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#### Demonstrated Experience

Colo Telephone Company was established in 1906 and has been providing reliable telecommunications services since its inception. Within the community of Colo and eastern Story County for over 100 years, Colo Telephone Company remains a stalwart supporter of programs and community efforts, giving back by contributing to local school districts, community festivals and events, fundraising efforts for the local fire station, sponsorship for broadcasting sports, providing scholarships for graduating students, and much more.

Our headquarters remain in Colo where we began, and along with that location, we own properties assessed at over \$320,000. We employ six full-time employees, with many of these individuals serving in leadership roles within our own communities, strengthening relationships between Colo Telephone Company and those we serve. Current and past employees also serve in leadership and committees for the Iowa Communications Alliance. Through partnerships with local businesses, we promote economic development efforts to continue to support our local economies.

Colo Telephone's first fiber deployment started in 2004 and has been actively growing ever since. In 2012 Colo Telephone formed a subsidiary named Central Iowa Broadband to provide affordable fiber to the premise data and voice in rural central and eastern Story County.

Our mission is to be the communication company that fulfills our customers' needs and exceeds their service expectations allowing us to continually reinvest in new technologies to ensure the continued growth of our company and creating beneficial relationships for our employees, shareholders and communities in which we continue to do business as we have for over 100 years.