



Woolstock Mutual Telephone  
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227 W Herman Street  
Woolstock, IA 50599  
866-369-6835 Fax 515-839-5621  
[www.wmtel.net](http://www.wmtel.net)

#### Demonstrated Experience:

Woolstock Mutual Telephone Association has been providing high quality, low latency, cost effective Internet service with minimal downtime for the last 20 years.

We currently operate a 2200 sq/mi 60+ tower wireless/fiber network nearing 4000 customers across 6 counties in rural central Iowa.

Our network is redundant with both fiber rings and licensed wireless backhauls. We also have multiple paths to the internet with geographic and carrier diverse paths.

The majority of our current network is fiber connected, so fiber optic connectivity is not new to us.

We have great relationships with local municipalities, notably the one in the areas this application is referencing.

#### Key Staff at Woolstock Mutual Telephone:

##### Chris Simmons – General Manager

22yrs experience in network design/construction

9yrs experience in business management/growth

Company has grown 75% under his leadership

##### Pat Lennon – Network Manager

9yrs experience in network management/backbone configuration

Under his employ the network uptime has increased exponentially

##### Trevor Peed – Outside Plant Manager

8yrs experience in building and maintaining outside plant including fiber splicing and construction

Also excels in AC/DC, wiring, terminations, DC plant installations and troubleshooting

Sincerely,

Woolstock Mutual Telephone

