

Martelle Communications Cooperative has been in business since 1901 and supplied it's customers with quality services ever since. Martelle has provided dial tone and then upgraded to ADSL and COAX cable to ensure customers receive the technology and speed they need to succeed. Although a small rural company with budget constraints, the company has been able to maintain and upgrade equipment as needed. Now with fiber technology and the need for speed, Martelle is moving forward with deploying this technology throughout our study area. Federal funding via ACAM support has helped us push forward in funded areas, but has left some areas with no support. That is why we are seeking assistance with this grant. Some of these areas are on the outskirts of our serving territory and these are the same customers that need it the most. COVID-19 has forced students to study from home and we have been able to assist our customers with what they needed to accomplish this. But only at the speeds that copper and coax can provide. We need to get fiber speeds out to these areas.

Martelle has a strong financial background and sustainability, being in business for over 119 years. We are skilled in deploying these networks and working with local schools, hospitals, and businesses to allow everyone to work from home if needed. These relationships are what we depend on just as much as these customers depend on us. We have the know how and the desire to keep Iowa connected.