



Empower Rural Iowa Broadband Grant NOFA #007
Demonstrated Experience Attachment

Corn Belt Telephone is a local telecommunications provider for Wall Lake, Lake View, Carnarvon, Auburn and Sac City, Iowa. Our services have extended throughout the years to include, local and long distance telephone services, cable television, high speed internet, and local advertising. In addition to our now Certified Gig-Capable Fiber Optic Network in Wall Lake and Carnarvon, Iowa, we also operate an extensive Fiber Optic System in Lake View and Sac City Iowa, as well as deploy Wireless 3.65 Internet from several towers around the Sac, Western Calhoun and Northern Carroll County areas.

Corn Belt Telephone Company is an Independent Telephone Company born from the union of Wall Lake Switching, Wall Lake Telephone, and sixteen other rural lines in 1961. CBT joined forces with Aureon f/k/a Iowa Network Services, (INS) paving the way to bring internet services to Wall Lake in 1995. INS, an assembly of 127 Independent Telecommunications Companies in Iowa, strives to provide "centralized equal access" services throughout the state. From this centralized solution, local telephone companies like us, are able to connect our communities to long distance carriers and statewide fiber optic voice and reliable broadband networks.

Corn Belt Telephone Company has led the charge in Wall Lake to bring our community better telecommunications and fast, reliable broadband connections by installing the fiber-to-the-home project across its entire ILEC exchange about fifteen years ago. We have also constructed fiber-to-the-home projects in our nearby CLEC, Lake View and Sac City. We currently serve over 1,500 customers on our fiber optic network that currently extends 125 miles across Carroll, Crawford, and Sac Counties.

General Manager, Lee Wuebker, has thirty-nine years experience in the telecommunications industry. Lee's duties include complete oversight of company affairs, contractor selection and overall management of the engineering process. He works with the staff to provide strategic direction and a stable network use for the delivery of gigabit broadband in areas of rural Iowa.

As Office Manager for Corn Belt Telephone, Emily Swensen's duty is to oversee the accounting inputs and ensure regulatory compliance. Information and raw data gathering regarding property, plant and finance. Continual work and education with Customer Service, Billing, HR, and Accounts Payable to ensure consistent project implementation flow.

Todd Gullett (Lead Central Office Technician) builds, maintains and implements our networks for performance and security. This position works directly with our Professional Engineers to design and deliver necessary broadband to proposed application areas. Todd has been with Corn Belt Telephone for twenty-three years.

Our Outside Plant Technician, Brian Steinkamp, duties are to oversee the entire implementation of the plant, transport, and switching of the project. This position will work directly with contractors to see that the project is implemented and tested according to project specifications. Brian has twenty-five years of experience in the telecommunications industry.

As the industry continues to grow and change, and the way that we communicate does too, we will maintain being your Independent Telephone Company "helping you reach all America".