

Demonstrated Experience

Wyoming Mutual Telephone Company (Wyoming Telephone) has been in business since 1913 and has supplied its customers with quality telecommunication services ever since. Wyoming Telephone provided dial tone to our community and then upgraded to ADSL to ensure customers receive the technology and speed they need to succeed. Although a small rural company with budget constraints, the company has been able to upgrade equipment as needed.

Fiber technology was deployed in our serving area between 2014 and 2015. Federal funding via ACAM support has helped us complete FTTH in these areas. There were several challenges to deploying fiber in our footprint besides the financial constraints. We met some challenges during construction because of rock formations and having to adjust equipment to make the project successful. The organization of the entire FTTH project was done in-house with our experienced staff. Much of the splicing and the drop work was done by our employees. Our team works well together, from the outside plant technicians to the customer service representatives and management. We have created a positive work environment and our employees thrive on serving our customers. The experience gained during this FTTH construction has led to more efficiency in staging materials, lining up contractors completing site surveys, and having a better understanding of customer locations and terrain challenges. This experience, knowledge and company commitment will be beneficial in the construction area included in this grant application. If awarded, Wyoming Telephone is committed to providing superior service for these customers.

Wyoming Telephone has a proven reputation of deploying broadband services and is led by experienced key staff that can manage their established organization to successfully implement and operate the proposed broadband infrastructure. Wyoming Telephone has initiated the Emergency Broadband Benefit (EBB) Program to assist low-income households in affording high-speed broadband. This program will be offered to all households in this service area.

Wyoming Telephone is a certified Eligible Telecommunications Carrier (ETC) in the State of Iowa and is in good standing. Wyoming Telephone has a strong financial background and sustainability, being in business for over 108 years. We are skilled in deploying fiber networks and working with local schools, hospitals and businesses. These relationships are what we depend on just as much as these customers depend on us. We have the know-how and the desire to keep Iowa connected.