

La Motte Telephone Company – Demonstrated Experience

La Motte Telephone is well qualified to implement and operate the proposed fiber-to-the-home build on 216th Street and Bellevue Cascade Road in rural Jackson County, Iowa. In 2019, La Motte completed a fiber-to-the-home build in the Andrew Telephone Company exchange and will be completing the fiber-to-the-home build in the La Motte Telephone Company exchange by the end of 2020.

La Motte Telephone has been an incumbent local exchange carrier in the communities of La Motte, Saint Donatus, Zwingle and Andrew since 1953 and has the administrative, technical, and customer service experience to facilitate the proposed build.

La Motte's technicians, in particular, are well versed in fiber build technology and implementation. La Motte's plant manager has been with the company since 2004 and has been in charge of purchasing network equipment, splicing, and making construction decisions. In addition, Oak Hill Consulting, Inc. based in Jordan Minnesota, has been retained to do the engineering on La Motte's past and future fiber-to-the-home projects. La Motte and Oak Hill Consulting have an excellent dynamic working relationship.

As a result of this ongoing experience and depth of knowledge, La Motte is very aware of the sales, operational, and billing support systems necessary to provide the proposed services to the residents of 216th Street and Bellevue Cascade Road in rural Jackson County Iowa.

La Motte has been contacted by the residents along 216th Street and Bellevue Cascade Road about bringing broadband to their homes because they know of La Motte's outstanding reputation as a local provider of fiber-to-the-home and of the excellent customer service La Motte provides. Letters from some of these residents are included, confirming the lack of broadband availability, and their strong need and desire to have La Motte bring fiber past their homes. Included among these letters is one from the Jackson County Board of Supervisors. The residents of this area cannot work or participate in online learning from home during the Covid-19 pandemic because broadband is either unavailable to their homes, or the speeds are so low that they are unable to connect to their workplaces and schools.

La Motte has provided contact information from three Andrew and La Motte fiber-to-the-home customers who can attest to our knowledge of fiber broadband deployment, and to our dedication in providing excellent customer service.