



With today's increasing number of people schooling and working virtually, to the increasing number of connected devices in the home, it is important for families to have broadband in the home – no matter where they live. Cox is proud of our internet service offering and we are committed to helping as many families as we can get connected. We are excited to apply for the Empower Rural Iowa Broadband Grant Program and partner with the State of Iowa, enabling our ability to reach families in rural areas.

Cox Communications is committed to creating meaningful moments of human connection through broadband applications and services. The largest private telecom company in America, we proudly serve six million homes and businesses across 18 states. We're dedicated to empowering others to build a better future and celebrate diverse products, people, suppliers, communities and the characteristics that makes each one unique. Cox Communications is the largest division of Cox Enterprises, a family-owned business founded in 1898 by Governor James M. Cox.

Reliability is the cornerstone of being a trusted provider. Cox delivers best-in-class service in each product category and continues to invest in new capabilities and value-add services for our customers. Cox has a proven track record of innovation, expanding services and adding value. We are currently offering gigabit speeds to nearly all customers within our footprint.

In the last decade, Cox has invested more than \$15 billion in infrastructure buildout and upgrades to deliver video, phone and high-speed Internet service to homes and businesses. As a company, Cox has been a leader in fiber to the home technology and is well versed in the project phasing and timelines required to meet strict deadlines. Our vendors have materials and electronics in stock and can get them delivered upon request. Cox also has a dedicated permitting team that works diligently to ensure all local ordinances are met, and we comply with all safety requirements. We are confident our teams can be successful in delivering reliable high-speed internet as well as our other services to these communities that are lacking reliable, affordable broadband options.

Cox Communications has been building and supporting communities for decades in the states of Iowa and Nebraska and across the United States. We employ 730 people in the greater Council Bluffs/Omaha metropolitan area. We have an experienced and dedicated team of designers,

engineers, and construction planners who work on expansion projects daily. Our teams have reviewed the locations selected for build out and have completed preliminary maps of the areas and budgets for material and labor. As a national communications company, Cox has contractor resources readily available and can start work on these projects as soon as approval is granted.

Our commitment to quality service has received public recognition, including 36 awards from J.D. Power and Associates, as well as the “Best Internet Provider” for many years in the local metro area. We are committed to making our communities a better place and are proud of our local partnerships with many non-profits and chambers who are committed to the quality of life and serving those in need.

We’ve requested through this application that the infrastructure we build is placed underground to alleviate potential for service disruptions caused when fiber lines are exposed to the elements. However, if aerial is an option, there may be an opportunity for cost savings and we would welcome an opportunity to discuss pros and cons between the options of aerial and underground.

Because of the highly competitive environment, we are asking for confidentiality on our proprietary per unit pricing that is included in this application.

Thank you for your consideration of this application.

Sincerely,

A handwritten signature in cursive script that reads "Kim Rowell".

Kim Rowell
Vice President Cox Nebraska and Iowa