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Annotations records internal notes/comments that are visible to internal staff only. Feedback appends a new section to the bottom of the application that is visible to the applicant and anyone viewing the application.

**Application Details**[Print to PDF](#) | [Release for Review](#) | [Negotiation](#) | [Annotations\(0\)](#) | [Versions](#) | [Feedback](#) | [Withdraw](#)**409811 - Broadband Grant Program - Empower Rural Iowa - NOFA #006 - Final Application**

**418897 - Natel 100/100 Broadband Project - Henry Co.**  
**Broadband Grant Program - Empower Rural Iowa**

**Status:** Submitted**Original Submitted Date:** 07/28/2021 4:43 PM**Submitted By:** Michael J Schill**Last Submitted Date:** 08/12/2021 2:47 PM**Last Submitted By:** Michael J Schill**Applicant Information****Primary Contact:****AnA User Id**

MICHAEL.SCHILL@IOWAID

**First Name\***

Michael

J

Schill

First Name

Middle Name

Last Name

**Title:**

President

**Email:\***

mike@natel.net

**Address:\***

904 E Burlington

**City\***

Fairfield

Iowa

52556

City

State/Province

Postal Code/Zip

**Phone:\***

641-469-6220

108

Phone

Ext.

**Program Area of Interest\***

Broadband Deployment

**Fax:****Agency****Organization Information****Organization Name:\***

Natel

**Organization Type:\***

For-Profit ? Privately Held

**DUNS:****Organization Website:**

https://natel.net/

**Address:**

907 W. Burlington Ave

**Phone:**

641-469-6220

Ext.

Fairfield

Iowa

52556

City

State/Province

Postal Code/Zip

**Fax:****Benefactor**

**Cover Sheet-General Information****Authorized Official**

**Name\*** Michael Schill  
**Title\*** President  
**Organization\*** Natel, Inc.  
*If you are an individual, please provide your First and Last Name.*  
**Address\*** 907 W Burlington Ave.

**City/State/Zip\*** Fairfield Iowa 52556  
City State Zip

**Telephone Number\*** 641-919-6220

**E-Mail\*** [mike@natel.net](mailto:mike@natel.net)

**Fiscal Officer/Agent**

*Please enter the "Fiscal Officer" for your Organization.*

*If you are an individual, please provide your First and Last Name.*

**Name\*** Michael Schill  
**Title** President  
**Organization** Natel, Inc.  
**Address** 907 W Burlington Ave.

**City/State/Zip** Fairfield Iowa 52556  
City State Zip

**Telephone Number** 641-919-6220

**E-Mail** [mike@natel.net](mailto:mike@natel.net)

**County(ies) Participating, Involved, or Affected by this Proposal\*** Jefferson County

**Congressional District(s) Involved or Affected by this Proposal\*** 2nd - Rep Marianne Miller-Meeks  
[Congressional Map](#)

**Iowa Senate District(s) Involved or Affected by this Proposal\*** 40, 41, 42  
[District Map](#)

**Iowa House District(s) Involved or Affected by this Proposal\*** 80  
[District Map](#)

**Business Organization - NOFA #006**

*Please list the business legal name as it is used by federal and state taxing agencies, banks, and for other legal purposes.*

**Business Legal Name\*** Natel, Inc.

**Doing Business As:** Natel Broadband

**Physical Address**

**Street \*** 907 W Burlington Ave  
**City\*** Fairfield  
**State\*** IA  
**Zip\*** 52556

**Mailing Address (used for warrants and/or payments)**

**Street or PO Box \*** 907 W Burlington Ave  
**City\*** Fairfield  
**State\*** IA

Zip Code 3 of 5

52556

Control Number 418897

## Applicant Business Structure

Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.

Communication Service Provider\* Yes

Identification of whether the Applicant is a subsidiary of one or more parent companies.

Are you a subsidiary of one or more parent companies?\* No

## Executive Project Summary NOFA #006

The section requires Applicant to affirm whether or not state funds are necessary for the Project to proceed.

Are state funds necessary for the project to proceed?\* Yes

This section requires an Applicant to describe how the Project will or will not proceed if State funds requested are not ultimately awarded.

Describe how the Project will or will not proceed if state funds requested are not ultimately awarded.\*

We will deploy the technology we are using for this NOFA but at a much smaller scale and will not be able to afford to provide it county wide where population density is low. The grant funding allows us to build out the capacity and coverage to bring 100/100Mbps service county-wide in each of the counties in our proposal.

Has construction on the project begun? No

## Project Status

Project Milestone	Estimated Completion date	Costs Incurred
Build out of tower sites	06/30/2022	\$412,000.00
Buildout of Customer Sites	09/30/2022	\$1,275,000.00

## Demonstrated Experience NOFA #006

This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; history of organization; number of years in business; number of years of experience providing the types of services sought by this NOFA #006; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #006.

Demonstrated Experience\* [Demonstrated Experience.docx](#)

## References

Name	Joshua Laraby - Director Fairfield Economic Dev.
Telephone Number	920-309-0126
Name	Jack Hedgecock - Director Mount Pleasant Utilities
Telephone Number	319-385-2121, x27
Name	Jason Fraser - Centerville City Administrator
Telephone Number	641-895-6439

## Community Support Letter

**Minority Impact Statement**

Does the proposed grant program or policy have a disproportionate or unique **positive impact** on minority persons? \*

No

Could the proposed grant program or policy have a disproportionate or unique **negative impact** on minority persons? \*

No

I hereby certify the information above is complete and accurate to the best of my knowledge.\*

Yes

\*

President

Michael

Schill

Title

First Name

Last Name

**Broadband Grants Core Application - Exhibits B, C, D, and D.1**

Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 2.2.6.6. and 7.18 of the NOFA #006.

**DISCLAIMER:** An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 7.18.1 of the NOFA #006, the Office shall be relieved from any responsibility for maintaining the confidentiality of the application pursuant to 7.18.4 of the NOFA #006.

NOTE: Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #006, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

Full Unredacted Copy\*

[418621-NatelInc.-CoreApplication-HenryCo 8-12-21.xlsm](#)

Public Redacted Copy

Optional Upload: A letter from a professional engineer certifying that the proposed Project design will be capable of simultaneously Facilitating 100/100 Broadband or 100/20 Broadband, as applicable, to the Total Broadband Units Facilitated as represented in Applicant's proposed Project.

Professional Engineer Project  
Certification Letter

**Broadband Grants Program Grant Agreement - Exhibit E**

Have you read and do you accept the terms and conditions set forth in the grant agreement (Exhibit E)?\*

Yes

**Certification, Authorization, and Release of Information - Exhibit F**

Certification Letter (Public)\*

[exhibit\\_f\\_-\\_certification\\_letter\\_nofa\\_006.pdf](#)**Request for Confidentiality or Form 22 - Exhibit G**

Form 22 (Public)\*

[exhibit\\_g\\_-\\_request\\_for\\_confidentiality\\_-\\_form\\_22\\_nofa\\_006.pdf](#)**Project Budget**

Category	Description	Total Estimated	Total Estimated	Total Estimated Project Budget (D+D1)	Requested Grant Support % (enter percentage here)	Grant Request
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5 of 5		Cost \$ (Exhibit D)	Cost \$ (Exhibit D1)		Control Number 418897 (Est. Cost * Request %)	
Conduit		\$0.00	\$0.00	\$0.00	0	\$0.00
Fiber/Copper		\$0.00	\$0.00	\$0.00	0	\$0.00
OSP Engineering		\$0.00	\$0.00	\$0.00	0	\$0.00
Design Engineering		\$0.00	\$0.00	\$0.00	0	\$0.00
Construction Mgmt.		\$0.00	\$0.00	\$0.00	0	\$0.00
Tower	Constructed 150' tower + 4 Base stations + backhaul link - all materials and labor to make operational	\$195,000.00	\$160,950.00	\$355,950.00	47.87	\$170,393.27
Antenna		\$0.00	\$0.00	\$0.00	0	\$0.00
Boring		\$0.00	\$0.00	\$0.00	0	\$0.00
Trenching		\$0.00	\$0.00	\$0.00	0	\$0.00
Knifing		\$0.00	\$0.00	\$0.00	0	\$0.00
Switching Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Routing Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Optical Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Customer Premise Equipment	Customer Premise Radio, mounting hardware, Edge Router, wireless AP, etc.	\$1,275,000.00	\$0.00	\$1,275,000.00	47.87	\$610,342.50
Other		\$0.00	\$0.00	\$0.00	0	\$0.00
<b>Totals</b>		<b>\$1,470,000.00</b>	<b>\$160,950.00</b>	<b>\$1,630,950.00</b>		<b>\$780,735.77</b>

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