



IowaGrants.gov

[Menu](#) | [Help](#) | [Log Out](#)
[Back](#) | [Print](#) | [Add](#) | [Delete](#) | [Edit](#) | [Save](#)

Application

Instructions

Annotations records internal notes/comments that are visible to internal staff only. Feedback appends a new section to the bottom of the application that is visible to the applicant and anyone viewing the application.

Application Details

[Print to PDF](#) | [Release for Review](#) | [Negotiation](#) | [Annotations\(0\)](#) | [Versions](#) | [Feedback](#) | [Withdraw](#)

427424 - Empower Rural Iowa, Coronavirus State and Local Fiscal Recovery Funds ("CSLFRF")-NOFA #007 - Final Application

435734 - Brighton Rural Fiber Project for NE Jefferson County Broadband Grant Program - Empower Rural Iowa

Status: Submitted Submitted Date: 11/19/2021 8:56 AM Submitted By: Ray Fear

Applicant Information

Primary Contact:

AnA User Id

RAYFEAR@IOWAID

First Name*

Ray

First Name

Middle Name

Fear

Last Name

Title:

Email:*

rayfear@farmtel.com

Address:*

210 W Main Street

City*

Wayland

City

Iowa

State/Province

52654

Postal Code/Zip

Phone:*

319-256-2736

Phone

5213

Ext.

Program Area of Interest*

Broadband Grant Program - Empower Rural Iowa

Fax:

Agency

Organization Information

Organization Name:*

Farmers and Merchants Mutual Telephone Company

Organization Type:*

Other

DUNS:

Organization Website:

farmtelcommunications.com

Address:

210 W Main Street

Wayland
City

Iowa
State/Province

52654
Postal Code/Zip

Phone: 319-256-2736

Ext.

Fax:

Benefactor

Vendor Number

Cover Sheet-General Information

Authorized Official

Name* Ray Fear
Title* Chief Operating Officer
Organization* Farmers and Merchants Mutual Telephone Company
If you are an individual, please provide your First and Last Name.
Address* 210 W Main Street

City/State/Zip* Wayland Iowa 52654
City State Zip
Telephone Number* 319-256-2736
E-Mail* rayfear@farmtel.com

Fiscal Officer/Agent

Please enter the "Fiscal Officer" for your Organization.

If you are an individual, please provide your First and Last Name.

Name* Ray Fear
Title Chief Operating Officer
Organization
Address

City/State/Zip Iowa
City State Zip
Telephone Number
E-Mail
County(ies) Participating, Involved, or Affected by this Proposal* Jefferson County
Congressional District(s) Involved or Affected by this Proposal* 2nd - Rep Marianne Miller-Meeks
[Congressional Map](#)
Iowa Senate District(s) Involved or Affected by this Proposal* 41
[District Map](#)
Iowa House District(s) Involved or Affected by this Proposal* 82
[District Map](#)

Business Organization - NOFA #007

Please list the business legal name as it is used by federal and state taxing agencies, banks, and for other legal purposes.

Business Legal Name* Farmers and Merchants Mutual Telephone Company
Doing Business As: FarmTel
Are you a local government, non-profit, and/or cooperative?* No

Physical Address

Street * 210 W Main Street
City* Wayland
State* IA
United States ZIP code (five digits) concentrated with the additional +4 digits where the vendor is physically located (e.g., 50312-5307)
Zip* 52654

Mailing Address (used for warrants and/or payments)

Street or PO Box * 210 W Main Street
City* Wayland

State* 3 of 6

IA

United States ZIP code (five digits) concentrated with the additional +4 digits where the vendor is physically located (e.g., 50312-5307)

Zip Code* 52654

Applicant Business Structure and Eligibility

Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.

Communication Service Provider* Yes

Are you the entity that will be performing the proposed work, or an entity with a substantial ownership interest in the entity that will be both performing the proposed work and offering/Facilitating last-mile connection to homes and businesses?*

Yes

Identification of whether the Applicant is a subsidiary of one or more parent companies.

Are you a subsidiary of one or more parent companies?* No

Coronavirus State and Local Fiscal Recovery Fund Requirements

All eligible applicants are also required to have an active registration with the System for Award Management (SAM) (<https://www.sam.gov>). Please upload a PDF of your organization's status.

SAM.gov* [435734 Farmers Merchants FarmTel SAM Doc1.docx](#)

A DUNS number is a unique nine-character number used to identify your organization. The federal government uses the DUNS number to track how federal money is allocated. Please visit this website for additional information: <https://www.grants.gov/applicants/organization-registration/step-1-obtain-duns-number.html>

DUNS Number* 004828505

Enter your organization's Federal Tax Identification Number.

Taxpayer Identification Number (TIN)* 42-0245430

Eligibility and Demonstrated Experience

This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; history of organization; number of years in business; number of years of experience providing the types of services sought by this NOFA #007; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #007.

Demonstrated Experience* [435734-FarmersMerchantsMutualTelCoDemonstratedExperience .pdf](#)

References

Name Jenny Batton - Bank

Telephone Number 319-256-5000

Name Troy Adam

Telephone Number 641-919-6734

Name Russell Capps

Telephone Number 641-777-5040

Broadband Grants Core Application - Exhibits B, C, D, and D.1

Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 2.2.6.6. and 7.18 of the NOFA #007.

DISCLAIMER: An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 7.18.1 of the NOFA #007, the Office shall be relieved from any responsibility for maintaining the confidentiality of

the application pursuant to 7.18.4 of the NOFA #007.

NOTE: Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #007, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

Full Unredacted Copy*

[435734-Farmers Merchants Mutual Tel Co-Core Application.xlsm](#)

Public Redacted Copy

Wireless projects must demonstrate infrastructure deployed as a function of the project contains adequate backhaul capabilities to support stated broadband delivery speeds to the entire coverage area listed in Exhibit B. See Exhibit I - Wireless Project Design.

Are you implementing a wireless project?*

No

Broadband Grants Program Grant Agreement - Exhibit E

Have you read and do you accept the terms and conditions set forth in the grant agreement (Exhibit E)?*

Yes

Certification, Authorization, and Release of Information - Exhibit F

Certification Letter (Public)*

[435734-Farmers Merchants Mut Tel Co-Exhibit F.pdf](#)

Request for Confidentiality or Form 22 - Exhibit G

Form 22 (Public)*

[435734-Farmers Merchants Mut Tel Co-Exhibit G.pdf](#)

Product Pricing Form - Exhibit L

Please upload Exhibit L Product Pricing Form. The attachment should be a PDF (remember to sign) and be titled "Application Number - Applicant Name - Exhibit L.

Exhibit L Product Pricing Form*

[435734-Farmers Merchants Mut Tel Co-Exhibit L.pdf](#)

Executive Project Summary NOFA #007

No costs may be incurred prior to March 3, 2021.

Estimated Project Construction Start Date*

07/01/2022

The project must be completed no later than September 30, 2026.

Estimated Project Completion Date*

09/26/2026

Has construction on the project begun?*

No

By stating federal funds are necessary to proceed, the applicant is confirming that the project would not be built out to these eligible areas and completed by September 30, 2026 without this funding.

Are federal funds necessary for the project to proceed?*

Yes

Are you applying for a project that will facilitate 100/20 Broadband?*

No

Please include the technology type, facilitated speed and the project area. You may also include information regarding any middle-mile subcontractors that will be facilitating middle mile services.

Briefly describe your project. *

Fiber to the home project for rural Brighton will facilitate speeds over 100/100 and up to Gig service. Without these requested funds this project would not be feasible due to rurality of area.

By checking this box Applicant

Yes

certifies to the best of its knowledge, that neither Applicant nor any other known Communications Service Provider or other entity has been awarded federal funds for the construction of 25/3 wireline broadband or faster, which funds may include but are not limited to RDOF, ACAM, or other sources of federal funding, for previous or current Broadband infrastructure projects in the Eligible Area(s) forming this basis of Applicant's proposed Project. Notwithstanding the foregoing, this certification does not apply to projects that may have received other sources of American Rescue Plan Funding.*

Total Project costs are defined as the total costs/expenditures comprising a Project, and for which the Applicant/Grantee may seek reimbursement from the Office. Refer to Section 1.5.2 (Total Project Costs).

Does your total project cost exceed \$10 Million? **No**

Project Budget

Category	Description	Total Estimated Cost \$ (Exhibit D)	Total Estimated Cost \$ (Exhibit D1)	Total Estimated Project Budget (D+D1)	Requested Grant Support % (up to 60%)	Grant Request (Est. Cost * Request %)
Conduit (DC1)	conduit material cost	\$12,144.00	\$0.00	\$12,144.00	60.0	\$7,286.40
Fiber/Copper (DC2)	Cable material cost	\$202,636.50	\$39,381.10	\$242,017.60	60.0	\$145,210.56
OSP Engineering (DC3)		\$0.00	\$0.00	\$0.00	0	\$0.00
Design Engineering (DC4)	Engineering costs	\$28,079.82	\$0.00	\$28,079.82	60.0	\$16,847.89
Construction Mgmt. (DC5)	Construction management	\$252,718.40	\$0.00	\$252,718.40	60.0	\$151,631.04
Tower (DC6)		\$0.00	\$0.00	\$0.00	0	\$0.00
Antenna (DC7)		\$0.00	\$0.00	\$0.00	0	\$0.00
Boring (DC8)	Boring cost (labor)	\$198,722.70	\$0.00	\$198,722.70	60.0	\$119,233.62
Trenching (DC9)		\$0.00	\$0.00	\$0.00	0	\$0.00
Knifing (DC10)	plow labor, spicing, ped grounding	\$966,614.00	\$89,436.60	\$1,056,050.60	60.0	\$633,630.36
Switching Equipment (DC11)		\$0.00	\$0.00	\$0.00	0	\$0.00
Routing Equipment (DC12)		\$0.00	\$0.00	\$0.00	0	\$0.00
Optical Equipment (DC13)	Calix shelf, cabinet and power equipment	\$139,441.97	\$0.00	\$139,441.97	60.0	\$83,665.18
Customer Premise Equipment (DC14)	ONTs, drops, NIDs, cutover, customer equipment	\$223,611.30	\$0.00	\$223,611.30	60.0	\$134,166.78
Other (DC15)		\$0.00	\$0.00	\$0.00	0	\$0.00
Totals		\$2,023,968.69	\$128,817.70	\$2,152,786.39		\$1,291,671.83

Minority Impact Statement

Does the proposed grant program or policy have a disproportionate or unique **positive impact** on minority persons? *

Yes

Describe the positive impact expected from this project.

The proposed rural fiber project should bring a positive impact to the minority groups and persons with disabilities. The latest Census shows the rural area of Jefferson County has over 14% of the population with minorities. Having high-speed Internet will offer work from home and home-learning, when and where necessary for the citizens.

Detail the rationale for the existence of the proposed program or policy.

While there is no written policy in place, the rationale for the project brings fast-fiber Internet connectivity and equality to all, minority and non-minorities and persons with disabilities.

Indicate the group(s) positively impacted.

Women, Persons with a Disability, African Americans, Latinos, Asians or Pacific Islanders

Could the proposed grant program or policy have a disproportionate or unique **negative impact** on minority persons? *

No

I hereby certify the information above is complete and accurate to the best of my

Yes

knowledge 6 of 6

*

COO

Title

Ray

First Name

Fear

Last Name

[Return to top](#)