

## **NOFA005 – Windstream Attachment 1**

### ***Item 1: Differences in TSA location count***

Windstream's application included 7 TSAs that the data pulled from the Broadband Availability Map defined as having no locations (households, schools, or businesses). According to Windstream's data, these 7 TSAs contain 8 total residential households. Windstream manually reviewed each of these locations and confirmed that each data point reflected a rooftop per mapping imagery in ArcGIS and/or Google Maps and that the associated rooftop fell within the expected census block.

Windstream believes that these 8 locations are real, serviceable, and eligible for the program and have, therefore, included them in our application.

Additionally, there are some TSAs with locations present per the Broadband Availability Map data where either Windstream geodata shows more locations than the exported TSA data, or vice versa.

Windstream did not include these "extra locations" in the application filing, but plans to serve them and recognizes that this difference in geodata likely means that Windstream plans to serve more eligible locations than noted in the application.

### ***Item 2: Broadband Grants Program Budget Plan***

Windstream designed the project associated with this application for the sole purpose of participation in NOFA005. Due to this, the project is in the planning phase and detailed engineering will not commence unless support is awarded. Windstream forecasts its fiber costs at a rate which includes both materials and labor costs. The detailed categorization of these costs will not be known until the project is fully engineered.

Windstream's cost estimation is based on actual costs incurred for prior fiber projects in the state of Iowa. As of the end of 2020, Windstream offered gigabit service to 589,000 locations across its footprint, emphasizing a strong understanding of next gen projects.

Windstream recognizes that the itemization of actual costs will be different than the budget outlined in Exhibits D and D.1, but will not request/expect additional funding if the total actual cost exceeds the total estimated cost of the project as a whole.

### ***Item 3: 6 Locations flagged for NOFA003***

There are 3 TSA's that look to have been included in a previous NOFA including 6 locations. Windstream is unable to verify if funds were awarded for these census blocks in the previous NOFA, so they are included in our application. The total cost to serve these 6 locations is 164k. Windstream is also unable to verify the speed proposed for these census blocks in the previous NOFA. Our proposal would offer gigabit symmetrical speeds.

### ***Item 4: Performance Credits***

Windstream does not offer a standardized consumer performance credit and, therefore, dictated "No" on the application. Windstream does, however, offer two one-time SMB performance credits as well as a Service Availability credit for SMB when Windstream's service is paired with a specific product set.