

**State of Iowa OCIO -- RFP #0923-605-01**  
**RFP Scoring Methodology**

RFP Technical Proposal Section	Scored Specification	Points Available
4.4.1.1	Number of years in business	100
4.4.1.2	Number of years of experience with providing the types of goods and/or services sought by the RFP.	134
4.4.1.3	The level of technical experience in providing the types of goods and/or services sought by the RFP.	167
4.4.1.4	A list of all goods and/or services similar to those sought by this RFP that the Respondent has provided to other businesses or governmental entities.	67
4.4.1.5	Letters of reference from two (2) previous customers or clients knowledgeable of the Respondent's performance in providing goods and/or services similar to the goods and/or services describe	33
4.4.2.1	Describe your solution, including product features/capabilities, alignment with State of Iowa's goals, system design, user experience, and other information supporting a determination that the proposed solution will meet the needs of the Agency for a Damage Assessment System similar in nature to the background provided in Section 1.3 and the Mandatory Specifications in Section 4.3.	536

4.4.2.2	Describe how your proposed solution meets the requirements and specifications outlined in Section 1.3 and 4.3.	569
4.4.3.1	Describe your approach to accomplishing the tasks/outcomes outlined in the Scope of Work.	603
4.4.3.2	Please include a proposed implementation schedule, including proposed delivery dates for key tasks/outcomes outlined in the Scope of Work and identified by you in response to the prior question, in the following format.	435
4.4.4	Describe your approach to managing a transition between the Agency's current solution for similar services to your proposed service offering.	101
4.4.5	Describe the organizational and operational structure you intend to utilize for the work described in the RFP, and identify the responsibilities that will be assigned to staff.	134
4.4.6	Describe the process for initiating a preliminary damage assessment record and the primary workflows the system offers. Describe any ability for end users to create workflows and system notifications.	670
4.4.7	Describe the solutions reporting capabilities. Can report filters be set by users?	637
4.4.8	Describe the proposed manual and training models for the solution. Include the plan for post-implementation ongoing support, maintenance, and upgrades.	603
4.4.9	Describe how the proposed solution provides 24/7 helpline assistance for system outages and technical assistance.	302

4.4.10.1	Managed hosting infrastructures (e.g. hardware, operating systems, network, communications, connectivity, backup, fail-over, disaster recovery components, etc.)	268
4.4.10.2	Managed hosting services (e.g. software and hardware installation, updating, patch application, monitoring, tuning, disaster recovery and backup support, emergency and planned network, system, application maintenance, etc.)	235
4.4.10.3	Managed hosting location(s) compliant with Sections 4.4.9 through 4.4.11.	201
4.4.11	Provide a description of how you will respond to system malfunctions, security breaches, and diagnose and solve problems with the network, hardware, or software. Responses should include the plan to be provided to the State, which would include identifying the team responsible to resolve problems, a description of their actions, and the approach to that resolution. The proposals must also describe the procedures for interfacing and	369
4.4.12	Provide a description of the disaster recovery strategy. The strategy must be viable and tested and include a description of details such as secondary sites, offsite backup, a tested recovery plan, etc.	402
4.4.13	Describe your approach to system enhancements and potential customizations for customers.	436
	<b>Scored Technical Points Possible</b>	<b>7000</b>
<b>RFP Attachment #1 Cost Proposal</b>	<b>Cost Criteria</b>	<b>Possible Cost Points</b>

<b>Total Possible Cost Proposal Points</b>	The qualified Respondent with the lowest all-inclusive total cost will be awarded the maximum points. All other Respondents will receive a Cost Proposal score proportional to the lowest cost proposal.	<b>3000</b>
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