



State of Iowa, Office of the Chief Information Office
Attn: Iowa Broadband Grant Program-Review Committee
Hoover State Office B
1305 E. Walnut
Des Moines, IA 50319

July 27th, 2021

Dear Iowa Broadband Grant Program-Review Committee:

As the Leader of one of the main employers in the City of Sioux Rapids, am writing to support the application of Great Lakes Communication Corp to the Empower Rural Iowa Broadband Grant – NOFA #006.

Ranco Fertiliservice, Inc. is the premier manufacturer and innovator of fertilizer blending and handling equipment. Beyond being used by several Agricultural Operations across the State of Iowa, Ranco's equipment has been installed in 45 other states, all the providences in Canada, 9 European countries, 3 countries in Africa, South America, Australia, and Mexico.

Since 1961, Ranco has been consistently incorporating the latest technology and innovation into its products. Through the years we have been able to improve speeds, efficiencies, and quality for our customers and save them costs in the process.

Ranco's operation and continuous innovation depends on having Broadband service of the highest quality, and I am confident that having Great Lakes Communication Corp's service will largely benefit our community.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jeff R. Christians", is written over a horizontal line.

Jeffrey R. Christians
CEO/CFO
Ranco Fertiliservice

Ranco Fertiliservice Inc.
P.O. Box 329 - 701 Hwy. 71
Sioux Rapids, IA 50585