

Guthrie Telecommunications Network, Inc
Broadband Grant Program- Empower Rural Iowa
NOFA #003

Demonstrated Experience

Guthrie Telecommunications Network, Inc (GTN) was established in the state of Iowa in 1999. Parent company, Panora Communications Cooperative (PCC), established GTN, for the purpose to provide communication service to underserved Iowans located in Guthrie Center, Iowa, and its surrounding area.

GTN and PCC leverage their combined size and experience to provide efficiencies and scale, sharing resources such as employees and equipment to continue to meet the needs of unserved and underserved Iowans in west-central Iowa.

GTN uses a hybrid approach when providing broadband to its customers. In certain areas, underground fiber construction is not always feasible and GTN uses a fixed wireless alternative in that instance. GTN has 5 active deployment sites that currently broadcast wireless signal to locations. This grant will allow growth of these existing sites and also add a new broadcast point. GTN will be investing in technology that will not be feasible if not awarded this infrastructure grant due to the cost of equipment and the vastness of the territory served.

All technical specialists are skilled in all aspects of using this infrastructure for deployment. They are experts in construction, tuning of electronics and devices needed at the customer premise as well as at the broadcast sites.

GTN's team is composed of a seven-member board of directors that has an average tenure of 13 years on the board, providing great stability and direction for GTN. GTN/PCC employ 13 employees that are led by an excellent leadership team.

Andrew M. Randol

CFO of PCC from 1995 to 1999, GM/CEO 1999 -present. Randol spent many years prior to joining PCC as a licensed CPA working for a firm that specialized in the audits of rural telecommunications companies throughout the nation.

Bill Dorsett

Plant manager, 1979-present. With 41 years of service with PCC, Bill brings the skill set of knowledge and practical working experience of all of PCC's infrastructure and technology.

Jaime Waddle

Administrative & Customer Service Director, 2002-present. Jaime's leadership and organization skills direct her team of customer service specialists in practical and efficient manners with a customer experience focus.

Curtis Thornberry

Technology Development Director, 2004-present. Curt's past experience as an educator and a small business technology owner brings immense expertise from both technical and administrative aspects of business development and internet technology.

GTN/PCC has 259 years of combined work expertise with its existing staff. These years allow GTN/PCC to be the communication leader in Guthrie County and also makes it quite capable of fulfilling the infrastructure requirements contained in NOFA #003.