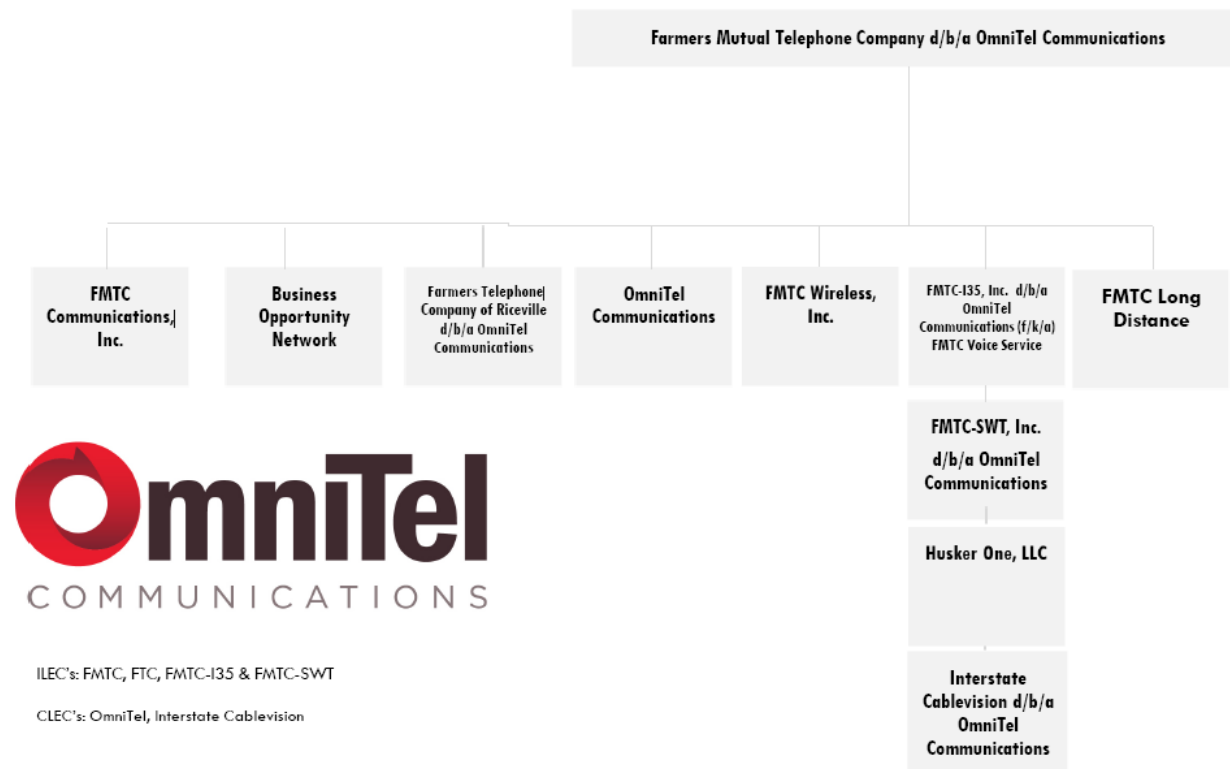


## OmniTel FTTH Rural Broadband Expansion-NOFA#8

## Applicant Business Information

Include information about your business structure, history, table of organization, any pending or threatened litigation or investigation (including any administrative, or regulatory proceedings) which may affect Applicant's ability to perform, as well as disclosure of any prior contract default or termination, description of financial capability, and any other required information.

OmniTel Communications (OmniTel) is a 100% owned subsidiary of Farmers Mutual Telephone Company (FMTC) d/b/a OmniTel Communications. FMTC has ten wholly owned subsidiaries, as referenced on the following organization chart.



Since 1904, OmniTel has had a long history of delivering excellent service. OmniTel is positioned to provide the reliable services of today, with the innovative services of tomorrow. OmniTel is a 100% Fiber Optic Broadband provider with expansive reach and service offerings across many parts of Iowa.

The notable history and experience of OmniTel's key officers and management personnel reflect the vast depth of experience each member brings to the project. Combined, the team brings 148 years of industry experience to the table. No member of management has less than 15 years' experience and Dan Childers, Outside Plant Manager, has over 44 years of experience.

The OmniTel team stands ready to serve the businesses and residents of Iowa with a high-quality experience that only comes from truly experienced and knowledgeable individuals. OmniTel makes technology user-friendly by making the customer experience user-friendly, working with customers one-on-one so no one is left behind feeling frustrated and uncertain. OmniTel is committed to listening to and

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talking through their customers' needs, helping them discover appropriate solutions. By making technology approachable, OmniTel empowers its customers to use Fiber Internet and wireless technology to make its customers lives easier and more enjoyable. Simply put, OmniTel makes technology fun again.

OmniTel is committed to understanding its customers' needs and working with them to find the best answers, making technology as enjoyable and uncomplicated as possible. OmniTel strives to provide cutting-edge technology as well as high quality products and services at fair and competitive rates.