



State of Iowa, Office of the Chief Information Office
Attn: Iowa Broadband Grant Program-Review Committee
Hoover State Office B
1305 E. Walnut
Des Moines, IA 50319

July 28th, 2021

Dear Iowa Broadband Grant Program-Review Committee:

Great Lakes Communication Corp (GLCC) was founded in 2005 and is a family-owned Competitive Local Exchange Carrier (CLEC). It is considered a world-class company offering telecommunication services for conference call providers worldwide, along with voice and data services for enterprise customers and carriers.

GLCC's Data Center is equipped with State-of-The-Art technology, capable of resisting F5 tornadoes and hurricane-scale winds. The facility was designed to be fully redundant (2N), where all its critical components are replicated and able to be maintained independently without affecting operation. The system includes a pair of 250 kW generators, UPS and HVAC systems, ensuring 24 hours of backup power before the need for refueling. Three separate fiber carriers ensure "five nines" reliability (99.999% of uptime).

Since 2012, GLCC - doing business as IGL TeleConnect - has been providing both telephone and internet service to Spencer, Lake Park and Milford. IGL TeleConnect has been consistently expanding its internet service across Dickinson and Clay counties, covering a portion of the rural areas and several cities, including Lake Park, Spirit Lake, Superior, Milford, Spencer, Gruver, Langdon, Gillett Grove, Webb, Greenville, Sioux Rapids, Peterson, Terril, Everly, Dickens, Rossie, and Linn Grove.

IGL TeleConnect has used fixed wireless technology to offer its customer packages of up to 24/6 Mbps of download/upload. Recently, IGL started a project to deliver Fiber To The Home (FTTH) in Lake Park, which will allow its customer to choose from packages with speeds of up to 250/250 Mbps. The company's staff is composed of 12 professionals, having more than a hundred years of aggregated experience.

IGL TeleConnect prides itself on being a local business; our customers are our neighbors, friends and family. The company is very active in its communities, providing service to major local events (such as Clay and Dickinson County Fairs, and the Vinestock Festival), being present at several local parades, sponsoring local sports teams and tournaments, and being the recipient to a few awards; 1) 2014 Small Business Excellence Award by the Iowa Lakes Corridor Development Corp 2) 3 times winner of the People's Choice Award as Best Internet Service Provider by the Spencer Radio Group.

A handwritten signature in blue ink, appearing to read 'Kellie Beneke', is written over a horizontal line.

Kellie Beneke
President
Great Lakes Communication Corp