other business arrangement, Applicant's ability to perform, business reputation, and any other matter pertinent to the evaluation of Applicant's Application. To the extent of such authorization, Applicant hereby releases, acquits and forever discharges any such person or entity and their officers, directors, employees and agents from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting Applicant that it may have or ever claim to have relating to information, data, opinions, and references supplied to the Office, the Evaluation Committee, or other agents, independent contractors, or other third parties acting on behalf of or directed by the Office in the evaluation and selection of a successful Applicant in response to the NOFA. The preceding authorization and release is not intended and shall not be construed to waive any rights or limit any remedies the Applicant may have pursuant to the terms of any Grant Agreement.

In addition to any criminal penalties authorized by Iowa Code section 720.2 that may result from any false statements of material fact made herein or any other remedies available at law, equity, or otherwise, an Applicant that is subsequently determined to have made a statement, representation, warranty, certification, or attestation in an Application, or any attachments or enclosures associated therewith, that is later proven untrue in any material respect shall be obligated to repay the Office the entire amount of any grant funds previously distributed by the Office to the Applicant.

Sincerely,

|   |               |
|---|---------------|
|  | July 31, 2020 |
| Authorized Representative's Signature   | Date          |
| Doug Boone  | CEO           |
| Name (Printed)  | Title         |
| Premier Communications, Inc.  | #003          |
| Entity  | NOFA Number   |





KIM REYNOLDS, GOVERNOR  
ADAM GREGG, LT. GOVERNOR


STATE OF IOWA

ANNETTE DUNN  
CHIEF INFORMATION OFFICER

**Exhibit L - NOFA #003**  
**Prior Funding Statement**  
**Alterations to this document are prohibited**

Describe any prior sources of federal, state, local or non-profit funds contributed to the completion of broadband network expansion projects within the State of Iowa completed by the Applicant since January 1, 2015 in the form of grants, low interest loans, or other award mechanisms. These sources do not include internal Applicant resources such as cash on hand, financing from third party vendors, or other sources of funds that do not include federal, state, local, or non-profit funding sources. Add additional rows if necessary. If no prior funds have been received, indicate \$0 under Amount of Funds in the first row.

[illegible]

|  |                       |
|--|-----------------------|
| <br>Authorized Representative's Signature | July 29, 2020<br>Date |
| Doug Boone<br>Name (Printed)   | CEO<br>Title          |
| Premier Communications, Inc.<br>Entity   | #003<br>NOFA Number   |



## OCIO PROPERTY TAX EXEMPTION - CERTIFICATION APPLICATION

## Broadband Data

Company: Premier Communications

OCIO Application Control #: 010820-1

| Census Block #  | County  | TSA Baseline |   |    | Pre Existing Broadband |   |    | Pre Existing Speed |           | Planned New Broadband |   |    | Planned New Speed |           | Delivery Platform for H/S/B<br>Platform | Infrastructure Type | Actual New Broadband |   |    |
|-----------------|---------|--------------|---|----|------------------------|---|----|--------------------|-----------|-----------------------|---|----|-------------------|-----------|---|---------------------|----------------------|---|----|
|                 |         | H            | S | B  | H                      | S | B  | Down (Mbps)        | Up (Mbps) | H                     | S | B  | Down (Mbps)       | Up (Mbps) |   |                     | H                    | S | B  |
| 191414903002005 | O'Brien | 0            | 0 | 0  | 0                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 0                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 0                    | 0 | 0  |
| 191414903002005 | O'Brien | 0            | 0 | 0  | 0                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 0                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 0                    | 0 | 0  |
| 191414903002007 | O'Brien | 0            | 0 | 0  | 0                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 0                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 0                    | 0 | 0  |
| 191414903002015 | O'Brien | 0            | 0 | 0  | 0                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 0                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 0                    | 0 | 0  |
| 191414903002016 | O'Brien | 1            | 0 | 0  | 2                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 1                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 1                    | 0 | 0  |
| 191414903002018 | O'Brien | 60           | 0 | 0  | 60                     | 0 | 0  | 0.5-9.99           | 1-1.49    | 60                    | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 60                   | 0 | 0  |
| 191414903002019 | O'Brien | 6            | 0 | 0  | 6                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 6                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 6                    | 0 | 0  |
| 191414903002021 | O'Brien | 0            | 0 | 0  | 0                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 0                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 0                    | 0 | 0  |
| 191414903002028 | O'Brien | 0            | 0 | 0  | 0                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 0                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 0                    | 0 | 0  |
| 191414903002031 | O'Brien | 2            | 0 | 0  | 2                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 2                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 2                    | 0 | 0  |
| 191414903002092 | O'Brien | 11           | 0 | 3  | 11                     | 0 | 0  | 0.5-9.99           | 1-1.49    | 11                    | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 11                   | 0 | 3  |
| 191414903002093 | O'Brien | 0            | 0 | 0  | 0                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 0                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 0                    | 0 | 0  |
| 191414903002094 | O'Brien | 0            | 0 | 0  | 0                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 0                     | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 0                    | 0 | 0  |
| 191414903003000 | O'Brien | 18           | 0 | 0  | 18                     | 0 | 0  | 0.5-9.99           | 1-1.49    | 18                    | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 18                   | 0 | 0  |
| 191414903003001 | O'Brien | 12           | 0 | 3  | 12                     | 0 | 0  | 0.5-9.99           | 1-1.49    | 12                    | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 12                   | 0 | 3  |
| 191414903003002 | O'Brien | 12           | 0 | 19 | 12                     | 0 | 0  | 0.5-9.99           | 1-1.49    | 12                    | 0 | 19 | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 12                   | 0 | 19 |
| 191414903003003 | O'Brien | 12           | 0 | 3  | 12                     | 0 | 0  | 0.5-9.99           | 1-1.49    | 12                    | 0 | 3  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 12                   | 0 | 3  |
| 191414903003004 | O'Brien | 19           | 0 | 0  | 19                     | 0 | 0  | 0.5-9.99           | 1-1.49    | 19                    | 0 | 0  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 19                   | 0 | 0  |
| 191414903003005 | O'Brien | 19           | 0 | 1  | 19                     | 0 | 0  | 0.5-9.99           | 1-1.49    | 19                    | 0 | 1  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 19                   | 0 | 1  |
| 191414903003006 | O'Brien | 12           | 0 | 1  | 12                     | 0 | 0  | 0.5-9.99           | 1-1.49    | 12                    | 0 | 1  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 12                   | 0 | 1  |
| 191414903003008 | O'Brien | 67           | 0 | 21 | 67                     | 0 | 0  | 0.5-9.99           | 1-1.49    | 67                    | 0 | 21 | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 67                   | 0 | 21 |
| 191414903003014 | O'Brien | 5            | 0 | 5  | 5                      | 0 | 0  | 0.5-9.99           | 1-1.49    | 5                     | 0 | 5  | 0.500-1000        | 10-24.99  | FTTH                                    | Bath                | 5                    | 0 | 5  |
| Project Totals  |         | 256          | 0 | 70 | 256                    | 0 | 70 |                    |           | 256                   | 0 | 70 | 500-1000          | 10-24.99  | FTTH                                    | Both                | 256                  | 0 | 70 |

Planned % of TSA Baseline 100.0% 100.0%

Actual % of TSA Baseline 100.0% 100.0%

Completion Date: 12/31/2019

Comments:

*J. Park*  
1-27-20



## Appendix C

8/19/2020

State of Iowa Mail - RE: Request for Clarification - Broadband Grant Program (NOFA #003) - Application #366869

1/3

Control Number 366869



Grants, OCIO <ociogrants@iowa.gov>

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### RE: Request for Clarification - Broadband Grant Program (NOFA #003) - Application #366869

1 message

---

Ryan Boone <rboone@mypremieronline.com>

Wed, Aug 19, 2020 at 7:42 AM

To: "Grants, OCIO" <ociogrants@iowa.gov>

Cc: Doug Boone <dboone@mypremieronline.com>, Scott Te Stroete <scott@mypremieronline.com>

Good Morning Matt:

To the best of our knowledge, Premier Communications, Inc. CONFIRMS that ALL broadband units identified in Exhibit B (700 units) of our Core Application as broadband units to which "New Service Will Be Available To" are not currently served by 25/3 Broadband service currently, meaning that no other known Communication Service Provider currently facilitates 25/3 Broadband or faster service to those broadband units.

Although a number of the broadband units fall within Non-TSA census blocks, Premier conducted a geographically diverse survey of potential customers (attached) confirming that 25/3 Broadband service was not available at their location. (This information was also included in our Application.) The attached survey, along with our understanding of the actual capabilities of the existing Communication Service Providers in those census blocks make us confident that 25/3 Broadband service would not be possible to all of the broadband units identified in Exhibit B.

If there is any further clarification needed, please do not hesitate to reach out.

Sincerely,

**Ryan Boone**

COO

Premier Communications

Ph: 712-722-3451

Email: [rboone@mypremieronline.com](mailto:rboone@mypremieronline.com)

---

**From:** [matt.behrens@iowa.gov](mailto:matt.behrens@iowa.gov) <[matt.behrens@iowa.gov](mailto:matt.behrens@iowa.gov)> **On Behalf Of** Grants, OCIO

**Sent:** Tuesday, August 18, 2020 5:35 PM

**To:** Ryan Boone <[rboone@mypremieronline.com](mailto:rboone@mypremieronline.com)>

**Subject:** Request for Clarification - Broadband Grant Program (NOFA #003) - Application #366869

[https://mail.google.com/mail/b/ALGkd0yUep\\_xeU8Nrr1WvbiiBIPp6RDbHvoZFMW37NAU4frasFUa/u/0?ik=2bca7458eb&view=pt&search=all&permthid...](https://mail.google.com/mail/b/ALGkd0yUep_xeU8Nrr1WvbiiBIPp6RDbHvoZFMW37NAU4frasFUa/u/0?ik=2bca7458eb&view=pt&search=all&permthid...) 1/3

## Appendix D

10/19/2019

IowaGrants

1 of 6

Control Number: 330915



IowaGrants.gov

### Application

#### 324138 - Broadband Grant Program - Empower Rural Iowa - NOFA #002

330915 - Rural Akron & Hawarden

Broadband Grant Program - Empower Rural Iowa

Status: Submitted  
Signature: Ryan Boone  
Submitted Date: 2019-10-17 05:26:53  
Submitted By: Ryan Boone

#### Applicant Information

##### Project Officer

AnA User Id: RYAN.BOONE@IOWAID  
First Name\*: Ryan  
Middle Name: Boone  
Last Name: Boone  
Title:  
Email\*: rboone@mypremieronline.com  
Address\*: 339 1st Ave. NE

City\*: Sioux Center  
City: Sioux Center  
State/Province: Iowa  
Postal Code/Zip: 51250  
Phone\*: 712-722-3451  
Phone: 712-722-3451  
ExL:

Program Area of Interest\*: Broadband Grant Program - Empower Rural Iowa  
Fax:  
Agency

##### Organization Information

Organization Name\*: Heartland Telecommunications Company of Iowa  
Organization Type\*: For-Profit ? Privately Held  
DUNS: 04-964-3195  
Organization Website: www.mypremieronline.com  
Address: 339 1st Ave. NE

City: Sioux Center  
City: Sioux Center  
State/Province: Iowa  
Postal Code/Zip: 51250  
Phone: 712-722-3451  
ExL:

Fax:  
Benefactor  
Vendor  
Number

#### Cover Sheet-General Information

##### Authorized Official

Name\*: Ryan Boone  
Title\*: COO  
Organization\*: Heartland Telecommunications Company of Iowa d/b/a Premier Communications  
If you are an individual, please provide your First and Last Name.  
Address\*: 339 1st Ave. NE  
City/State/Zip\*: Sioux Center Iowa 51250  
City: Sioux Center State: Iowa Zip: 51250  
Telephone Number\*: 712-722-3451  
E-Mail\*: rboone@mypremieronline.com

<https://www.iowagrants.gov/getApplicationPrintPreview.do?documentPk=1571019385450>

1/6

**Fiscal Officer/ Agent**

Please enter the "Fiscal Officer" for your Organization.

If you are an individual, please provide your First and Last Name.

Name\* Kent Westphal  
 Title CFO  
 Organization Heartland Telecommunications Company of Iowa d/b/a Premier Communications  
 Address 339 1st Ave. NE  
  
 City/State/Zip Sioux Center Iowa 51250  
City State Zip  
 Telephone Number 712-722-3451  
 E-Mail kwestphal@mypremieronline.com  
 County(ies) Participating, Involved, or Affected by this Proposal\* Plymouth County, Sioux County  
 Congressional District(s) Involved or Affected by this Proposal\* 4th - Rep Steve King (R)  
Congressional Map  
 Iowa Senate District(s) Involved or Affected by this Proposal\* 2, 3  
District Map  
 Iowa House District(s) Involved or Affected by this Proposal\* 4, 5  
District Map

**Business Organization - NOFA #002**

Business Legal Name\* Heartland Telecommunications Company of Iowa d/b/a Premier Communications  
**Mailing Address**  
 Street \* 339 1st Ave. NE  
 City\* Sioux Center  
 State\* IA  
 Zip\* 51250  
**Alternate Mailing Address (used for warrants and/or payments)**  
 Alternate Street  
 Alternate City  
 Alternate State  
 Alternate Zip

**Additional Information**

\* Applicant Business Information.pdf

Public Redacted  
 Broadband Additional

**Information**

Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.

Communication Service Provider\* Yes

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**Executive Project Summary NOFA #002**

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This section requires an Applicant to summarize, at a high level, its proposed Project, including but not limited to the geographic area in which the Project will occur, the primary deployment model (e.g., wireline versus wireless), and a general overview of how Applicant has/will comply with the terms, conditions, and requirements of Iowa Code section 8B.11, Iowa Administrative Code rule 129—22, and this NOFA #002.

Executive Project Summary\* Executive Project Summary.pdf

The section requires Applicant to affirm whether or not State funds are necessary for the Project to proceed.

Are State Funds Necessary for the Project to proceed?\* No

This section requires an Applicant to describe how the Project will or will not proceed if State funds requested are not ultimately awarded.

Describe how the Project will or will not proceed if State funds requested are not ultimately awarded.\* For various reasons, this Project will proceed with or without the Iowa Broadband Grant dollars; however, grant dollars are being requested as this area remains one of the costliest areas to bring FTTP in our serving territory at over \$10,500 per location, which is approximately 50% higher than the average cost per location in previous FTTP deployments. Although this Project will move forward with or without the grant dollars requested from the state Broadband Grant program, future projects in the surrounding rural regions that are tentatively planned today may not occur due to higher required capital expenditures in rural Hawarden & Akron. At the end of the day, without approval of this Application, fewer Iowans will be served by a future-proof Broadband network.

This section requires an Applicant to provide an estimated project completion date.

Estimated Project Completion Date\* 05/30/2021

This section requires the Applicant to explain the current status of the Project, including the phase it is in, such as pre-planning, planning, or that building has commenced.

Project Status\* Heartland has currently completed the planning stages of this project with construction planned to commence in the spring of 2020.

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**Demonstrated Experience - NOFA #002**

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This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; number of years in business; number of years of experience providing the types of services sought by this NOFA #002; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #002; or any other information that would aid the Office in assessing whether Applicant is a Responsible Applicant.

Demonstrated Experience\* Demonstrated Experience.pdf

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**References**

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Name Randy Feenstra  
Telephone Number 712-439-1244  
Reference Letter #1 Randy Feenstra Letter of Reference.pdf



**Name** 4 of 6 Al Vermeer  
**Telephone Number** 712-476-2746  
**Reference Letter #2** Al Vermeer Letter of Reference.pdf  
**Name** W. Dale Den Herder  
**Telephone Number** 712-722-4846  
**Reference Letter #3** Dale DH Letter of Reference.pdf

## Minority Impact Statement

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### Question # 1

1. The proposed grant programs or policies could have a disproportionate or unique **POSITIVE IMPACT** on minority persons. \*

Yes

If YES, describe the positive impact expected from this project

The proposed project will have a unique, positive impact on person's with a disability, specifically those that are currently students in school. We have first hand experience that there are certain students unable to succeed in traditional, in-person classroom training and yet these same students are able to excel utilizing online-training that is made possible by a high-capacity fiber network envisioned by this project. For these particular individuals, and their families, the opportunities that high-speed broadband can provide are truly life changing.

In addition to person(s) with disabilities, we feel this Project will have a unique, positive impact on the Latino/Hispanic community that lives and works in the proposed Project area. For example, statistics show that the West Sioux School District has a demographic of roughly 30% Hispanic students. In our experience many students, and their parents, who reside in this area have varying levels of education and even English speaking capability, so having access to a robust broadband network can help bridge that gap by providing online ESL, additional educational opportunities, and even translation services that would not exist otherwise.

Indicate the group(s) positively impacted.

Person/s with a Disability, Latinos

### Question # 2

2. The proposed grant project programs or policies could have a disproportionate or unique **NEGATIVE IMPACT** on minority persons. \*

No

If YES, describe the negative impact expected from this project.

If YES, present the rationale for the existence of the proposed program or policy.

If YES, provide evidence of consultation with representatives of the minority groups impacted.

Indicate the group(s)  
negatively impacted.

**Question # 3**

3. The proposed  
grant project  
programs or policies  
are NOT EXPECTED  
TO HAVE A  
DISPROPORTIONATE  
OR UNIQUE IMPACT  
on minority persons.  
\*

Not Applicable

If YES, present the  
rationale for  
determining no  
impact.

**Certification**

I hereby certify that  
the information on  
this form is complete  
and accurate, to the  
best of my  
knowledge.\*

Yes

Name of Person  
Submitting  
Certification.\*

Ryan Boone

Title of Person  
Submitting  
Certification\*

COO

## **Broadband Grants Core Application - Exhibits B, C, D, and D.1**

*Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 1.25 of the NOFA #002.*

**DISCLAIMER:** An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 1.25.1.5 of the NOFA #002, the Office shall be relieved from any responsibility for maintaining the confidentiality of the application pursuant to 1.25.4 of the NOFA #002.

**NOTE:** Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #002, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

**Full Unredacted Copy\*** Broadband Grants Core Application (Akron & Hawarden) - CONF.xlsm

**Public Redacted Copy** Broadband Grants Core Application (Akron & Hawarden) - PUBLIC.pdf

*This section allows the Applicant to optionally attach three (3) community support documents for the Project, including but not limited to testimonials or letters of support. Please send any additional community support documents to ociogrants@iowa.gov*

**Community Support Document 1** County Supervisors Resolutions & Local Newspaper Support.pdf

**Community Support Document 2** Letters of Support.pdf

**Community Support Document 3** Customer Surveys.pdf

## **Broadband Grants Program Grant Agreement - Exhibit E**

10/19/2019

IowaGrants

6 of 6  
Exceptions to Broadband  
Grants Program Grant  
Agreement\*

Exhibit E - Broadband Grants Program Grant Agreement (no exceptions).docx Control Number: 330915

### ***Certification Letter - Exhibit F***

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Certification Letter  
(Public)\*

exhibit\_f\_-\_certification\_letter\_nofa\_002 (signed).pdf

### ***Authorization To Release Information - Exhibit G***

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Authorization to Release  
Information (Public)\*

exhibit\_g\_-\_authorization\_to\_release\_information\_nofa\_002 (signed).pdf

### ***Form 22 - Exhibit H***

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Form 22 (Public)\*

exhibit\_h\_-\_request\_for\_confidentiality\_-\_form\_22\_nofa\_002 (signed).pdf

### ***Application Checklist - Exhibit I***

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Application Checklist  
(Public)\*

exhibit\_i\_-\_application\_check\_list\_nofa\_002 (1).pdf



KIM REYNOLDS, GOVERNOR  
ADAM GREGG, LT. GOVERNOR

STATE OF IOWA

ANNETTE DUNN  
CHIEF INFORMATION OFFICER

## Exhibit B — Broadband Grants Program Project Worksheet

Applicant Name: Heartland Telecommunications Company of Iowa

Applicants should identify all Delivery Platforms forming the basis of their Project by selecting all Delivery Platform types that are projected to be deployed as part of the Project. Consistent with the definition of Facilitates, Applicants must identify the upload/download speeds on an individual census block basis that their Project will Facilitate in the "Facilitated Speeds" column below; this may be based on the most favorable product offering that will be made available within each of the census blocks forming the basis of a Project and that will be made available within a commercially reasonable time and at a commercially reasonable price. In identifying Prospective Product Attributes, Applicants may use the most favorable product offering that will be made available within a majority of the census blocks forming the basis of their Project and that will be made available within a commercially reasonable time and at a commercially reasonable price within the Project area upon request by a consumer as a result of the Project. Refer to NOFA #002 Section 3.1.6 for more information on Prospective Product Attributes.

| Delivery Platform: (Check and/or Populate Other) |   |
|--|---|
| - FTTH   | <input checked="" type="checkbox"/> Check |
| - DSL  | <input type="checkbox"/> Check            |
| - Cable Modem                                    | <input type="checkbox"/> Check            |
| - Wireless Spectrum                              | <input type="checkbox"/> Check            |
| - Fixed Wireless                                 | <input type="checkbox"/> Check            |
| - Other  |   |
| Infrastructure Type                              | Both OSP and ISP                          |

| Prospective Product Attributes: (Populate Responses) |   |              |
|--|---|--------------|
| - Availability                                       | 99.99%  | percent      |
| - Latency  | 8.00  | milliseconds |
| - Hop Count  | 6   | hops         |
| - Performance Credits                                | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |              |
| - Data Cap   | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |              |
| - Symmetry   | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |              |

|                              |      |
|------------------------------|------|
| Total Units To Be Served     | 853  |
| % of Baseline To Be Served   | 100% |
| Units Served Per Square Mile | 4.1  |

| Target Service Area |          |           | Total Number of HSB's (i.e., Broadband Units) in Project Area |   |     |       | Total Number of HSB's (i.e., Broadband Units) New Service Will Be Available To |   |     |       | Facilitated Speeds in Project Area Upon Project Completion |           |
|---------------------|----------|-----------|---|---|-----|-------|--|---|-----|-------|--|-----------|
| Census Block #      | County   | Sq. Miles | H   | S | B   | Units | H  | S | B   | Units | Down (Mbps)  | Up (Mbps) |
| 356                 | 2        | 208.35    | 689   | 0 | 164 | 853   | 689  | 0 | 164 | 853   | TOTAL  |           |
| 191499703001032     | Plymouth | 0.98      | 1   | 0 | 0   | 1     | 1  | 0 | 0   | 1     | 500 - 1000   | >= 100    |
| 191499703001033     | Plymouth | 0.98      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703001044     | Plymouth | 2         | 4   | 0 | 1   | 5     | 4  | 0 | 1   | 5     | 500 - 1000   | >= 100    |
| 191499703001045     | Plymouth | 0.99      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703001046     | Plymouth | 0.99      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703001047     | Plymouth | 2         | 5   | 0 | 1   | 6     | 5  | 0 | 1   | 6     | 500 - 1000   | >= 100    |
| 191499703001048     | Plymouth | 1.98      | 10  | 0 | 38  | 48    | 10   | 0 | 38  | 48    | 500 - 1000   | >= 100    |
| 191499703002000     | Plymouth | 1         | 1   | 0 | 0   | 1     | 1  | 0 | 0   | 1     | 500 - 1000   | >= 100    |
| 191499703002001     | Plymouth | 0.99      | 3   | 0 | 1   | 4     | 3  | 0 | 1   | 4     | 500 - 1000   | >= 100    |
| 191499703002002     | Plymouth | 0.99      | 3   | 0 | 0   | 3     | 3  | 0 | 0   | 3     | 500 - 1000   | >= 100    |
| 191499703002058     | Plymouth | 0.97      | 1   | 0 | 1   | 2     | 1  | 0 | 1   | 2     | 500 - 1000   | >= 100    |
| 191499703002059     | Plymouth | 1.99      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703002060     | Plymouth | 1.75      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703002077     | Plymouth | 0.99      | 3   | 0 | 0   | 3     | 3  | 0 | 0   | 3     | 500 - 1000   | >= 100    |
| 191499703002078     | Plymouth | 0.99      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703002083     | Plymouth | 0.01      | 0   | 0 | 0   | 0     | 0  | 0 | 0   | 0     | 500 - 1000   | >= 100    |
| 191499703002105     | Plymouth | 0.99      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703002106     | Plymouth | 0.76      | 3   | 0 | 0   | 3     | 3  | 0 | 0   | 3     | 500 - 1000   | >= 100    |
| 191499703002107     | Plymouth | 0.19      | 1   | 0 | 0   | 1     | 1  | 0 | 0   | 1     | 500 - 1000   | >= 100    |
| 191499703003010     | Plymouth | 0.04      | 0   | 0 | 0   | 0     | 0  | 0 | 0   | 0     | 500 - 1000   | >= 100    |
| 191499703003011     | Plymouth | 0.44      | 2   | 0 | 1   | 3     | 2  | 0 | 1   | 3     | 500 - 1000   | >= 100    |
| 191499703003012     | Plymouth | 0.98      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703003013     | Plymouth | 0.03      | 0   | 0 | 0   | 0     | 0  | 0 | 0   | 0     | 500 - 1000   | >= 100    |
| 191499703003014     | Plymouth | 0.66      | 1   | 0 | 2   | 3     | 1  | 0 | 2   | 3     | 500 - 1000   | >= 100    |
| 191499703003015     | Plymouth | 1         | 2   | 0 | 1   | 3     | 2  | 0 | 1   | 3     | 500 - 1000   | >= 100    |
| 191499703003016     | Plymouth | 0.33      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703003017     | Plymouth | 0.55      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703003018     | Plymouth | 0.1       | 0   | 0 | 0   | 0     | 0  | 0 | 0   | 0     | 500 - 1000   | >= 100    |
| 191499703003019     | Plymouth | 0.36      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703003020     | Plymouth | 0.84      | 2   | 0 | 0   | 2     | 2  | 0 | 0   | 2     | 500 - 1000   | >= 100    |
| 191499703003021     | Plymouth | 0.99      | 1   | 0 | 1   | 2     | 1  | 0 | 1   | 2     | 500 - 1000   | >= 100    |





KIM REYNOLDS, GOVERNOR  
ADAM GREGG, LT. GOVERNOR

STATE OF IOWA

ANNETTE DUNN  
CHIEF INFORMATION OFFICER

## Exhibit B — Broadband Grants Program Project Worksheet

Applicant Name: Heartland Telecommunications Company of Iowa

|                 |          |      |   |   |   |   |   |   |   |   |            |        |
|-----------------|----------|------|---|---|---|---|---|---|---|---|------------|--------|
| 191499703003022 | Plymouth | 0.47 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191499703003024 | Plymouth | 0.1  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703003053 | Plymouth | 0.73 | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 500 - 1000 | >= 100 |
| 191499703003054 | Plymouth | 0.99 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 500 - 1000 | >= 100 |
| 191499703003055 | Plymouth | 0.95 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 500 - 1000 | >= 100 |
| 191499703003056 | Plymouth | 0.16 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703003060 | Plymouth | 0.53 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 500 - 1000 | >= 100 |
| 191499703003061 | Plymouth | 1.98 | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 500 - 1000 | >= 100 |
| 191499703003062 | Plymouth | 1.01 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 500 - 1000 | >= 100 |
| 191499703003063 | Plymouth | 0.97 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 500 - 1000 | >= 100 |
| 191499703003064 | Plymouth | 0.02 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191499703003065 | Plymouth | 0.99 | 1 | 0 | 1 | 2 | 1 | 0 | 1 | 2 | 500 - 1000 | >= 100 |
| 191499703003066 | Plymouth | 0.99 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 500 - 1000 | >= 100 |
| 191499703003067 | Plymouth | 0.9  | 2 | 0 | 1 | 3 | 2 | 0 | 1 | 3 | 500 - 1000 | >= 100 |
| 191499703003104 | Plymouth | 0.45 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 500 - 1000 | >= 100 |
| 191499703003105 | Plymouth | 0.99 | 4 | 0 | 2 | 6 | 4 | 0 | 2 | 6 | 500 - 1000 | >= 100 |
| 191499703003106 | Plymouth | 1.01 | 5 | 0 | 0 | 5 | 5 | 0 | 0 | 5 | 500 - 1000 | >= 100 |
| 191499703003107 | Plymouth | 1.01 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 500 - 1000 | >= 100 |
| 191499703003110 | Plymouth | 0.42 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 500 - 1000 | >= 100 |
| 191499703003111 | Plymouth | 0.53 | 2 | 0 | 1 | 3 | 2 | 0 | 1 | 3 | 500 - 1000 | >= 100 |
| 191499703003113 | Plymouth | 0.44 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191499703003114 | Plymouth | 0.01 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703003124 | Plymouth | 0.12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703003125 | Plymouth | 0.05 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004016 | Plymouth | 0.25 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004017 | Plymouth | 0.67 | 2 | 0 | 2 | 4 | 2 | 0 | 2 | 4 | 500 - 1000 | >= 100 |
| 191499703004018 | Plymouth | 0.1  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004019 | Plymouth | 0.68 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1 | 500 - 1000 | >= 100 |
| 191499703004020 | Plymouth | 0.97 | 1 | 0 | 2 | 3 | 1 | 0 | 2 | 3 | 500 - 1000 | >= 100 |
| 191499703004021 | Plymouth | 0.96 | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 500 - 1000 | >= 100 |
| 191499703004036 | Plymouth | 0.16 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191499703004040 | Plymouth | 1    | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 500 - 1000 | >= 100 |
| 191499703004041 | Plymouth | 0.14 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 500 - 1000 | >= 100 |
| 191499703004042 | Plymouth | 0.05 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191499703004043 | Plymouth | 0.24 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 500 - 1000 | >= 100 |
| 191499703004044 | Plymouth | 0.05 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004045 | Plymouth | 0.25 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004046 | Plymouth | 0.04 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004047 | Plymouth | 0.3  | 2 | 0 | 2 | 4 | 2 | 0 | 2 | 4 | 500 - 1000 | >= 100 |
| 191499703004048 | Plymouth | 0.4  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004053 | Plymouth | 0.99 | 2 | 0 | 2 | 4 | 2 | 0 | 2 | 4 | 500 - 1000 | >= 100 |
| 191499703004054 | Plymouth | 0.23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004055 | Plymouth | 0.72 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 500 - 1000 | >= 100 |
| 191499703004056 | Plymouth | 0.14 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 2 | 500 - 1000 | >= 100 |
| 191499703004057 | Plymouth | 0.08 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004058 | Plymouth | 0.22 | 1 | 0 | 1 | 2 | 1 | 0 | 1 | 2 | 500 - 1000 | >= 100 |
| 191499703004059 | Plymouth | 0.73 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004060 | Plymouth | 1    | 5 | 0 | 1 | 6 | 5 | 0 | 1 | 6 | 500 - 1000 | >= 100 |
| 191499703004128 | Plymouth | 0.78 | 4 | 0 | 2 | 6 | 4 | 0 | 2 | 6 | 500 - 1000 | >= 100 |
| 191499703004129 | Plymouth | 0.16 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191499703004130 | Plymouth | 0.04 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703004131 | Plymouth | 0.72 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 500 - 1000 | >= 100 |
| 191499703004132 | Plymouth | 0.83 | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 500 - 1000 | >= 100 |
| 191499703004134 | Plymouth | 0.27 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 500 - 1000 | >= 100 |
| 191499703004141 | Plymouth | 0.01 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499706001000 | Plymouth | 1    | 3 | 0 | 3 | 6 | 3 | 0 | 3 | 6 | 500 - 1000 | >= 100 |
| 191499706001001 | Plymouth | 0.99 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 500 - 1000 | >= 100 |
| 191499706001002 | Plymouth | 0.62 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 500 - 1000 | >= 100 |
| 191499706001003 | Plymouth | 0.37 | 2 | 0 | 1 | 3 | 2 | 0 | 1 | 3 | 500 - 1000 | >= 100 |



KIM REYNOLDS, GOVERNOR  
ADAM GREGG, LT. GOVERNOR

STATE OF IOWA

ANNETTE DUNN  
CHIEF INFORMATION OFFICER

## Exhibit B — Broadband Grants Program Project Worksheet

Applicant Name: Heartland Telecommunications Company of Iowa

|                 |          |      |    |   |   |    |    |   |   |    |            |        |
|-----------------|----------|------|----|---|---|----|----|---|---|----|------------|--------|
| 191499706001004 | Plymouth | 0.99 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191499706001005 | Plymouth | 0.99 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001056 | Plymouth | 2.7  | 15 | 0 | 4 | 19 | 15 | 0 | 4 | 19 | 500 - 1000 | >= 100 |
| 191499706001057 | Plymouth | 0.05 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191499706001059 | Plymouth | 4.75 | 19 | 0 | 1 | 20 | 19 | 0 | 1 | 20 | 500 - 1000 | >= 100 |
| 191499706001060 | Plymouth | 0.12 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001061 | Plymouth | 0.16 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001062 | Plymouth | 0.89 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001063 | Plymouth | 1.01 | 4  | 0 | 0 | 4  | 4  | 0 | 0 | 4  | 500 - 1000 | >= 100 |
| 191499706001064 | Plymouth | 0.84 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499706001066 | Plymouth | 0.53 | 1  | 0 | 1 | 2  | 1  | 0 | 1 | 2  | 500 - 1000 | >= 100 |
| 191499706001067 | Plymouth | 0.01 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001068 | Plymouth | 0.16 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499706001069 | Plymouth | 0.26 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001070 | Plymouth | 1.31 | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 500 - 1000 | >= 100 |
| 191499706001071 | Plymouth | 0.61 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499706001072 | Plymouth | 0.27 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499706001075 | Plymouth | 0.37 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499706001076 | Plymouth | 0.13 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499706001077 | Plymouth | 1.08 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001078 | Plymouth | 0.78 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499706001079 | Plymouth | 0.1  | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001138 | Sioux    | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001139 | Sioux    | 0.03 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001140 | Sioux    | 0.03 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001143 | Sioux    | 3.27 | 9  | 0 | 3 | 12 | 9  | 0 | 3 | 12 | 500 - 1000 | >= 100 |
| 191670704001144 | Sioux    | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001145 | Sioux    | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001146 | Sioux    | 0.02 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001169 | Sioux    | 0.97 | 2  | 0 | 1 | 3  | 2  | 0 | 1 | 3  | 500 - 1000 | >= 100 |
| 191670704001170 | Sioux    | 1.01 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191670704001180 | Sioux    | 0.81 | 2  | 0 | 1 | 3  | 2  | 0 | 1 | 3  | 500 - 1000 | >= 100 |
| 191670704001181 | Sioux    | 0.98 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191670704001182 | Sioux    | 1    | 6  | 0 | 1 | 7  | 6  | 0 | 1 | 7  | 500 - 1000 | >= 100 |
| 191670704001183 | Sioux    | 0.99 | 4  | 0 | 0 | 4  | 4  | 0 | 0 | 4  | 500 - 1000 | >= 100 |
| 191670704001186 | Sioux    | 0.5  | 2  | 0 | 1 | 3  | 2  | 0 | 1 | 3  | 500 - 1000 | >= 100 |
| 191670704001190 | Sioux    | 0.52 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001191 | Sioux    | 0.48 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191670704001194 | Sioux    | 1    | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191670704001195 | Sioux    | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001196 | Sioux    | 0.93 | 5  | 0 | 1 | 6  | 5  | 0 | 1 | 6  | 500 - 1000 | >= 100 |
| 191670704001198 | Sioux    | 0.8  | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 500 - 1000 | >= 100 |
| 191670704001199 | Sioux    | 0.98 | 4  | 0 | 1 | 5  | 4  | 0 | 1 | 5  | 500 - 1000 | >= 100 |
| 191670704001200 | Sioux    | 0.46 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191670704001201 | Sioux    | 0.05 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001202 | Sioux    | 0.32 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191670704001203 | Sioux    | 0.28 | 1  | 0 | 1 | 2  | 1  | 0 | 1 | 2  | 500 - 1000 | >= 100 |
| 191670704001204 | Sioux    | 0.27 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001207 | Sioux    | 1.01 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191670704001221 | Sioux    | 0.26 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001222 | Sioux    | 0.63 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191670704001223 | Sioux    | 0.19 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001224 | Sioux    | 0.83 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191670704001225 | Sioux    | 0.18 | 1  | 0 | 1 | 2  | 1  | 0 | 1 | 2  | 500 - 1000 | >= 100 |
| 191670704001226 | Sioux    | 0.99 | 1  | 0 | 2 | 3  | 1  | 0 | 2 | 3  | 500 - 1000 | >= 100 |
| 191670704001227 | Sioux    | 0.02 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001228 | Sioux    | 1.98 | 8  | 0 | 2 | 10 | 8  | 0 | 2 | 10 | 500 - 1000 | >= 100 |
| 191670704001229 | Sioux    | 0.03 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001231 | Sioux    | 2.29 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |





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## Exhibit B — Broadband Grants Program Project Worksheet

Applicant Name: Heartland Telecommunications Company of Iowa

|                 |          |      |   |   |   |   |   |   |   |   |            |        |
|-----------------|----------|------|---|---|---|---|---|---|---|---|------------|--------|
| 191670704001232 | Sioux    | 0.04 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704001233 | Sioux    | 0.76 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 500 - 1000 | >= 100 |
| 191670704001234 | Sioux    | 0.26 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704001235 | Sioux    | 1.01 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 500 - 1000 | >= 100 |
| 191670704001236 | Sioux    | 1.5  | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 500 - 1000 | >= 100 |
| 191670704001237 | Sioux    | 0.48 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704001238 | Sioux    | 0.19 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191670704001239 | Sioux    | 0.52 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704001255 | Sioux    | 0.49 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 500 - 1000 | >= 100 |
| 191670704001256 | Sioux    | 0.51 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704001257 | Sioux    | 1    | 2 | 0 | 1 | 3 | 2 | 0 | 1 | 3 | 500 - 1000 | >= 100 |
| 191670704001258 | Sioux    | 1    | 3 | 0 | 1 | 4 | 3 | 0 | 1 | 4 | 500 - 1000 | >= 100 |
| 191670704001259 | Sioux    | 0.8  | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 500 - 1000 | >= 100 |
| 191670704001260 | Sioux    | 0.21 | 1 | 0 | 2 | 3 | 1 | 0 | 2 | 3 | 500 - 1000 | >= 100 |
| 191670704001278 | Sioux    | 1    | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1 | 500 - 1000 | >= 100 |
| 191670704001279 | Sioux    | 1    | 2 | 0 | 3 | 5 | 2 | 0 | 3 | 5 | 500 - 1000 | >= 100 |
| 191670704001280 | Sioux    | 0.56 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191670704001281 | Sioux    | 0.44 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191670704001282 | Sioux    | 0.77 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191670704001293 | Sioux    | 0.23 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 500 - 1000 | >= 100 |
| 191670704001294 | Sioux    | 0.88 | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 500 - 1000 | >= 100 |
| 191670704001295 | Sioux    | 0.05 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191670704001296 | Sioux    | 0.07 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704001297 | Sioux    | 1.77 | 1 | 0 | 1 | 2 | 1 | 0 | 1 | 2 | 500 - 1000 | >= 100 |
| 191670704001298 | Sioux    | 1    | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191670704001314 | Sioux    | 0.06 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704001315 | Sioux    | 0.16 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704001316 | Sioux    | 1.01 | 4 | 0 | 3 | 7 | 4 | 0 | 3 | 7 | 500 - 1000 | >= 100 |
| 191670704002000 | Sioux    | 1.46 | 5 | 0 | 3 | 8 | 5 | 0 | 3 | 8 | 500 - 1000 | >= 100 |
| 191670704003000 | Sioux    | 0.22 | 1 | 0 | 1 | 2 | 1 | 0 | 1 | 2 | 500 - 1000 | >= 100 |
| 191670704003001 | Sioux    | 1.76 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1 | 500 - 1000 | >= 100 |
| 191670704003002 | Sioux    | 0    | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704003003 | Sioux    | 0.01 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704003004 | Sioux    | 0.17 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704003005 | Sioux    | 0.02 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704003006 | Sioux    | 0.01 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704003007 | Sioux    | 0.17 | 3 | 0 | 3 | 6 | 3 | 0 | 3 | 6 | 500 - 1000 | >= 100 |
| 191670704003008 | Sioux    | 0    | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704003009 | Sioux    | 0    | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704003014 | Sioux    | 0    | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191670704003106 | Sioux    | 0.25 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191499703001000 | Plymouth | 1    | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 500 - 1000 | >= 100 |
| 191499703001001 | Plymouth | 0.48 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191499703001002 | Plymouth | 0.47 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703001003 | Plymouth | 0.16 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1 | 500 - 1000 | >= 100 |
| 191499703001004 | Plymouth | 0.01 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703001005 | Plymouth | 0.5  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703001006 | Plymouth | 3.07 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191499703001007 | Plymouth | 0.06 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703001009 | Plymouth | 0.02 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703001010 | Plymouth | 0.01 | 1 | 0 | 1 | 2 | 1 | 0 | 1 | 2 | 500 - 1000 | >= 100 |
| 191499703001011 | Plymouth | 0.07 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |
| 191499703001012 | Plymouth | 0.02 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 - 1000 | >= 100 |
| 191499703001013 | Plymouth | 0.17 | 1 | 0 | 1 | 2 | 1 | 0 | 1 | 2 | 500 - 1000 | >= 100 |
| 191499703001014 | Plymouth | 0.5  | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1 | 500 - 1000 | >= 100 |
| 191499703001015 | Plymouth | 0.51 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 500 - 1000 | >= 100 |
| 191499703001016 | Plymouth | 0.49 | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 500 - 1000 | >= 100 |
| 191499703001017 | Plymouth | 0.34 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 500 - 1000 | >= 100 |
| 191499703001018 | Plymouth | 0.09 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 500 - 1000 | >= 100 |



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## Exhibit B — Broadband Grants Program Project Worksheet

Applicant Name: Heartland Telecommunications Company of Iowa

|                 |          |      |   |   |   |    |   |   |   |    |            |        |
|-----------------|----------|------|---|---|---|----|---|---|---|----|------------|--------|
| 191499703001019 | Plymouth | 0.38 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703001020 | Plymouth | 0.64 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703001021 | Plymouth | 0.48 | 2 | 0 | 0 | 2  | 2 | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191499703001022 | Plymouth | 0.41 | 2 | 0 | 0 | 2  | 2 | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191499703001023 | Plymouth | 0.01 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703001024 | Plymouth | 0.57 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703001025 | Plymouth | 0.99 | 2 | 0 | 1 | 3  | 2 | 0 | 1 | 3  | 500 - 1000 | >= 100 |
| 191499703001026 | Plymouth | 0.81 | 4 | 0 | 1 | 5  | 4 | 0 | 1 | 5  | 500 - 1000 | >= 100 |
| 191499703001027 | Plymouth | 1.32 | 4 | 0 | 0 | 4  | 4 | 0 | 0 | 4  | 500 - 1000 | >= 100 |
| 191499703001028 | Plymouth | 0.99 | 2 | 0 | 0 | 2  | 2 | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191499703001029 | Plymouth | 0.99 | 3 | 0 | 0 | 3  | 3 | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499703001030 | Plymouth | 0.98 | 4 | 0 | 0 | 4  | 4 | 0 | 0 | 4  | 500 - 1000 | >= 100 |
| 191499703001031 | Plymouth | 0.98 | 4 | 0 | 2 | 6  | 4 | 0 | 2 | 6  | 500 - 1000 | >= 100 |
| 191499703001034 | Plymouth | 0.99 | 2 | 0 | 0 | 2  | 2 | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191499703001035 | Plymouth | 1    | 1 | 0 | 1 | 2  | 1 | 0 | 1 | 2  | 500 - 1000 | >= 100 |
| 191499703001036 | Plymouth | 1.47 | 4 | 0 | 1 | 5  | 4 | 0 | 1 | 5  | 500 - 1000 | >= 100 |
| 191499703001037 | Plymouth | 0.31 | 4 | 0 | 0 | 4  | 4 | 0 | 0 | 4  | 500 - 1000 | >= 100 |
| 191499703001038 | Plymouth | 0.01 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703001039 | Plymouth | 0    | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703001043 | Plymouth | 0    | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703001082 | Plymouth | 0.02 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002003 | Plymouth | 1    | 2 | 0 | 0 | 2  | 2 | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191499703002004 | Plymouth | 1    | 3 | 0 | 1 | 4  | 3 | 0 | 1 | 4  | 500 - 1000 | >= 100 |
| 191499703002005 | Plymouth | 0.01 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002006 | Plymouth | 0.53 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703002043 | Plymouth | 0.01 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002044 | Plymouth | 0.02 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002049 | Plymouth | 0.47 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703002050 | Plymouth | 0.04 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002051 | Plymouth | 0.47 | 9 | 0 | 1 | 10 | 9 | 0 | 1 | 10 | 500 - 1000 | >= 100 |
| 191499703002052 | Plymouth | 1.01 | 9 | 0 | 1 | 10 | 9 | 0 | 1 | 10 | 500 - 1000 | >= 100 |
| 191499703002053 | Plymouth | 0.79 | 4 | 0 | 1 | 5  | 4 | 0 | 1 | 5  | 500 - 1000 | >= 100 |
| 191499703002054 | Plymouth | 0.15 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703002055 | Plymouth | 0.5  | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002056 | Plymouth | 1    | 3 | 0 | 0 | 3  | 3 | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499703002057 | Plymouth | 0.01 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703002061 | Plymouth | 1    | 5 | 0 | 1 | 6  | 5 | 0 | 1 | 6  | 500 - 1000 | >= 100 |
| 191499703002062 | Plymouth | 0.03 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002063 | Plymouth | 3.2  | 2 | 0 | 0 | 2  | 2 | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191499703002064 | Plymouth | 0.01 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002065 | Plymouth | 0.01 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703002066 | Plymouth | 0.01 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002067 | Plymouth | 0.01 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002068 | Plymouth | 0.01 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703002069 | Plymouth | 0.01 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002070 | Plymouth | 0.01 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002071 | Plymouth | 0.29 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703002072 | Plymouth | 1.79 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703002073 | Plymouth | 0.2  | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002074 | Plymouth | 0.34 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703002075 | Plymouth | 1    | 3 | 0 | 0 | 3  | 3 | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499703002076 | Plymouth | 0.99 | 0 | 0 | 2 | 2  | 0 | 0 | 2 | 2  | 500 - 1000 | >= 100 |
| 191499703002079 | Plymouth | 0.98 | 1 | 0 | 0 | 1  | 1 | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499703002080 | Plymouth | 0.99 | 2 | 0 | 0 | 2  | 2 | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191499703002081 | Plymouth | 1    | 4 | 0 | 2 | 6  | 4 | 0 | 2 | 6  | 500 - 1000 | >= 100 |
| 191499703002082 | Plymouth | 0.99 | 3 | 0 | 0 | 3  | 3 | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499703002084 | Plymouth | 0.36 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499703002085 | Plymouth | 0.13 | 2 | 0 | 1 | 3  | 2 | 0 | 1 | 3  | 500 - 1000 | >= 100 |
| 191499703002102 | Plymouth | 0.12 | 0 | 0 | 0 | 0  | 0 | 0 | 0 | 0  | 500 - 1000 | >= 100 |





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## Exhibit B — Broadband Grants Program Project Worksheet

Applicant Name: Heartland Telecommunications Company of Iowa

|                 |          |      |    |   |   |    |    |   |   |    |            |        |
|-----------------|----------|------|----|---|---|----|----|---|---|----|------------|--------|
| 191499706001006 | Plymouth | 0.99 | 2  | 0 | 2 | 4  | 2  | 0 | 2 | 4  | 500 - 1000 | >= 100 |
| 191499706001007 | Plymouth | 0.99 | 2  | 0 | 1 | 3  | 2  | 0 | 1 | 3  | 500 - 1000 | >= 100 |
| 191499706001008 | Plymouth | 1.89 | 8  | 0 | 0 | 8  | 8  | 0 | 0 | 8  | 500 - 1000 | >= 100 |
| 191499706001009 | Plymouth | 0.09 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001010 | Plymouth | 0.79 | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499706001011 | Plymouth | 0    | 5  | 0 | 0 | 5  | 5  | 0 | 0 | 5  | 500 - 1000 | >= 100 |
| 191499706001012 | Plymouth | 0.01 | 7  | 0 | 0 | 7  | 7  | 0 | 0 | 7  | 500 - 1000 | >= 100 |
| 191499706001013 | Plymouth | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001014 | Plymouth | 0.01 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001015 | Plymouth | 0.05 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001016 | Plymouth | 0.62 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499706001017 | Plymouth | 7.2  | 16 | 0 | 4 | 20 | 16 | 0 | 4 | 20 | 500 - 1000 | >= 100 |
| 191499706001018 | Plymouth | 0.01 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001019 | Plymouth | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001020 | Plymouth | 1.23 | 11 | 0 | 1 | 12 | 11 | 0 | 1 | 12 | 500 - 1000 | >= 100 |
| 191499706001021 | Plymouth | 0.08 | 1  | 0 | 1 | 2  | 1  | 0 | 1 | 2  | 500 - 1000 | >= 100 |
| 191499706001022 | Plymouth | 0.01 | 12 | 0 | 0 | 12 | 12 | 0 | 0 | 12 | 500 - 1000 | >= 100 |
| 191499706001023 | Plymouth | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001024 | Plymouth | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001025 | Plymouth | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001026 | Plymouth | 0    | 6  | 0 | 0 | 6  | 6  | 0 | 0 | 6  | 500 - 1000 | >= 100 |
| 191499706001027 | Plymouth | 0    | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499706001028 | Plymouth | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001029 | Plymouth | 0    | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499706001030 | Plymouth | 0    | 4  | 0 | 0 | 4  | 4  | 0 | 0 | 4  | 500 - 1000 | >= 100 |
| 191499706001031 | Plymouth | 0    | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499706001032 | Plymouth | 0.01 | 5  | 0 | 2 | 7  | 5  | 0 | 2 | 7  | 500 - 1000 | >= 100 |
| 191499706001033 | Plymouth | 0    | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499706001034 | Plymouth | 0    | 4  | 0 | 0 | 4  | 4  | 0 | 0 | 4  | 500 - 1000 | >= 100 |
| 191499706001035 | Plymouth | 0    | 4  | 0 | 0 | 4  | 4  | 0 | 0 | 4  | 500 - 1000 | >= 100 |
| 191499706001036 | Plymouth | 0    | 3  | 0 | 0 | 3  | 3  | 0 | 0 | 3  | 500 - 1000 | >= 100 |
| 191499706001037 | Plymouth | 0.01 | 7  | 0 | 0 | 7  | 7  | 0 | 0 | 7  | 500 - 1000 | >= 100 |
| 191499706001038 | Plymouth | 0.05 | 6  | 0 | 0 | 6  | 6  | 0 | 0 | 6  | 500 - 1000 | >= 100 |
| 191499706001039 | Plymouth | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001040 | Plymouth | 1.73 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001041 | Plymouth | 0.03 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001042 | Plymouth | 0.01 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001043 | Plymouth | 1.07 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001044 | Plymouth | 0.96 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001045 | Plymouth | 3.5  | 4  | 0 | 1 | 5  | 4  | 0 | 1 | 5  | 500 - 1000 | >= 100 |
| 191499706001046 | Plymouth | 0.57 | 6  | 0 | 2 | 8  | 6  | 0 | 2 | 8  | 500 - 1000 | >= 100 |
| 191499706001047 | Plymouth | 2.61 | 13 | 0 | 1 | 14 | 13 | 0 | 1 | 14 | 500 - 1000 | >= 100 |
| 191499706001048 | Plymouth | 0.23 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001049 | Plymouth | 0.01 | 0  | 0 | 5 | 5  | 0  | 0 | 5 | 5  | 500 - 1000 | >= 100 |
| 191499706001050 | Plymouth | 0.12 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001051 | Plymouth | 3.15 | 13 | 0 | 0 | 13 | 13 | 0 | 0 | 13 | 500 - 1000 | >= 100 |
| 191499706001052 | Plymouth | 0.01 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001053 | Plymouth | 0.03 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001054 | Plymouth | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001055 | Plymouth | 0.17 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001058 | Plymouth | 1.12 | 4  | 0 | 0 | 4  | 4  | 0 | 0 | 4  | 500 - 1000 | >= 100 |
| 191499706001082 | Plymouth | 0.12 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191499706001092 | Plymouth | 0.02 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499706001094 | Plymouth | 2.75 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499706001095 | Plymouth | 0.06 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001096 | Plymouth | 0.16 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191499706001100 | Plymouth | 0.01 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001101 | Plymouth | 0.06 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191499706001161 | Plymouth | 0.01 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |



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## Exhibit B — Broadband Grants Program Project Worksheet

Applicant Name: Heartland Telecommunications Company of Iowa

|                 |       |      |    |   |   |    |    |   |   |    |            |        |
|-----------------|-------|------|----|---|---|----|----|---|---|----|------------|--------|
| 191670704001230 | Sioux | 0.12 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001261 | Sioux | 1.03 | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 500 - 1000 | >= 100 |
| 191670704001262 | Sioux | 0.04 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191670704001263 | Sioux | 1.62 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191670704001264 | Sioux | 0.08 | 1  | 0 | 1 | 2  | 1  | 0 | 1 | 2  | 500 - 1000 | >= 100 |
| 191670704001265 | Sioux | 0.01 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001266 | Sioux | 1.07 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191670704001267 | Sioux | 0.06 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001268 | Sioux | 0.5  | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001269 | Sioux | 0.05 | 5  | 0 | 0 | 5  | 5  | 0 | 0 | 5  | 500 - 1000 | >= 100 |
| 191670704001270 | Sioux | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001271 | Sioux | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001272 | Sioux | 0.01 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001273 | Sioux | 0.14 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191670704001274 | Sioux | 0.04 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001275 | Sioux | 0.18 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191670704001276 | Sioux | 0.94 | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191670704001277 | Sioux | 1.01 | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191670704001299 | Sioux | 1    | 5  | 0 | 1 | 6  | 5  | 0 | 1 | 6  | 500 - 1000 | >= 100 |
| 191670704001300 | Sioux | 1    | 1  | 0 | 0 | 1  | 1  | 0 | 0 | 1  | 500 - 1000 | >= 100 |
| 191670704001301 | Sioux | 1    | 2  | 0 | 1 | 3  | 2  | 0 | 1 | 3  | 500 - 1000 | >= 100 |
| 191670704001302 | Sioux | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001306 | Sioux | 0    | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| 191670704001307 | Sioux | 0    | 2  | 0 | 0 | 2  | 2  | 0 | 0 | 2  | 500 - 1000 | >= 100 |
| 191670704001308 | Sioux | 0.01 | 4  | 0 | 0 | 4  | 4  | 0 | 0 | 4  | 500 - 1000 | >= 100 |
| 191670704001309 | Sioux | 0.02 | 13 | 0 | 0 | 13 | 13 | 0 | 0 | 13 | 500 - 1000 | >= 100 |
| 191670704001310 | Sioux | 0.14 | 6  | 0 | 0 | 6  | 6  | 0 | 0 | 6  | 500 - 1000 | >= 100 |
| 191670704001311 | Sioux | 0.01 | 7  | 0 | 0 | 7  | 7  | 0 | 0 | 7  | 500 - 1000 | >= 100 |
| 191670704001312 | Sioux | 0    | 3  | 0 | 1 | 4  | 3  | 0 | 1 | 4  | 500 - 1000 | >= 100 |
| 191670704001313 | Sioux | 0.01 | 0  | 0 | 0 | 0  | 0  | 0 | 0 | 0  | 500 - 1000 | >= 100 |
| END OF DATA     |       |      |    |   |   |    |    |   |   |    |            |        |

\*Applicants must fill out and submit this form in order to comply with/supply the information/inputs requested by the Office pursuant to Section 3.1 (Quantitative Factors) of NOFA/RFP #001. Please contact the Office's designated representative providing administrative support for the Application process, which can assist you in populating this form. See Section 1.8.2 of the NOFA regarding administrative support related to this Application.

Version 02.19.03

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### Exhibit C — Qualitative Attributes Form

**Applicant Name:** Heartland Telecommunications Company of Iowa

Applicant must fill out and submit this form in order to comply with/supply the information/inputs requested by the Office pursuant to Section 3.2 (Qualitative Factors) of NOFA/RFP #002.

**Note: If you need additional space to answer any of the above questions, please upload supplemental materials to the appropriate section of the Iowa Grants System.**

#### 1. Budget Composition. (see NOFA #002 Section 3.2.1)

This factor takes into consideration whether any local or federal funds will support the Project, the Applicant's overall commitment to the Project, and whether any other external funding sources will support the Project. Generally speaking, Projects that are supported by local, federal, or other external funding sources, or Applicants that, themselves, are making an investment greater than eighty-five percent (85%) as it relates to the Project and thereby the community will receive higher scores.

Please answer or supply the Office with the following to assist it in scoring this factor:

- 1.1. Local Support.** Please state the total dollar (\$) amount of your Total Project Costs as defined in NOFA Section 1.5.2 that will be supplied by local government (e.g., city, county). Do not include State or Federal funds in this dollar (\$) amount. Please make sure these figures align with the figures you have supplied on Exhibits D and D.1 (the Broadband Grants Budget Plan and Outside TSA Infrastructure process, respectively). **OCIO will calculate your score, in part, by considering the percentage of your Total Project Cost comprised of funds supplied by local government.**

\$0.00

☒ Check if Local Support is Zero.

- 1.2. Federal Support.** Please state the total dollar (\$) amount of your Total Project Costs as defined in NOFA Section 1.5.2 that will be supplied by federal funds (e.g., a USDA reconnect grant funds). Please make sure these figures align with the figures you have supplied on Exhibits D and D.1 (the Broadband Grants Budget Plan and Outside TSA Infrastructure process, respectively). **OCIO will calculate your score, in part, by considering the percentage of your Total Project Cost comprised of funds supplied by the federal government.**

\$5,047,000.00

☐ Check if Federal Support is Zero.

- 1.2.1.** Please further describe the specific funding sources/programs forming the basis of any federal support claimed above, such as USDA reconnect grant funds.

The funding source of Heartland's federal support has requested confidentiality at this time, so Heartland is currently unable to disclose any further information; thus, per section 1.24 of the Notice of Funding Availability #002, Heartland requests the Office waive the requirement to describe the specific funding source/program in section 1.2.1. and deem it a non-material variance in Heartland's Application. Heartland would be more than willing to provide additional details regarding the federal funding source once the funding has been made public.

(Maximum 1200 Characters / Actual = 556)

- 1.3. Applicant Support.** Please state the total dollar (\$) amount of your Total Project Costs as defined in NOFA Section 1.5.2 that will be supplied by you, the Applicant (i.e., your direct contribution excluding any Local Support, State funds, if awarded, Federal Support, or Other External Support). This factor takes into consideration the Applicant's overall commitment to the Project. Please make sure these figures align with the figures you have supplied on Exhibits D and D.1 (the Broadband Grants Budget Plan and Outside TSA Infrastructure process, respectively). **OCIO will calculate your score, in part, by considering the percentage of your Total Project Cost comprised of funds supplied directly by you, the Applicant.**

\$2,991,046.72

☐ Check if Applicant Support is Zero.

- 1.4. Other External Support.** Please state the total dollar (\$) amount of your Total Project Costs as defined in NOFA Section 1.5.2 that will be supplied by sources other than local government, state grant funds, if awarded, federal funds, or you (the Applicant) directly, such as donations from a private third party or non-profit organization. A loan, equity stake, or other similar financing arrangement does not qualify as an external funding source. Please make sure these figures align with the figures you have supplied on Exhibits D and D.1 (the Broadband Grants Budget Plan and Outside TSA Infrastructure process, respectively). **OCIO will calculate your score, in part, by considering the percentage of your Total Project Cost comprised of funds supplied by other external sources.**





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### Exhibit C — Qualitative Attributes Form

**Applicant Name:** Heartland Telecommunications Company of Iowa

\$0.00 ☐ Check if Other External Support is Zero

**1.5. Percentage of State Support Requested.** Generally speaking, Applicants that request less than fifteen (15%) percent of their estimated Total Project Cost (the maximum reimbursable amount under the Program, Iowa Code § 8B.11(5)) will receive higher scores.

12.00% This field is calculated and auto populated based on Exhibit C Sections 1.1 - 1.4 and Applicant's entry in Exhibits D and D.1 (the Broadband Grants Budget Plan and Outside TSA Infrastructure process, respectively).

**2. Relative Need for New Broadband and Existing Broadband Service Speeds. (See NOFA #002 Section 3.2.2)**

In addition to other factors described herein which take similar considerations into account, this factor takes into consideration the relative need for Broadband Infrastructure in the Project area and existing Broadband service speeds by considering, by way of example only: 1) how geographically proximate the Project area is to other infrastructure that provides access to 25/3 Broadband; 2) any buildout that has occurred since the As of Date (the effective date of the data underlying the Broadband Availability Map); 3) any related barriers to expansion/extension; 4) how the Project will positively affect any anchor institutions in the area (e.g., key businesses, schools, universities, libraries, hospitals); and 5) any community support for the Project, including but not limited to as evidenced by testimonials or letters of support. In assessing this factor, the Office may take into consideration: factual information received through the Validation Process pursuant to and in accordance with Iowa Code section 8B.11(3), Iowa Administrative Code rule 129—22.5(1)(b), and Section 1.7.7.1.2 (Validation Process) of this NOFA, or the issuance or Award of prior incentives administered by the Office. Generally speaking, Applications proposing the installation of Broadband Infrastructure in Targeted Service Areas further away from other geographic areas that already have access to 25/3 Broadband, that positively affect more anchor institutions, and receive more community support will receive higher scores.

Please answer or supply the Office with the following to assist it in scoring this factor:

**2.1.** As part of evaluating this factor, the Office will review the geographic proximity of your Project to other infrastructure that is currently known to provide access to 25/3 Broadband based on the Broadband Availability Map. To aid the Office in contextualizing the import of this analysis, please describe any known barriers (e.g., geographic, market-driven, regulatory) that may inhibit the expansion or extension of pre-existing Broadband networks to your proposed Project area in a cost-effective manner.

The main barrier inhibiting the expansion of Broadband networks to the proposed Project area is simply the high cost to serve these remote locations. Specifically, the average cost to serve these locations exceeds \$10,500 per location which can almost seem unbelievable until you consider that there are only 4 locations per square mile and see that the terrain is extremely hilly compared to much of NW Iowa. As the incumbent provider, Heartland is the most logical, cost-effective option to provide a minimum 25/3 Broadband service to this Project area and plans to utilize its existing fiber transport infrastructure in the surrounding areas to cost-effectively provide a future-proof Broadband service into the proposed Project area. Currently the only other options that exist in the proposed Project area may be some fixed wireless offerings; however, based on our analysis those "solutions" do not currently provide 25/3 Broadband service and even if they were to upgrade their equipment, increase signal coverage, and increase their backhaul capacity, a fixed wireless solution is still a shared network that will typically end up costing more than a fiber network over a 20-30 year period.

(Maximum 1200 Characters / Actual = 1198)

**2.2.** How will the Project positively affect any anchor institutions in the area, if at all?

Heartland has always viewed anchor institutions as vital organizations in their respective communities; thus, we typically make them one of the first locations to have access to high-speed Broadband in an area which is the case for all the anchor institutions surrounding the Project area and even though there are no anchor institutions directly within the Project area, the indirect benefits to nearby anchor institutions is significant. For example, the proposed Project area is in the Akron-Westfield & West Sioux school districts which have implemented many forms of e-learning and yet when their students drive home they currently don't have sufficient Broadband access to complete their homework at home. This proposed Project will change that dynamic completely. We have seen similar indirect benefits experienced by the local clinics and hospitals in the surrounding areas where Broadband is currently available, such as, online scheduling, web-based customer portals and other more advanced tele-health applications. This Project will bring those advanced applications directly into the homes of the residents within the proposed Project area. (see letters of support)

(Maximum 1200 Characters / Actual = 1181)

**2.3.** Have you previously claimed a property tax exemption pursuant to Iowa Code section 427.1(40) for any Broadband Infrastructure to be or already installed in Targeted Service Areas forming the basis of your Project?

☐ Yes ☒ No





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### Exhibit C — Qualitative Attributes Form

**Applicant Name:** Heartland Telecommunications Company of Iowa

- 2.4. Have you previously been Awarded grant funds pursuant to Iowa Code section 8B.11 for any proposed Broadband Infrastructure to be or already installed in Targeted Service Areas forming the basis of your Project?

☐ Yes ☒ No

- 2.5. Have you installed any Broadband Infrastructure since the As of Date (i.e., June 30, 2018, the effective date of the data underlying the Broadband Availability Map) that would facilitate 25/3 Broadband in any of the Targeted Service Areas forming the Basis of your Project?

☐ Yes ☒ No

If "Yes," please identify the total number of Targeted Service Areas forming the basis of your Project in which you have installed Broadband Infrastructure that would facilitate 25/3 Broadband since the As of Date.

0 Targeted Service Areas

- 2.6. Please supply evidence of local community support for the Project. Examples of such evidence include, but are not limited to:

- 2.6.1. Survey results taken among members of the community supporting the Project.
- 2.6.2. Testimonials or letters from members of the community supporting the Project.
- 2.6.3. Minutes of meetings of city or county board, commissions, or councils supporting the Project.
- 2.6.4. Newspaper articles supporting the Project.

**These materials should be supplied through the Community Support upload field fields in the Central Forms NOFA #002 form in Iowa Grants.**

[Iowa Grants Website](#)

- 2.7. Please describe any current Broadband adoption initiatives sponsored by you within the Project area or surrounding community(ies):

Heartland currently participates in the federal Lifeline program that provides discounted broadband service to qualifying households within this Project area and its surrounding communities. Heartland advertises the availability of this program throughout the year on our website, in newspapers, at our retail locations and utilizing any other media of general distribution. Heartland also participates annually in local home shows/expos in the Project area and surrounding communities where we demonstrate the benefits that Broadband service can bring to a home including streaming services, home automation, e-learning, tele-health, etc. Finally, in the past year we have also started following up with independent living, assisted living and nursing homes after converting to upgraded Heartland services, and taking time to talk with those residents about the services we offer and answering questions about how to use the service, even going as far as visiting individual residents' rooms and showing them how to specifically operate their equipment.

(Maximum 1200 Characters / Actual = 1059)

- 2.8. Please describe any future Broadband adoption initiatives to be sponsored by you within the Project area or surrounding community(ies):

Considering the importance of Broadband to both schools and students, Heartland will work with the schools to make sure information on Lifeline is readily available to all qualifying households. An ideal solution would be to include this information along with the new school-year registration packets that go home to all students/families. This may also include working with the state of Iowa as it makes Broadband Innovation Grants available next year and finding innovative ways to utilize that program to try and increase Broadband adoption in the Project area that can then be duplicated in other parts of the state. We will also continue to offer discounts and specials to new customers that will be subscribing to Broadband via the fiber. We would also anticipate holding several open houses and informational sessions highlighting the uses of Broadband, showing the availability of the new fiber and provide detailed information on the new speeds that will be available.

(Maximum 1200 Characters / Actual = 980)

### 3. Economic Impact.

This factor takes into consideration the economic impact the Project will have on the surrounding community(ies), including but not limited to jobs impact. Applications with a greater impact on jobs or that will reach the agricultural community will receive higher scores.

Please answer or supply the Office with the following to assist it in scoring this factor:

- 3.1. Describe how your Project will generate new jobs in the Project area and the surrounding community(ies). Specific job-creation estimates and the specific methodology deployed to determine numbers may be provided, but are not required.



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### Exhibit C — Qualitative Attributes Form

**Applicant Name:** Heartland Telecommunications Company of Iowa

A Broadband infrastructure project of the magnitude of this proposed Project can have a significant impact on creating new jobs not only in the specific area of the proposed Project, but in the surrounding area as well. However, this is typically a very hard number to quantify because Broadband infrastructure may not be the sole reason for a job to exist as there may be other contributing factors, yet if the Broadband infrastructure didn't exist the company likely would not have located that new position there. Although difficult to specifically quantify the number of jobs created, yet understanding that there are likely many jobs that this Broadband infrastructure will allow to be located in the Project area and the surrounding communities, there is one job estimation method that has been used in previous infrastructure grant scenarios. Under the American Recovery and Reinvestment Act of 2009 a formula was developed to estimate job-years created by government spending. It estimated that 1 job-year was created for every \$92,000 of government spending, thus our total project cost of \$9,134,144 would result in roughly 99 job-years created (direct & indirect).

(Maximum 1200 Characters / Actual = 1179)

- 3.2. Describe how your Project will impact the retention of existing jobs in the Project area and the surrounding community(ies). Specific job-retention numbers and the specific methodology deployed to determine numbers may be provided, but are not required.

While it is extremely difficult to estimate job retention, we do know that while construction is ongoing in this Project area there can be anywhere between 20-30 people working on the Project that would not be working in this area if this Project did not exist. One other specific area where job retention is likely to occur in the Project area as broadband needs continue to increase is that of the telecommuter. Without access to a reliable Broadband connection, it is extremely unlikely that a telecommuter is able to retain their position with a company if there is a capable person with a reliable Broadband connection located elsewhere in the country. According to smallbiztrends.com, approximately 2.9% of the total US workforce works from home at least half of the time and according to the latest census bureau data, there are approximately 2.58 people per household. Given that unemployment in the Project area is 1.7%, or basically non-existent and if we even conservatively assume that there are only 1.5 people per household working, we can estimate that there are roughly 37 people working from home in the Project area and their jobs will be retained.

(Maximum 1200 Characters / Actual = 1169)

- 3.3. Describe how your Project will positively impact businesses (including agricultural operations) in the Project area and the surrounding community(ies).

Agriculture is big business in this Project area and this Project will have significant, positive impacts especially for the ag community both, directly and indirectly. One great example is detailed in Bill Tentinger's (National Pork Board Director) Letter of Support, included in response to question 2.6 in Exhibit C. In addition to what is described in that letter of support, this fiber project will vastly reduce the latency experienced by agricultural operations which will allow them to execute commodity trades more effectively when the market warrants and when seconds do make a difference. In addition, as equipment continues to get smarter this fiber network will allow for quicker uploads of big data from the fields when returning to the farmstead. Many other non-ag businesses will also benefit from this Project as they will be able to subscribe to speeds up to 1 Gigabit, symmetrical upon Project completion. Their employees who live within this Project area will now also be able to utilize these increased speeds to work from home, even being able to VPN into their private network.

(Maximum 1200 Characters / Actual = 1106)

Version 02.19.03

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## Exhibit D — Broadband Grants Program Budget Plan

Applicant Name: Heartland Telecommunications Company of Iowa

Enter data for all columns with a light gray heading and associated white cells. The dark shaded fields are calculated fields based on associated entry.

| Category<br>(A)            | Description<br>(B)   | Per Unit<br>(C)            | Quantity<br>(D) | Estimated: Provide Upon Grant Application |   |   | Actuals: Provide Upon Project Completion<br>(Do NOT fill out as part of Application process) |   |
|----------------------------|--|----------------------------|-----------------|---|---|---|--|---|
|                            |  |                            |                 | Total Estimated Cost<br>\$ (E)            | Requested Grant<br>Support % (up to<br>15%) (F) | Grant Request (Est<br>Cost * Request %) (G) | Actual Cost \$<br>(H)  | Grant Award (Min of<br>Estimated or Actual<br>Cost * Request %) (I) |
| Conduit                    | Innerduct material only  | \$0.31 per foot            | 651,919.00      |   | 12.00%  |   | \$0.00   | \$0.00  |
| Fiber/Copper               | Fiber, peds, handholes & splicing  | \$1.28 per foot            | 1,962,808.00    |   | 12.00%  |   | \$0.00   | \$0.00  |
| CSP Engineering            |  | \$0.00 per foot            | 0.00            |   | 0.00%   |   | \$0.00   | \$0.00  |
| Design Engineering         |  | \$0.00 per hour / billed   | 0.00            |   | 0.00%   |   | \$0.00   | \$0.00  |
| Construction Mgmt.         | Contracted Engineering Services (including contract development/management), plus outside plant inspecting & testing | \$100.00 per hour / billed | 7,760.88        |   | 12.00%  |   | \$0.00   | \$0.00  |
| Tower                      |  | \$0.00 per tower           | 0.00            |   | 0.00%   |   | \$0.00   | \$0.00  |
| Antenna                    |  | \$0.00 per antenna         | 0.00            |   | 0.00%   |   | \$0.00   | \$0.00  |
| Boring                     | Directional boring   | \$10.73 per foot           | 263,020.00      |   | 12.00%  |   | \$0.00   | \$0.00  |
| Trenching                  |  | \$0.00 per foot            | 0.00            |   | 0.00%   |   | \$0.00   | \$0.00  |
| Grading                    | Grading  | \$1.24 per foot            | 1,767,980.00    |   | 12.00%  |   | \$0.00   | \$0.00  |
| Switching Equipment        |  | \$0.00 per unit            | 0.00            |   | 0.00%   |   | \$0.00   | \$0.00  |
| Routing Equipment          |  | \$0.00 per unit            | 0.00            |   | 0.00%   |   | \$0.00   | \$0.00  |
| Optical Equipment          | Fiber Frame & Access Gear  | \$100.00 per unit          | 85.00           |   | 12.00%  |   | \$0.00   | \$0.00  |
| Customer Premise Equipment | ONT & Labor to install   | \$600.00 per unit          | 85.00           |   | 12.00%  |   | \$0.00   | \$0.00  |
| Other                      |  | \$0.00 per unit            | 0.00            |   | 0.00%   |   | \$0.00   | \$0.00  |
| <b>Totals</b>              | <b>N/A</b>   | <b>N/A</b>                 | <b>N/A</b>      | <b>\$9,134,144.00</b>                     | <b>N/A</b>                                      | <b>\$1,096,097.28</b>                       | <b>\$0.00</b>  | <b>\$0.00</b>   |

END OF DATA

\*An Applicant may only subsequently seek reimbursement for fifteen percent (15%) of its estimated Total Project Costs or actual Total Project Costs, whichever is less.

\*\*In addition to supplying the Office with a revised Exhibit D, the Office may request additional records as deemed necessary by the Office to verify such claimed expenditures. Such records may include original invoices, original itemized receipts, copies of checks, check registers, or bank statements indicating credit card invoices were paid, or similar documentation. Grantees must keep proof of the incurrence and payment of any and all claimed expenditures.

\*\*\*Grantees may only seek and obtain reimbursement for Allowable Expenditures. The Office may deny a request for reimbursement for any expenditures that do not constitute Allowable Expenditures, and Grantee shall not otherwise be entitled to reimbursement for any such expenditures. See Section 1.2.2 of the NOFA for a comprehensive definition of Allowable Expenditures.



KIM REYNOLDS, GOVERNOR  
ADAM GREGG, LT. GOVERNOR

STATE OF IOWA

ANNETTE DUNN  
CHIEF INFORMATION OFFICER

## Exhibit D — Broadband Grants Program Budget Plan

**Applicant Name: Heartland Telecommunications Company of Iowa**

\*\*\*\*Applicants may not include Allowable Expenditures incurred outside Targeted Service Area(s) in this Budget Plan. Applicants wanting to include Allowable Expenditures that are incurred outside of Targeted Service Area(s) within their Total Project Costs must do so on and complete the Outside Targeted Service Area Infrastructure Worksheet, labeled as Exhibit D.1.

Version 02.19.09

Hoover State Office Building, Level B, 1905 E. Walnut, Des Moines, Iowa 50319

515.281.5503

[cio@iowa.gov](mailto:cio@iowa.gov)





KIM REYNOLDS, GOVERNOR  
ADAM GREGG, LT. GOVERNOR

Control Number: 330915

## STATE OF IOWA

ANNETTE DUNN  
CHIEF INFORMATION OFFICER

**Exhibit F - NOFA #002**  
**Certification Letter**  
**Alterations to this document are prohibited**

Date: October 16, 2019

Matthew Behrens  
Iowa Office of the Chief Information Officer  
Hoover State Office Building  
B Level, 1305 E Walnut St.  
Des Moines, IA 50319

Re: NOFA Number 002—Application CERTIFICATIONS/ACKNOWLEDGEMENTS

Dear Mr. Behrens:

By affixing my signature below, I, a representative of Applicant expressly authorized to make the following certifications on behalf of Applicant, and under penalty of perjury as authorized by Iowa Code section 622.1 and pursuant to the laws of the state of Iowa, certify the following with respect to the Application submitted on behalf of Heartland Telecommunications Company of Iowa d/b/a Premier Communications (Applicant) in response to the NOFA:

- 1. Certification of Truth and Accuracy.** I certify the following on behalf of Applicant:
  - 1.1. Any statements, representations, warranties, certifications, or attestations made in the Application, including any attachments or enclosures associated therewith, are true and accurate.
  - 1.2. Applicant has not knowingly made any false statements or representations in its Application, including any attachments or enclosures associated therewith.
- 2. Certification of Independence.** I certify the following on behalf of Applicant:
  - 2.1. Except as otherwise permitted by the NOFA, the Application has been developed independently, without consultation, communication, or agreement with any employee, agent, independent contractor, consultant, or other third parties acting on behalf of the Office or with any person serving as a member of any review or evaluation committee.
  - 2.2. The Application has been developed independently, without consultation, communication or agreement with any other Applicant or parties for the purpose of restricting competition.
  - 2.3. No attempt has been made or will be made by Applicant to induce any other Applicant to submit or not to submit an Application for the purpose of restricting competition.
  - 2.4. No relationship exists or will exist during the contract period between Applicant and the Office or any other State agency that interferes with fair competition or that constitutes a conflict of interest, the appearance of a conflict of interest, or that violates Iowa Code chapter 68B.
- 3. Certification Regarding Suspension/Debarment.** I certify that, to the best of my knowledge, neither Applicant, any of its principals, nor any of its officers:
  - 3.1. Are presently or have been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by a federal or state agency.
  - 3.2. Have within a three (3) year period preceding this Application been convicted of or had a civil judgment rendered against them for the commission of fraud; a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract in any way related to a public transaction; violation of antitrust statutes; or the commission of embezzlement, theft, forgery, falsification or destruction of records, making false statements, or receiving stolen property.

- 3.3. Are presently indicted for or criminally or civilly charged by a government entity (federal, state, or local) with the commission of any of the offenses enumerated in paragraph 3.2 of this Section.
  - 3.4. Have within a three (3) year period preceding this Application had one or more public transactions (federal, state, or local) terminated for cause.
  - 3.5. Have had any damages or penalties assessed against or dispute resolution settlements entered into under any existing or past contracts for goods and/or services similar to those sought pursuant to the NOFA.
  - 3.6. Have received a Notice of Default, Notice of Non-Compliance, or otherwise been found in non-compliance with the requirements of Iowa Code section 8B.11, Iowa Administrative Code chapter 129—22, or a grant agreement entered into by the Office and Applicant in connection with another award issued by the Office under this Broadband Grant's Program.
  - 3.7. Are presently involved in any litigation or threatened litigation, administrative or regulatory proceedings, or similar matters.
  - 3.8. Are the subject of any past or current litigation, findings in any past litigation, or findings of noncompliance under federal or state law that may impact in any way their ability to fulfill the requirements of or services sought pursuant to the NOFA.
- 4. Certification of Financial Condition.** I certify that, to the best of my knowledge, Applicant:
- 4.1. Is in sound financial condition and, if applicable, has received an unqualified audit opinion for the latest audit of its financial statements.
  - 4.2. Has no outstanding liabilities, including tax and judgment liens, to the Internal Revenue Service, Iowa Department of Revenue, or any other government entity.
  - 4.3. Is current in all amounts due for payments of federal and state taxes.
  - 4.4. Has not, in the last three (3) years, undergone a sale or change of control of Vendor, including its business or substantially all of its assets.
  - 4.5. Is neither presently involved in, nor anticipates being involved in the near future, any case or other proceeding seeking or involving liquidation, reorganization, or other relief with respect to itself or its debts under any bankruptcy, insolvency, or other similar law now or hereafter in effect.
- 5. Broadband Grants Certifications.** I certify the following on behalf of Applicant:
- 5.1. Applicant is authorized to provide Broadband service in the Targeted Service Areas identified in the Application/forming the basis of the Project, and has or will obtain any necessary permits or licenses (federal, state, or local) required to do so.
  - 5.2. Upon request by the Office, Applicant shall be available to provide further information to the Office related to its Broadband Infrastructure for which grant funds may be Awarded, or other additional information as may be reasonably requested by the Office.
  - 5.3. Pursuant to Iowa Code section 8B.11(3), the Office is required to post the public aspects of Applications to a public internet site. Further, pursuant to Iowa Code section 8B.11(3) and Iowa Administrative Code rule 129—22.5(1), following the expiration of the deadline for the receipt of Applications, the Office is required to open a period for Public Comment, including a Validation Process, in accordance with Section 1.7.7.1 (Period for Public Comment, including Validation Process). Further, the Office is generally subject to the State's public records law, Iowa Code chapter 22, and corresponding implementing rules. To that end, except as otherwise identified in Form 22 (Exhibit H) and solely to the extent permitted by the NOFA, the Application, including any attachments or enclosures associated therewith, may be treated as public, non-confidential records, and subject to public disclosure, and Applicant waives any claims it may have against the Office, the State of Iowa, and any officers, employees, agents, independent contractors, or other personnel of either of the foregoing related to the confidential treatment of any information or materials submitted in connection with its Application.
- 6. Additional Acknowledgments.** I acknowledge the following on behalf of Applicant:



- 6.1. The Office may withdraw the NOFA and/or any Award made pursuant thereto at any time prior to the execution of a Grant Agreement.
- 6.2. Following the issuance of Awards, the Office will post all final Notices of Intent to Award/decisions online at [Iowa Grants](#) and <https://ocio.iowa.gov/broadband>:
  - 6.2.1. Unsuccessful Applicants are solely responsible for reviewing such websites to determine their award status.
  - 6.2.2. Adversely affected Applicants will have ten (10) days to appeal such decision(s) by requesting a contested case proceeding in accordance with Iowa Administrative Code rule 129—22.5(4) and 129—6. Failure to challenge the Office's decision within the ten (10) day period shall waive any other claims an Applicant may have as it relates to the Office's administration of the process and otherwise be deemed a failure to exhaust administrative remedies.
  - 6.2.3. Applicants may appeal an adverse decision only for a timely submitted Application.
  - 6.2.4. Any Appeal must clearly and fully identify all issues being contested and demonstrate what requirements or procedures of or in applicable law, rule, or the NOFA were not followed or were violated.
- 6.3. Following an Award, a successful Applicant will be required to execute a Grant Agreement with the Office as a condition precedent to receiving grant funds:
  - 6.3.1. Should the Office and Applicant fail to reach an agreement, the Office may revoke any prior Award and award the corresponding funds to other Applicants or Grantees, or open additional rounds for Applications.
  - 6.3.2. In addition to any terms or conditions contained in a Grant Agreement, the provisions of Iowa Administrative Code rule 129—22.6(3)–(4) shall govern the administration of such Award.
- 6.4. To the extent Applicant is Awarded grant funds, pursuant to Iowa Code section 8B.11 and Iowa Administrative Code rule 129—22.6(5), the Office possesses the authority to determine whether a Grantee has complied with the terms, conditions, or requirements of Iowa Code chapter 8B, Iowa Administrative Code chapter 129—22, and any Grant Agreement, and to issue any orders necessary to effectuate compliance with the same. Any such order shall become final unless within thirty (30) days of the transmission of such order, Applicant files a request for a contested case proceeding pursuant to 129—Chapter 6. Failure request a contested case within the thirty-day (30) period shall waive any claims an Applicant may have related to the administration of an Award, Iowa Code chapter 8B, Iowa Administrative Code chapter 129—22, and any Grant Agreement, and otherwise be deemed a failure to exhaust administrative remedies.
- 6.5. Upon completion of any Project supported, in whole or in part, by State grant funds, Applicant will be required to:
  - 6.5.1. Certify that the Project was completed as proposed/represented in the Application, including that:
    - 6.5.1.1. The final installation Facilitates Broadband service at or above 25/3 Broadband in each of the applicable Targeted Service Areas identified in the Application/forming the basis of the Project; and
    - 6.5.1.2. The final installation Facilitates Broadband service at or above 25/3 Broadband to the same number of Broadband Units (homes, schools, businesses) located within the Targeted Service Areas forming the basis of the Project as represented in the Application.
  - 6.5.2. Identify the total number of Broadband Units to which Broadband service is available in each Targeted Service Area identified in the Application/forming the basis of the Project.
  - 6.5.3. Supply the Office with geographic information system (“GIS”) data in a form mutually acceptable to both the Office and Applicant demonstrating specifically where Broadband Infrastructure for which grant funds have been utilized, in whole or in part, has been installed, regardless of whether such Broadband Infrastructure actually serves any customers in Targeted Service Area(s) forming the basis of the Application at the time such mapping data is supplied to the Office. Such GIS data

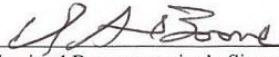
must enable the Office to determine which specific homes, schools, and businesses within each Targeted Service Area forming the basis of the Project have access to 25/3 Broadband as a result of the Project.

- 6.5.4. Permit the Office to conduct field tests upon request to verify compliance with Iowa Code chapter 8B, Iowa Administrative Code chapter 129—22, and any Grant Agreement. Such field tests may include but not be limited to:
  - 6.5.4.1. Speed tests anywhere between a Grantee's central office and the demarcation at any customer's location in a Targeted Service Area or census block in which the Project was to be deployed;
  - 6.5.4.2. In the case of wireless installations, from any location in a Targeted Service Area or census block in which the Project was to be deployed; and/or
  - 6.5.4.3. In the case where a Grantee does not have a customer in a Targeted Service Area being served by the installation, certification obtained by the Grantee and supplied to the Office from an independent, third-party, properly licensed engineer that the installation facilitates broadband service at or above 25/3 Broadband in applicable Targeted Service Area(s) identified in the original Application. The costs of such certification shall be borne by the Grantee.
- 6.5.5. As it relates to expenditures for which Grantee seeks reimbursement:
  - 6.5.5.1. Submit a final summary of all Allowable Expenditures for which Grantee seeks reimbursement on forms supplied by the Office;
  - 6.5.5.2. Certify and attest that such Allowable Expenditures are true, accurate, and in fact constitute Allowable Expenditures, actually and previously incurred by Grantee;
  - 6.5.5.3. To the extent applicable, certify and attest that such Allowable Expenditures are properly or correctly allocated in accordance with the allocation methods approved by the Office as part of the Outside TSA Infrastructure Process;
  - 6.5.5.4. Certify and attest that such Allowable Expenditures were not incurred prior to the issuance date of the NOFA.

- 7. **Qualified Certification.** If an Applicant is unable to unqualifiedly certify any of the foregoing certifications/acknowledgements, Applicant may use the space below to qualify any of the above certification/acknowledgements to the extent necessary. By way of example only, if an Applicant is unable to unqualifiedly certify that the Applicant has not "within a three (3) year period preceding this Application had one or more public transactions (federal, state, or local) terminated for cause" as required by Section 3.4, above, the Applicant may provide a detailed explanation of all public transactions (federal, state, or local) terminated for cause within the prior three (3) year period. Notwithstanding, if the Applicant is not able to submit an unqualified Certification Letter, this may result in the Office determining, in its sole discretion, that Applicant is not a Responsible Applicant, and in the rejection of the Application/disqualification of the Applicant.



In addition to any criminal penalties authorized by Iowa Code section 720.2 that may result from any false statements of material fact made herein or any other remedies available at law, equity, or otherwise, an Applicant that is subsequently determined to have made a statement, representation, warranty, certification, or attestation in an Application, or any attachments or enclosures associated therewith, that is later proven untrue in any material respect shall be obligated to repay the Office the entire amount of any grant funds previously distributed by the Office to the Applicant.

  
Authorized Representative's Signature

October 16, 2019  
Date

Douglas A. Boone  
Name (Printed)

CEO  
Title

Heartland Telecommunications Company of Iowa  
Entity

002  
NOFA Number