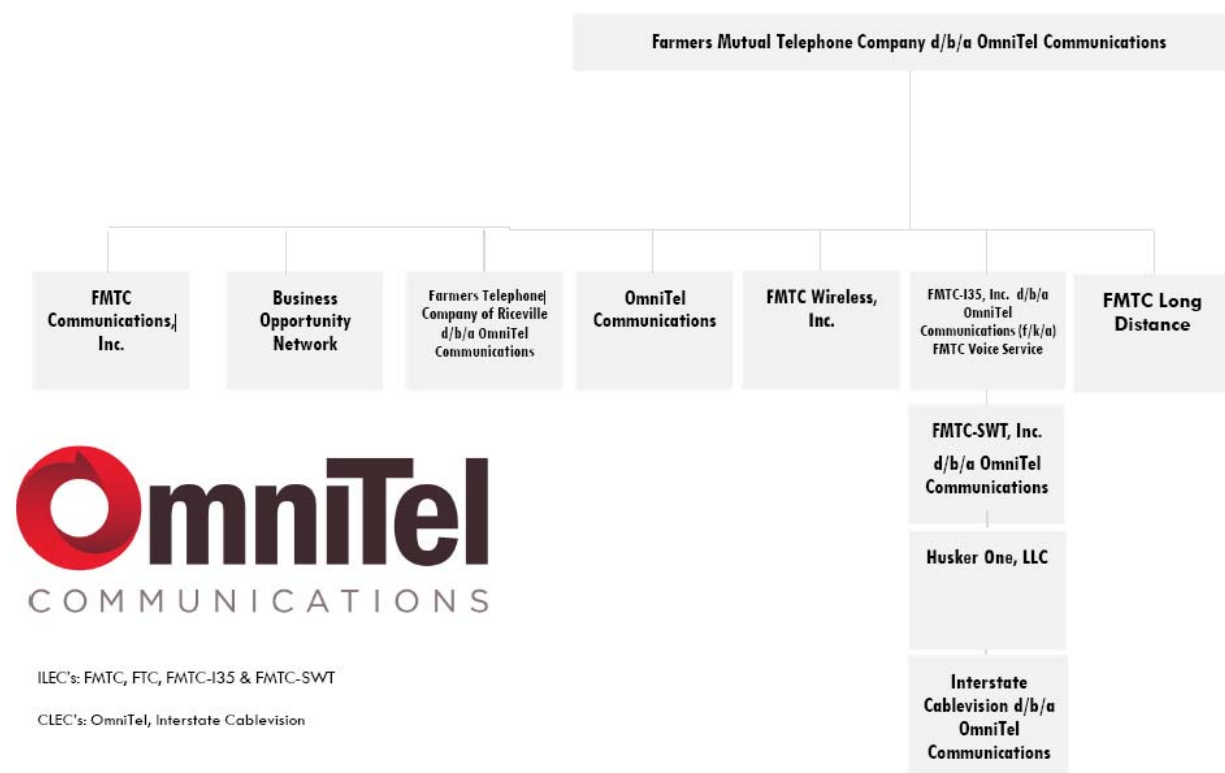


Applicant Business Information

Include information about your business structure, history, table of organization.

Interstate Cablevision d/b/a OmniTel Communications (OmniTel) is a 100% owned subsidiary of Farmers Mutual Telephone Company (FMTc) d/b/a OmniTel Communications. FMTc has ten wholly owned subsidiaries, as referenced on the following organization chart.



OmniTel has a long history of delivering excellent service. OmniTel is positioned to provide the reliable services of today, with the innovative services of tomorrow.

The notable history and experience of OmniTel's key officers and management personnel reflect the vast depth of experience each member brings to the project. Combined, the team brings 162 years of industry experience to the table. No member of management has less than 10 years' experience, and President & CEO Ron Laudner, as well as Outside Plant Manager Dan Childers both have over 40 years of industry experience individually. The OmniTel team stands ready to serve the businesses and residents of Iowa with a high-quality experience that only comes from truly experienced and knowledgeable individuals.

OmniTel makes technology user-friendly by making the customer experience user-friendly, working with customers one-on-one so no one is left behind feeling frustrated and uncertain. OmniTel is committed to listening to and talking through their customers' needs, helping them discover appropriate solutions. By making technology approachable, OmniTel empowers their customers to use Internet and wireless technology to make their customers lives easier and more enjoyable. Simply put, OmniTel makes technology fun again.

Interstate Cablevision dba OmniTel Communications

Rural Broadband Adoption Project

OmniTel is committed to understanding their customers' needs and working with them to find the best answers, making technology as enjoyable and uncomplicated as possible. OmniTel strives to provide cutting-edge technology as well as high quality products and services at fair and competitive rates.