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# OFFICE OF THE CHIEF INFORMATION OFFICER OF THE STATE OF IOWA ("OFFICE")

**Broadband Grants Program—Empower Rural Iowa** 

NOTICE OF FUNDING AVAILABILITY ("NOFA") #006

(Exhibit A)

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# **SECTION 1—Program Overview/Administrative Issues**

<u>Statement Concerning Statutory References:</u> References in this NOFA to Iowa Code chapter 8B or its subparts refer to Iowa Code chapter 8B as amended by 2021 Iowa Acts, House File 848, and as will be codified in the 2022 Iowa Code.

**Purpose**. In accordance with Iowa Code section 8B.11 and corresponding implementing rules 1.1. found at Iowa Admin. Code ch. 129—22, the purpose of this NOFA is to solicit Applications from Communications Service Providers for Broadband Infrastructure Projects that will have the greatest overall effect of reducing or eliminating Targeted Service Areas. Targeted Service Areas are areas within which, as of July 1, 2021, no Communication Service Provider offered or facilitated Tier 1, Tier 2, or Tier 3 Broadband service. This grant round is based on renewed Targeted Service Area determinations published to an updated ofthe Statewide Broadband Availability Map July version on 2021 https://ocio.iowa.gov/broadband-availability-map-version-4. These determinations and this map identify the geographic areas in the State of Iowa in which grant funds under this program are available.

For purposes of this NOFA and in accordance with Iowa Code section 8B.11, the amount the Office awards using the monies available under this NOFA shall be distributed across the following categories:

- 1.1.1. 80% of total available funds are made available to Projects that will result in the installation of Broadband Infrastructure that will Facilitate 100/100 Broadband or faster in Tier 1, Tier 2, and Tier 3 Targeted Service Areas or 100/20 Broadband or faster in Tier 1 Targeted Service Areas.
- 1.1.2. 20% of total available funds are made available to projects that will result in the installation of Broadband Infrastructure that will Facilitate Broadband in Difficult to Serve Areas.
- **1.2. Key Program Definitions.** In addition to any other terms defined elsewhere herein, including in Section 6 (Glossary of Additional Terms), capitalized words used but not defined herein shall have the meaning ascribed to them under Iowa Code chapter 8B and Iowa Admin. Code chs. 129—20 and 22. In addition, the following terms shall be ascribed the following meaning:
  - 1.2.1. **"100/100 Broadband"** means one hundred (100) megabits per second of download speed or faster and one hundred (100) megabits per second of upload speed or faster.
  - 1.2.2. **"100/20 Broadband"** means one hundred (100) megabits per second of download speed or faster and twenty (20) megabits per second of upload speed or faster, but less than 100/100 Broadband.
  - 1.2.3. "Allowable Expenditure(s)" means specific types/categories of expenditures Applicants/Grantees may include in their Total Project Cost, and for which Applicants/Grantees may seek reimbursement from the Office. Examples of permissible categories of Allowable Expenditures are more fully defined and identified in the Budget Plan and, to the extent applicable, the Outside TSA Infrastructure Worksheet. Notwithstanding anything herein or in the Budget Plan or, to the extent applicable, Outside TSA Infrastructure Worksheet to the contrary, Allowable Expenditures may only include expenditures:
    - 1.2.3.1. Directly related to the installation of Broadband Infrastructure that

- Facilitates 100/100 Broadband or 100/20 Broadband, as applicable, in Targeted Services Areas identified in Applicant's Core Application and forming the basis of the Project;
- 1.2.3.2. Not incurred prior to the date of this NOFA's issuance, unless the expenditure meets all of the following conditions:
  - 1.2.3.2.1. The cost incurred must be cost reasonable. A cost is reasonable when it is consistent with the market standards for comparable inventory. Inventory is the quantity of goods or materials in stock.
  - 1.2.3.2.2. The item has a demonstrated proof of purchase and payment.
  - 1.2.3.2.3. The inventory purchased is within its useful life.

Allowable Expenditures may not include expenditures (in other words, "Disallowed Expenditure(s)") that are:

- 1.2.3.3. Related to land buildings, structures, improvements, or equipment not directly used in the transmission of data via Broadband;
- 1.2.3.4. Related to the process of removing existing Broadband Infrastructure, fixtures, or other real property in preparation of the installation of new Broadband Infrastructure forming the basis of the Project;
- 1.2.3.5. Indirect labor costs or administrative overhead;
- 1.2.3.6. Passthrough expenditures with respect to subcontractors or other third parties operating on an Applicant's behalf to the extent they are not the result of arm's length transactions or are not reflective of fair market rates; or
- 1.2.3.7. Any other expenditures that are not reimbursable under applicable law, rule, or policy, as may be more fully defined and described in the Grants Management Policies and Procedures Guide.
- 1.2.4. "As of Date" means the as of date of the broadband availability maps and corresponding data sources utilized by the office in determining whether a communications service provider Facilitates broadband service in a particular broadband block at or above the download and upload speeds specified in the definition of Existing Broadband Speed Tiers and underlying the statewide map published and then in effect in accordance with Iowa Admin. Code rules 129—20.3 and 129—20.4. On the date of the issuance of this NOFA, the As of Date was July 1, 2021. Put another way, the Broadband Availability Map in effect as of the date of the issuance of this NOFA reflects the availability of Broadband in Iowa as of July 1, 2021.
- 1.2.5. **"Broadband Availability Map"** means a statewide map generated pursuant to Iowa Code section 8B.10 and Iowa Admin. Code r. 129—20.3, which identifies whether and at which Existing Broadband Speed Tier a Communications Service Provider offered or Facilitated Broadband in a particular Census Block as of the As of Date or whether a Census Block is Materially Underserved or that Broadband service is Meaningfully Available therein, and which thereby identifies whether a Census Block is a Tier 1,

- Tier 2, or Tier 3 Targeted Service Area within the meaning of Iowa Code chapter 8B and Iowa Admin. Code ch. 129—20 and thereby an eligible location to receive incentives under this Program. On July 1, 2021 the final version of the Broadband Availability Map will be published at: <a href="https://ocio.iowa.gov/broadband-availability-map-version-4">https://ocio.iowa.gov/broadband-availability-map-version-4</a>.
- 1.2.6. **"Broadband Unit(s)"** means a home, school, or business within a Census Block as of the As of Date. For purposes of the Program, including for purposes of determining data inputs for Application scoring and for holding Grantee's accountable for purposes of the enforcement of resulting Grant Agreements, the number of Broadband Units within a Census Block as represented on the Broadband Availability Map in effect as of the date of issuance of this NOFA shall be determinative.
- 1.2.7. **"Census Block"** or **"Broadband Block"** means a U.S. Census Bureau census block located in this state, including any crop operation located within the census block.
- 1.2.8. "Difficult To Serve Area" means a Tier 1 TSA.
- 1.2.9. **"Existing Broadband Speed Tiers"** means the speed tiers used to determine whether a broadband block qualifies as a Targeted Service Area on the Statewide Broadband Availability Map. As of the date of issuance of this NOFA, and as it relates to whether a Census Block constitutes a Targeted Service Area, these were the download and upload speeds, respectively, identified within Iowa Code chapter 8B:
  - 1.2.9.1. **"Tier 1"** means a maximum download speed of less than 25 megabits per second and a maximum upload speed of less than three megabits per second.
  - 1.2.9.2. **"Tier 2"** means a minimum download speed of greater than or equal to 25 megabits per second but less than 50 megabits per second. No minimum upload speed is applicable for Tier 2.
  - 1.2.9.3. **"Tier 3"** means a minimum download speed of greater than or equal to 50 megabits per second but less than 80 megabits per second. No minimum upload speed is applicable for Tier 3.
- 1.2.10. **"Facilitate"** shall have the same meaning ascribed to it under Iowa Code section 8B.1(5) and generally means a communication service provider's ability to provide broadband service at or above the download and upload speeds defined in this NOFA section 1.2.9 to a home, farm, school, or business within a commercially reasonable time and at a commercially reasonable price upon request by a consumer.
- 1.2.11. **"Project"** shall have the same meaning ascribed to it under Iowa Admin. Code ch. 129—22, and generally means a proposed installation of Broadband Infrastructure by a Communications Service Provider that Facilitates 100/100 Broadband in one or more Tier 1, Tier 2, or Tier 3 TSAs or 100/20 Broadband in one or more Tier 1 TSAs, whichever is applicable. *See* Section 2.2.6.1 (Project Worksheet) and the Project Worksheet for detailed instructions on how to identify a Project.
- 1.2.12. **"Tier 1 Targeted Service Area"** or "**Tier 1 TSA**" means a targeted service area within which broadband speeds do not exceed Tier 1 speed levels as of the As of Date and underlying the Broadband Availability Map in effect on the date of the issuance of this NOFA.
- 1.2.13. "Tier 2 Targeted Service Area" or "Tier 2 TSA" means a targeted service area

- within which broadband speeds do not exceed Tier 2 speed levels, but are greater than Tier 1 speed levels as of the As of Date and underlying the Broadband Availability Map in effect on the date of the issuance of this NOFA.
- 1.2.14. **"Tier 3 Targeted Service Area"** or **"Tier 3 TSA"** means a targeted service area within which broadband speeds do not exceed Tier 3 speed levels, but are greater than Tier 2 speed levels as of the As of Date and underlying the Broadband Availability Map in effect on the date of the issuance of this NOFA.
- 1.2.15. **"Total Project Cost(s)"** means the total costs/expenditures comprising a Project, and for which Applicants/Grantees may seek reimbursement from the Office. *See* Section 1.5.2 (Total Project Costs) for a comprehensive definition of Total Project Costs. Total Project Costs shall be as identified in the Budget Plan and, to the extent applicable, the Outside TSA Infrastructure Worksheet. Any conflict or inconsistency between the Budget Plan or, to the extent applicable, the Outside TSA Infrastructure Worksheet and anywhere else in the Application, the figure identified in the Budget Plan or, to the extent applicable, the Outside TSA Infrastructure Worksheet shall be determinative.
- 1.3. Project Period/Contract Term. Communications Service Providers will be required to propose anticipated Project completion timelines, including, assuming the anticipated date of Award identified in the table set forth in Section 1.7 (Schedule of Important Dates), a final Project completion date ("Completion Date"). Grantees will be expected to complete their Projects by that represented Completion Date. The Completion Date will be used to determine whether a Grantee's failure to complete a Project in a timely manner warrants a finding of noncompliance pursuant to Iowa Admin. Code r. 129—22.6(4)(b)(2) or whether a breach has occurred pursuant to any Grant Agreement executed between the Office and Grantee.
- **1.4. Eligibility Requirements.** Applicants/Projects must meet each of the following eligibility requirements in order to be considered:
  - 1.4.1. Persons eligible to submit Applications in accordance with this NOFA include any Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.
  - 1.4.2. Persons submitting Applications must be the entity that will be performing the proposed work, or an entity with a substantial ownership interest in the entity that will be performing the proposed work. While Applicants may hire or work with consulting firms to prepare their Applications, an Application may not be presented or framed as work to be performed by a consulting firm or other third party, and may not be signed by a representative of any party other than the entity performing the proposed work. Instead, the Application must be presented and framed as work to be performed by an appropriate Applicant and signed by an Authorized Official of Applicant's.
  - 1.4.3. Projects may only consist of activities resulting in the delivery of Broadband within the geographic boundaries of the State of Iowa.
  - 1.4.4. Projects must Facilitate at least 100/100 or 100/20 Broadband service, depending on the Tier identified for buildout, in congruence with Section 1.1.1. **Note**: Applicants may not submit a single Application that includes a Project comprising buildout speeds of **both** a minimum 100/100 Broadband and minimum 100/20 Broadband. Such Projects must be subdivided into separate Applications that only contain a single

buildout speed level.

1.4.5. Projects must be completed by April 30, 2025 in compliance with Iowa Admin. Code r. 129—22.6(3)(*b*).

# 1.5. Project/Total Project Costs.

- 1.5.1. Project Identification. Applicants must identify their Projects in terms of the Targeted Service Areas in which their Projects will Facilitate, at a minimum, 100/100 Broadband or 100/20 Broadband, as applicable. See Section 2.2.6.1 (Project Worksheet) and the Broadband Grants Program Project Worksheet for instructions on how to identify a Project by identifying each of the Targeted Service Areas(s) by Census Block ID#(s), forming the basis of the Project using the Broadband Availability Map and identifying key related inputs from the Broadband Availability Map that will be used by the Office in the evaluation process.
- 1.5.2. Total Project Costs.
  - 1.5.2.1. Funding, Generally. Applicants are required to state the estimated Total Project Costs forming the basis of their Project and the total amount of State funds sought in connection therewith in the Budget Plan and, to the extent applicable, Outside TSA Infrastructure Worksheet. The total amount of State funds sought may not exceed the amount allotted for reimbursement of Applicant's estimated Total Project Cost as set forth in Section 1.6.3 of this NOFA, subject to the following:
    - 1.5.2.1.1. Estimated Total Project Costs may only comprise Allowable Expenditures.
    - 1.5.2.1.2. Estimated Total Project Costs may only include Allowable Expenditures to be incurred on or after the date of the issuance of this NOFA. Thus, for example, to the extent pre-construction expenses constitute an Allowable Expenditure, such expenditures may be included in an Applicant's estimated Total Project Cost only to the extent they are **NOT** incurred prior to the date of the issuance of this NOFA, except as otherwise stated in Section 1.2.3.2.

Applicants are also required to provide an additional Project budget in the <u>Iowa Grants</u> system in order to facilitate the Office's reporting obligations and for ease of administration. <u>Applicants should take care to ensure that information supplied in the Iowa Grants System summary budget is consistent with the information supplied in the <u>Budget Plan and, to the extent applicable</u>, <u>Outside TSA Infrastructure Worksheet</u>. Any inconsistency between information supplied in the Iowa Grants System summary budget and the Budget Plan, including the Outside TSA Infrastructure Worksheet, the information identified in the Budget Plan or, to the extent applicable, Outside TSA Infrastructure Worksheet shall be determinative. The Office reserves the right to conform such summary budget information to the Budget Plan or, to the extent applicable, Outside TSA Infrastructure Worksheet without notice to Applicant.</u>

- 1.5.2.2. *Inside TSA Infrastructure Costs*. Except as otherwise permitted herein, Applicants may only include costs/expenditures incurred within a Targeted Service Area forming the basis of a Project in the Project's Total Project Costs and corresponding Allowable Expenditures.
- 1.5.2.3. *Outside TSA Infrastructure Process*. Notwithstanding the foregoing, Applicants may include costs/expenditures that are incurred outside of Targeted Service Area(s) in their Total Project Costs and corresponding Allowable Expenditures, provided that an Applicant must:
  - 1.5.2.3.1. Explain how such outside-Targeted-Service-Area Broadband Infrastructure Facilitates 100/100 Broadband or 100/20 Broadband, as applicable, within the Targeted Service Area(s) forming the basis of the Project;
  - 1.5.2.3.2. Demonstrate how claimed costs/expenditures for such outside-Targeted-Service-Area Broadband Infrastructure are necessary to effectively complete the Project;
  - 1.5.2.3.3. Explain why claimed costs/expenditures for such outside-Targeted-Service-Area Broadband Infrastructure cannot be excluded from the Application; and
  - 1.5.2.3.4. Set forth the specific methods/formulas that will be utilized in allocating the costs for such outside-Targeted-Service-Areas Broadband Infrastructure in proportion to such Broadband Infrastructure's actual Facilitation of 100/100 Broadband or 100/20 Broadband, as applicable, to the Targeted Service Area(s) forming the basis of the Project.

This Outside TSA Infrastructure process is not limited to Census Blocks that are directly adjacent to Targeted Service Areas forming the basis of the Project. For more information on how to include costs/expenditures that are incurred outside of Targeted Service Area(s) forming the basis of a Project in a Project's Total Project Costs and corresponding Allowable Expenditures, see the Outside TSA Infrastructure Worksheet, labeled "Exhibit D.1" in the Core Application Excel Workbook. The Office reserves the right, in its sole discretion, to exclude costs/expenditures for outside-Targeted-Service-Area Broadband Infrastructure where Applicant fails, in the Office's determination, to satisfy the requirements of Section 1.5.2.3. In the event the Office excludes outside-Targeted-Service-Areas costs/expenditures, the Office may, in its sole discretion, notify the Applicant in advance and permit the Applicant to withdraw or amend its Application.

- **1.6. Available Funds.** Funding for the Broadband Grants Program comes from funds appropriated to the Office for such purpose.
  - 1.6.1. The total amount of funds available for Award under this NOFA is up to: \$97,500,000.
  - 1.6.2. Applicants must clearly state in their Applications the amount of grant funds they seek as it relates to a Project.

- 1.6.3. The Office may, in its sole discretion, award the entire amount available under this NOFA to a single Applicant, or to multiple Applicants, subject to the limitations that:
  - 1.6.3.1. The Office will not award a grant pursuant to this NOFA that exceeds:
    - 1.6.3.1.1. 75% of any Applicants Total Project Costs for the installation of 100/100 Broadband or faster within Tier 1 TSAs;
    - 1.6.3.1.2. 50% of any Applicants Total Project Costs for the installation of 100/100 Broadband or faster within Tier 2 TSAs;
    - 1.6.3.1.3. 35% of any Applicant's Total Project Costs for the installation of 100/100 Broadband or faster within Tier 3 TSAs; or
    - 1.6.3.1.4. 50% of any Applicants Total Project Costs for the installation of 100/20 Broadband within Tier 1 TSAs.
    - **Note:** A Grantee whose Total Projects Costs, as actually incurred, ultimately differs from its estimated Total Project Costs submitted for purposes of this application process will only be reimbursed for the applicable percentage stated above of the lesser amount.
  - 1.6.3.2. <u>Maximum Funding Request</u>. Applications shall define a single Project proposing a buildout speed of 100/100 Broadband or faster or 100/20 Broadband or faster, but not both. Maximum Funding Request amounts for each Project will be established with consideration for the limitations set forth in Section 1.6.3.1 of this NOFA as follows ("Maximum Funding Request"):
    - 1.6.3.2.1. For Projects that propose buildout speeds of 100/100 Broadband or faster within one or more Targeted Service Areas of the same Tier (e.g., all Targeted Service Areas forming the basis of the Project are Tier 2 TSAs), the Maximum Funding Request amount will be calculated as:
      - Maximum Funding Request For 100/100 Broadband Projects Comprised Entirely of Tier 1 TSAs = Estimated Total Project Costs  $\times$  75%
      - Maximum Funding Request For 100/100 Broadband
        Projects Comprised Entirely of Tier 2 TSAs =
        Estimated Total Project Costs × 50%
      - Maximum Funding Request For 100/100 Broadband Projects Comprised Entirely of Tier 3 TSAs = Estimated Total Project Costs  $\times$  35%
    - 1.6.3.2.2. For Projects that propose buildout speeds of 100/100 Broadband or faster within one or more Targeted Service Areas consisting of any combination of Tier 1, Tier 2, or Tier 3 TSAs (e.g. four Tier 1 TSAs, six Tier 2 TSAs, and two Tier 3 TSAs), in accordance with Section 1.6.3.1, the Office will calculate the Maximum Funding Request amount for such

Projects based on the proportional composition of each TSA tier as follows:

Maximum Funding Request =

$$\left[ \left( \frac{\textit{Tier 1 TSA square miles}}{\textit{Total Project square miles}} \times \textit{Estimated Total Project Costs} \right) \times 75\% \right] + \\ \left[ \left( \frac{\textit{Tier 2 TSA square miles}}{\textit{Total Project square miles}} \times \textit{Estimated Total Project Costs} \right) \times 50\% \right] + \\ \left[ \left( \frac{\textit{Tier 3 TSA square miles}}{\textit{Total Project square miles}} \times \textit{Estimated Total Project Costs} \right) \times 35\% \right]$$

1.6.3.2.3. For Projects that propose buildout speeds of 100/20 Broadband or faster within one or more Tier 1 Targeted Service Areas (e.g., all Targeted Service Areas forming the basis of the Project are Tier 1 TSAs), the Maximum Award Amount will be calculated as follows:

Maximum Funding Request For 100/20 Broadband
Projects Comprised Entirely of Tier 1 TSAs =
Estimated Total Project Costs × 50%

- 1.6.3.2.4. Notwithstanding the foregoing, Applicants may request less than the Maximum Funding Request amount by identifying any reductions to the Maximum Funding Request amount on Exhibit C of the Core Application.
- 1.6.3.3. In accordance with Iowa Code chapter 8B, 20% of the total amount of funds the Office awards using the monies available under this NOFA shall be allocated to Projects that will result in the installation of broadband infrastructure in Difficult To Serve Areas. Projects that include at least one Difficult To Serve Area will be eligible for this allocation consistent with Iowa Admin. Code r. 129—22.5(3)(c).

Notwithstanding the foregoing, in accordance with Iowa Admin. Code r. 129—22.5(3)(c), if the aggregate amount requested by all Applicants serving at least one Difficult to Serve Area is less than the amount reserved for such Projects under this NOFA, the Office may award the difference to Projects under this NOFA that do not serve any Difficult to Serve Areas.

- 1.6.3.4. Available funding levels may be amended or vary from that listed in this NOFA, or funding may be withdrawn completely, depending on the availability of funding or any other grounds, as determined by the Office in its sole discretion.
- 1.6.4. The Office may, in its sole discretion, choose to award the entire or a partial amount of the grant funds requested by an Applicant in the event of Project overlap within this NOFA, with prior NOFA awarded Projects, or with prior state funded opportunities. For the sake of clarity, the Office may calculate Partial Award Amounts in such cases as follows:

Partial NOFA #006 Award Amount =

 $\left[\left(rac{Total\ Square\ Miles\ of\ TSAs\ In\ Project\ -\ Square\ Miles\ of\ Overlapping\ TSAs}{Total\ Square\ Miles\ of\ TSAs\ in\ Project}
ight) imes\ Total\ NOFA\ \#006\ Project\ Budget
ight]$ 

**Note**: Additional partial award deductions may also be applied in accordance with other elements provided in this section and Section 1.6.5.

The decision of whether to award a partial amount in such circumstances may be guided by consideration of the following non-exclusive list of factors:

- 1.6.4.1. Where available funding is offered to Projects with overlapping areas, the higher scoring Project will be awarded the census block buildout, provided that the higher scoring Project proposes faster buildout speeds than the lower scoring project. In the event the lower scoring project proposes faster buildout speeds, the lower scoring Project will be awarded the overlapping portion.
  - Notwithstanding the foregoing, where Projects propose buildout in the same census block, and the census block is subdivided by a telephone exchange boundary, the Office may award the same census block to more than one Project.
- 1.6.4.2. Where a portion of the Project overlaps with an area in which any Communications Service Provider has already commenced construction or buildout.
- 1.6.4.3. Where a portion of the Project overlaps with an area in which any Communications Service Provider has preexisting Broadband expansion commitments.
- 1.6.4.4. Where a portion of the Project has already been awarded, by any state program, including as it relates to prior grant rounds administered by the Office, provided that such grants were awarded to Facilitate 100/100 Broadband or faster in Tier 2, or Tier 3 TSAs or 100/20 Broadband or faster in Tier 1 TSAs.
- 1.6.5. The Office may also, in its sole discretion, choose to award the entire or a partial amount of the grant funds requested by an Applicant for any of the following non-exclusive list of factors:
  - 1.6.5.1. The Applicant indicates that the Project is likely to proceed regardless of whether grant funds are awarded to the Applicant for the Project.
  - 1.6.5.2. Where the Office believes a partial Award would maximize the impact of available funds in furtherance of the core objectives of the Program.
  - 1.6.5.3. Where only an amount less than the funds requested by a particular Applicant remains available following the issuance of all other Awards.
  - 1.6.5.4. Where the Applicant has previously advertised 100/100 Broadband or 100/20 Broadband, as applicable, to locations within its proposed project area.
- 1.6.6. The Office will not entertain Project substitution proposals that seek to substitute an Award of funds granted under this NOFA for any funds awarded to the same Applicant to build in the same Project area under any prior grant rounds administered by the Office. For the sake of clarity, an Award under this NOFA will not be offered for Census Blocks or Broadband Blocks for which a prior award has been accepted by the

Applicant. Notwithstanding the foregoing, the Office may entertain Project substitution proposals from Applicants who have been granted funds under previous NOFAs issued by this Office, where all of the following apply:

- 1.6.6.1. Certification of project completion has not been submitted to the Office as of the issuance date of this NOFA, and the project has not been substantially completed in the sole determination of the Office;
- 1.6.6.2. Where the prior award was made with state and not federal funds; and
- 1.6.6.3. Where the broadband speeds to be Facilitated in the Project associated with the previous grant award were less than 100/100 Broadband in Tier 1, Tier 2, and Tier 3 TSAs or 100/20 Broadband in Tier 1 TSA, as applicable.
- 1.6.7. The Office may elect to fully award projects irrespective of prior Broadband commitments in a proposed area.
- 1.7. Schedule of Important Dates. The following dates and times are set forth for informational purposes only. The Office reserves the right to change these timelines and deadlines at any time. All dates and times listed are local Iowa time. In addition, this Section describes the process and phases by and during which the Office will review Applications submitted to the Office pursuant to this NOFA and the manner in which Award decisions will be conducted and made.

EVENT	DATE
1.7.1 NOFA Pre-Publication Notice	6/11/2021
1.7.2 Written Questions and Responses	
1.7.2.1 Pre-Application Conference:	6/17/2021, 2:00 PM CDT
1.7.2.2 Written Questions Submissions:	6/18/2021 - 6/24/2021
1.7.2.3 Responses Posted By:	7/1/2021
1.7.3 NOFA Issuance; Broadband Availability Map Adoption and	7/1/2021
Publication; and Application Acceptance Window Opens	
(no Applications will be accepted <u>prior</u> to this date and time)	
1.7.4 Application Acceptance Window Closes/Applications Due	7/28/2021, 5:00 PM CDT
(no Applications will be accepted <u>after</u> this date and time)	
1.7.5 Application Review Ends:	9/1/2021
1.7.6 Final Agency Decision(s)/Notice of Intent to Award	9/3/2021
(Anticipated)	
1.7.7 Grant Agreement Negotiation and Execution	9/17/2021

- 1.7.1. *NOFA Pre-Publication Notice*. The Office will provide notice of the upcoming funding opportunity by posting this NOFA online at <u>Iowa Grants</u> and <a href="https://ocio.iowa.gov/broadband">https://ocio.iowa.gov/broadband</a> on the date specified in the table above.
- 1.7.2. Written Questions and Responses. Questions regarding the scope, interpretation, application, or contents of this NOFA may be addressed during the pre-application conference or as part of the formal Written Question and Response process. While the Office will make available administrative support throughout the process to Applicants as more fully described in Section 1.8 (Inquiries), only written communications made in response to questions submitted through this process shall be binding on the Office.

- 1.7.2.1. A pre-Application conference will be held virtually at the date and time listed in the table above. The purpose of the pre-Application conference is to discuss with prospective Applicants the requirements prescribed by this NOFA and allow prospective Applicants an opportunity to ask questions. Oral responses given during the pre-Application conference shall not be considered binding on the Office. The conference may be recorded. Questions asked at the conference that cannot be adequately answered during the conference may be deferred. Participation in the pre-Application conference, please register at the following link: <a href="Pre-application Registration">Pre-application Registration</a>.
- 1.7.2.2. Written questions related to this NOFA must be submitted to the Office by email, to <a href="mailto:ociogrants@iowa.gov">ociogrants@iowa.gov</a>, no later than the date and time specified in the table above.
- 1.7.2.3. The Office will prepare written responses to all pertinent, timely, and properly submitted questions and post such responses as an addendum to the NOFA online at <a href="https://ocio.iowa.gov/broadband">https://ocio.iowa.gov/broadband</a>. The Office's written responses will be considered part of the NOFA. Verbal responses to any questions will not be binding on the Office. It is the responsibility of the Applicant to check <a href="https://ocio.iowa.gov/broadband">https://ocio.iowa.gov/broadband</a> for written questions and responses to this NOFA.
- 1.7.2.4. Failure to raise a question or issue regarding the scope, interpretation, application, or contents of this NOFA as part of the question and response process shall be deemed a waiver or failure to exhaust administrative remedies for purposes of an appeal of an Award; such waiver is intended to ensure the Office is able to correct any material issues or errors in an efficient fashion and in a manner that is fair to all prospective Applicants.
- 1.7.3. NOFA Issuance; Broadband Availability Map Adoption and Publication; and Application Acceptance Window Opens. The Office will provide notice to Communications Service Providers of this funding opportunity by posting the final version of this NOFA online at <a href="Lowa Grants">Lowa Grants</a> and <a href="https://ocio.iowa.gov/broadband">https://ocio.iowa.gov/broadband</a> on the date specified in the table above. Applicants must submit Applications through <a href="Lowa Grants">Lowa Grants</a> per the date and time specified in the table above. Applications submitted prior to the opening of the Application Acceptance Window will not be considered by the Office. At this time, the Office will also formally adopt and publish online the Broadband Availability Map as described in Section 1.2.5 (Broadband Availability Map) for Applicants to use to create their Applications.
- 1.7.4. Application Acceptance Window Closes/Applications Due. Applications must be submitted through <u>Iowa Grants</u> no later than the date and time specified in the table above. Applications submitted after the deadline will not be considered by the Office.
  - Note: Applicants are solely responsible for ensuring Applications are timely submitted. Failure to timely submit an Application within the Application Acceptance Window will result in rejection of the Application. The date and time as recorded by Iowa Grants shall serve as the official regulator for the submission date and time of Applications. Applications submitted to the Office in any manner other than that through Iowa Grants will not be considered by the Office. Applications must be fully

- and properly filled out and include any/all required forms or attachments, including those identified herein or otherwise required by <u>Iowa Grants</u>. An incomplete Application may result in rejection of the entire Application. "Iowa Grants Registration Instructions," labeled "Exhibit I," gives detailed instructions on how to create, access, and submit Applications in and through <u>Iowa Grants</u>.
- 1.7.5. *Application Review*. Following the expiration of the Application Acceptance Window, the Office will review Applications received and conduct the Application Review as more fully described below and in Section 3.1 (Quantitative Factors) and as follows:
  - 1.7.5.1. <u>Technical Review</u>. The purpose of the "**Technical Review**" is to review applications for completeness in accordance with the requirements of Iowa Code section 8B.11, Iowa Admin. Code ch. 129—22, and this NOFA, and conduct quantitative scoring. Applications that are timely submitted and that are not rejected for completeness as part of the Technical Review will be reviewed, processed, scored, and ranked in accordance with Section 3 (Scoring Methodology) and as more fully described below.
  - 1.7.5.2. Quantitative Scoring. Quantitative scoring takes place in conjunction with the Technical Review. Quantitative scores will be calculated utilizing the formulas in Section 3.1 (Quantitative Factors). A Project's quantitative score is the outcome of predetermined formulas which require little-to-no exercise of discretion by the Office as part of the evaluation process.
  - 1.7.5.3. <u>Disqualification and/or Ineligibility Review</u>. Projects that do not comply with the terms, conditions, and requirements of Iowa Code section 8B.11, Iowa Admin. Code ch. 129—22, and Section 1.9 of this NOFA may be disqualified or ruled ineligible for an Award.
- 1.7.6. Final Agency Decision(s)/Notice of Intent to Award. The Office will review all Applications received in accordance with the terms, conditions, and requirements of Iowa Code section 8B.11, Iowa Admin. Code ch. 129—22, and this NOFA, and make a final agency decision regarding whether, to which Projects, and in what amount(s) to award grant funds. In making final Award decision(s), the Office may consider a variety of information or materials. In formulating its final recommendation(s), the Office is not bound by the results of the scoring process set forth in this NOFA. The Office will notify each Applicant to which it has decided to make an Award by issuing a "Notice of Intent to Award" or "NOIA." Such NOIA shall be distributed by email to the Applicant's Authorized Official. The Office will also post the NOIA online at <a href="https://ocio.iowa.gov/broadband">https://ocio.iowa.gov/broadband</a>. Unsuccessful Applicants are solely responsible for reviewing this website to determine their Award status.
- 1.7.7. *Grant Agreement Negotiation and Execution.* 
  - 1.7.7.1. Following the issuance of the NOIA, the Office will distribute final Grant Agreements for the successful Applicants' review and signature. The Office's standard Grant Agreement is labeled as "Exhibit E." Successful Applicants will be given 10 business days from the date of receipt of a final Grant Agreement to negotiate and sign a contract with the Office. If a Grant Agreement has not been executed within this timeframe, the Office may, in its sole discretion, cancel the Award with respect to that Applicant and

- begin negotiations with another Applicant, as deemed appropriate by the Office. The Office may, in its sole discretion, extend the time period for negotiations of the Grant Agreement.
- 1772 By submitting an Application, Applicant acknowledges its acceptance of the terms and conditions of the NOFA and the Grant Agreement, labeled as "Exhibit E," without change, except as otherwise expressly stated in its Application and otherwise permitted herein. If Applicant takes exception to a provision in the Grant Agreement, it must state the reason for the exception, and set forth the specific language it proposes to include in place of that section or provision through a redline with comments in the margins. If Applicant's exceptions or proposed responses materially alter the NOFA or the requirements of Iowa Code section 8B.11 or Iowa Admin. Code ch. 129—22, or if Applicant submits its own terms and conditions or otherwise fails to follow the process described herein, the Office may reject the Application, in its sole discretion. The Office reserves the right to either award grant funds without further negotiation with a successful Applicant, or to negotiate terms and conditions with a successful Applicant if the best interests of the Office, the Program, and the State would be served.
- **1.8. Inquiries.** Inquiries related to this NOFA may be made in the following ways:
  - 1.8.1. Formal inquiries for which Applicants seek binding responses from the Office related to this NOFA must be submitted in accordance with Section 1.7.2 (Written Questions and Responses). Only written communications made in response to questions submitted through this process shall be binding on the Office.
  - 1.8.2. The Office will make available administrative support throughout the application process to Applicants. Such support includes assisting Applicants in navigating and completing required forms or attachments associated with the application process, including but not limited to transposing information from the Broadband Availability Map to Applications or corresponding forms/attachments. This is a service made available to Applicants to assist them in navigating the more complex aspects of the Application process. Contact <a href="mailto:ociogrants@iowa.gov">ociogrants@iowa.gov</a> for further information. Communications made in response to questions submitted through this process shall not be binding on the Office.

With the exception of the available support described above, unauthorized contact with employees of the Office or independent contractors utilized by the Office regarding this NOFA or any Application submitted in connection herewith may result in disqualification. Including as it relates to the administrative support services described above, representations made by the Office's officers, employees, or independent contractors, whether made verbally, in writing, or otherwise, are not binding on the Office or otherwise incorporated into or made part of this NOFA, unless made in response to questions submitted through the process set forth in Section 1.7.2 (Written Questions and Responses). Likewise, any verbal information provided by an Applicant to the Office, including through the administrative support services described above, shall not be considered part of an Application. Applicants are solely responsible for ensuring their Applications are timely submitted and all required information, forms, or attachments are fully and properly filled out and submitted in accordance with the terms, conditions, or other requirements of Iowa Code section 8B.11, Iowa Admin. Code ch. 129—22, and this NOFA.

- 1.9. Rejection/Disqualification or Cancellation of NOFA. The Office reserves the right to reject, in whole or in part, any or all Applications, disqualify an Applicant, to advertise for new Applications, to arrange to receive or itself perform the services described herein, to abandon the need for such services, or to cancel this NOFA at any time for any reason, including when in the best interests of the Office, the Program, or the State of Iowa to do so. Any Application may be rejected outright and not evaluated, or an Applicant disqualified, for any of the following reasons:
  - 1.9.1. The Applicant is not an eligible Applicant in accordance with Section 1.4 (Eligibility Requirements).
  - 1.9.2. The Project is not an eligible Project in accordance with Section 1.4 (Eligibility Requirements).
  - 1.9.3. The Applicant is not a Responsible Applicant.
  - 1.9.4. The Applicant indicates that the Project is likely to proceed regardless of whether grant funds are awarded to the Applicant for the Project.
  - 1.9.5. Reserved.
  - 1.9.6. Where a portion of the Project overlaps with an area in which any Communications Service Provider has already commenced construction or build out.
  - 1.9.7. Where a portion of the Project overlaps with an area in which any Communications Service Provider has preexisting Broadband expansion commitments.
  - 1.9.8. Where a portion of the Project has already been or will be funded, in whole or in part, with or by any state funds or program, including as it relates to prior grant rounds administered by the Office.
  - 1.9.9. Reserved.
  - 1.9.10. Where a portion of a lower scoring Project materially overlaps with a portion of any other higher scoring Project concurrently seeking funds pursuant to this NOFA.
  - 1.9.11. An Application is submitted in a manner other than through <u>Iowa Grants</u>.
  - 1.9.12. An Applicant fails to include required information or fails to include sufficient information to determine whether a requirement of the NOFA has been satisfied.
  - 1.9.13. An Applicant fails to follow the Application instructions or presents information requested by this NOFA in a manner inconsistent with the instructions of the NOFA.
  - 1.9.14. An Applicant provides misleading or inaccurate answers.
  - 1.9.15. An Applicant states that a requirement of this NOFA cannot be satisfied.
  - 1.9.16. An Applicant's response materially changes a requirement of this NOFA.
  - 1.9.17. An Applicant's response limits or attempts to limit any right(s) of the Office.
  - 1.9.18. An Applicant fails to respond to the Office's request for information, documents, or references.
  - 1.9.19. An Applicant fails to include any signature, certification, authorization, or stipulation required by this NOFA.
  - 1.9.20. An Applicant alters the language in any exhibit, certification, authorization, or other form required to be submitted in connection with this NOFA.

- 1.9.21. An Applicant initiates unauthorized contact concerning or related to this NOFA with an officer, employee, or independent contractor of the Office.
- 1.9.22. An Applicant submits an Application that includes a Project proposing buildout speeds of both 100/100 Broadband or faster and 100/20 Broadband or faster.
- 1.10. Grants Management Policies and Procedures Guide. The Office will issue a Grants Management Policies and Procedures Guide ("Guide") in conjunction with the Grant Agreement negotiation and execution process. This Guide will describe the financial, oversight, and administrative requirements, policies, and procedures the Office requires Grantees to follow in the Office's administration of Awards. Grantees must adhere to the Grants Management Policies and Procedures Guide, which shall be considered a contractual obligation of a successful Grantee.
- **1.11. Additional Terms and Conditions.** Section 7 (NOFA Administration/Terms and Conditions Governing Application Process) sets forth standard terms and conditions that govern the administration of the NOFA, as opposed to terms and conditions in this Section 1 (Program Overview/Administrative Issues) that are designed to assist Applicants in preparing their Application. Applicants and Applications must comply with all terms and conditions set forth in this NOFA.

# **SECTION 2—Form and Content of Applications**

These instructions prescribe the submission, format, and content requirements of the Application. They are designed to facilitate a uniform review process. Failure to adhere to these instructions may result in rejection of an Application. Applicants must complete each Application form required by this NOFA following the instructions herein and within <u>Iowa Grants</u>. Some forms may be in the format of web forms, whereas other forms may be in a .PDF, .DOCX, .XLSX, or other electronic format, and must be uploaded as part of this application process. Redacted or "public" versions of electronic documents must also be uploaded as part of the application process to the extent an Applicant seeks confidential treatment of any information supplied to the Office in accordance with Section 7.18 (Disposition of Applications/Public Records). Applicants are solely responsible for providing the Office with a redacted/public copy of an Application and any corresponding materials or information submitted therewith.

2.1. Iowa Grants Instructions. All Applications and corresponding forms/attachments must be submitted through <u>Iowa Grants</u>. Registration and Application Instructions are outlined in the "Iowa Grants Registration and Application Instructions," labeled as "Exhibit I."

#### 2.2. Required Forms/Submissions.

- 2.2.1. *General Information*. This form requires an Applicant to identify the name, address, telephone number, email address, and other general information of the Authorized Official to respond to inquiries regarding the Application and other required information.
- 2.2.2. Business Organization. This form requires information about Applicant's organization, including legal name, address, alternate mailing address for warrants/payments, and identification of whether Applicant is a subsidiary of one or more parent companies and specific identification of all corresponding parent companies within any chain of ownership and a visualization of the relationship between all parent companies to one another and the subsidiary. Applicants must identify the official legal name under which they are registered with applicable authorities, including, as applicable, the Iowa Secretary of State. For Applicants who are a subsidiary, an uploaded document describing the relationship between a parent and subsidiary is required.
- 2.2.3. Executive Project Summary. This form requires an Applicant to describe at a high level its proposed Project. Note: The information provided in this form does not inform the scope of the Project outlined in the Core Application. Information in this form asks Applicants to provide
  - 2.2.3.1. The Completion Date of the Project, including the anticipated project timeline that includes identifying project milestones and corresponding completion dates. As part of the grant administration process, the Applicant will be expected to describe any completed activities related to these milestones and indicate the date that costs were incurred in relation to these milestones;
  - 2.2.3.2. Whether construction on the Project has begun;
  - 2.2.3.3. Why State funds are necessary for the Project to proceed, including but not limited to a description of how the Project will or will not proceed if the State funds requested are not ultimately awarded; and

- 2.2.4. Demonstrated Experience. This form requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, community partnerships and services; history of organization; number of years in business; number of years of experience providing the types of services sought by this NOFA; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; or the level of technical experience in providing the types of services sought by this NOFA. An Applicant may also submit references from up to three current or previous customers or clients knowledgeable of Applicant's performance in providing services similar to the services described in this NOFA.
- 2.2.5. *Minority Impact Statement*. This form collects information about the potential impact of the Project on minority groups.
- 2.2.6. *Central Forms*. Applicant shall complete and upload the following central forms related to this NOFA. **Note:** Exhibits B through D.1 are located in separate Worksheets within the Broadband Grants Core Application Excel Workbook.
  - 2.2.6.1. <u>Project Worksheet</u>. This form, labeled "Exhibit B," requires Applicant to define its Project by identifying the Targeted Service Areas(s) by Census Block ID#(s) and identifying key inputs from the Broadband Availability Map. These key inputs include, but are not limited to:
    - 2.2.6.1.1. The total number of Broadband Units in the form of Homes, Businesses, and Schools located within Targeted Service Areas forming the basis of the Project;
    - 2.2.6.1.2. The number of Broadband Units in the form of Homes, Businesses, and Schools located within Targeted Service Areas forming the basis of the Project to which Applicant will Facilitate 100/100 Broadband or 100/20 Broadband, as applicable, as a result of the Project;
    - 2.2.6.1.3. The new upload/download speeds, stated in megabits per second, and which must be at least 100/20 Broadband or greater in Tier 1 TSAs or 100/100 Broadband or greater in Tier 2 and Tier 3 TSAs, that Applicant represents will be Facilitated in Targeted Service Areas forming the basis of the Project upon Project completion;
    - 2.2.6.1.4. The type of delivery platform(s) of the Broadband Infrastructure underlying the Project;
    - 2.2.6.1.5. Key product attributes of the Broadband services to be Facilitated to consumers in the Project area; and
    - 2.2.6.1.6. The TSA tier associated with the Census Block (i.e., whether the Census Block is a Tier 1, Tier 2, or Tier 3 TSA).

**Note:** See the "Project Selection and Data Export/Import Instructions," labeled as "Exhibit J," for instructions on how to properly complete this aspect of the Application, which is largely auto-populated from data to be

- input by Applicants into the "TSA Input" tab in the Broadband Grants Core Application Excel Workbook.
- 2.2.6.2. <u>Funding Sources Form</u>. This form, labeled as "Exhibit C," requires the Applicant to describe key funding sources associated with its Project, to be primarily utilized by the Office in the reviewing, ranking, and scoring Applications.
- 2.2.6.3. <u>Budget Plan</u>. This form, labeled as "Exhibit D," requires the Applicant to state its Total Project Costs and corresponding Allowable Expenditures to deliver/complete the Project in the categories provided on the form. *See* the Outside TSA Infrastructure Worksheet, labeled as "Exhibit D.1," for information on how to claim expenditures for Broadband Infrastructure installed outside of Targeted Service Areas forming the basis of a Project.
- 2.2.6.4. Grant Agreement. Successful applicants will be required to execute a Grant Agreement, labeled "Exhibit E," with the Office. Applicants that accept the terms and conditions of the Grant Agreement as proposed will be asked to certify their acceptance. Applicants proposing changes to the Grant Agreement must upload the Grant Agreement with redlines to the Iowa Grants System. See Section 1.7.7 (Grant Agreement Negotiation and Execution) for details on the Grant Agreement markup, negotiation, and the execution process, and Exhibit E for a copy of the Office's standard Grant Agreement.
- 2.2.6.5. <u>Certification, Authorization, and Release of Information Form.</u> This form, labeled as "Exhibit F," requires:
  - 2.2.6.5.1. A representative of Applicant's with legal authority to bind the Applicant to certify to the Office the completeness, accuracy, truthfulness, performance capabilities, and satisfaction of key legal requirements of or related to the Application; and
  - 2.2.6.5.2. Applicant to authorize the Office, independent contractors, or other third parties acting on behalf of or directed by the Office to obtain information about Applicant from third parties, and additionally authorizes such third parties to supply such requested information to the Office.
- 2.2.6.6. <u>Form 22</u>. This form, labeled as "**Exhibit G**," permits Applicant to request confidential treatment of portions of its Application. Applicant or other persons or parties may not request confidential treatment with respect to the following information or materials:
  - 2.2.6.6.1. Any data or information supplied through the Project Worksheet (Exhibit B of the Core Application).
  - 2.2.6.6.2. Any data or information supplied through the Funding Sources Form (Exhibit C of the Core Application).
  - 2.2.6.6.3. Any non-cost related data or information supplied through the Budget Plan, such as budget line-item descriptions (Exhibit D

- of the Core Application).
- 2.2.6.6.4. Any non-cost related data or information supplied through the Outside TSA Infrastructure Worksheet (Exhibit D.1 of the Core Application).
- 2.2.6.6.5. The estimated or actual Total Project Cost, including but not limited to, as stated in the Budget Plan or Outside TSA Infrastructure Worksheet.
- 2.2.6.6.6. Any data or information supplied in response to Section 2.2.2 (Business Organization).

**Note:** Applicant must complete and submit a Form 22 regardless of whether it requests any confidential treatment.

2.2.6.7. <u>Application Checklist</u>. This form, labeled as "Exhibit H," is designed to assist Applicant in ensuring Applicant has completed and submitted all forms, materials, and information required by this NOFA. <u>Applicant is not expected to return this form to the Office with its Application</u>.

# **SECTION 3—Scoring Methodology**

Scoring and ranking Applications submitted in response to this NOFA will occur through quantitative factors, more fully outlined below. A maximum of 100 points is available. An addendum identifying the specific point values assigned to each evaluation factor set forth in Section 3.1 (Quantitative Factors), below, will be posted immediately prior to the Application due date. While the Office will utilize the points system described herein as a tool to assist in initially determining the relative merits of each Application, such scores are in no way binding on the Office. The Office will ultimately make a decision regarding whether, to which Projects, and in what amounts to award grant funds based on which Projects are most likely to have the greatest effect in reducing or eliminating Unserved and Underserved Areas in the State by awarding grants to Communications Service Providers that will Facilitate Broadband service in Targeted Service Areas at or above 100/100 Broadband or 100/20 Broadband, and taking into consideration the factors outlined in Iowa Code section 8B.11, Iowa Admin. Code ch. 129—22, and any other relevant factors identified in this NOFA.

The Office recognizes that some of the factors identified below compete with each other. This is by design. The Office seeks balanced Projects that address a number of competing policy objectives. See Iowa Code  $\S 8B.11(4)(a)(1)$ –(8) (outlining factors the Office must consider in making Award decisions). Notwithstanding the foregoing or anything else in this NOFA to the contrary, as required by Iowa Code section 8B.11(4)(b), the Office shall afford the greatest weight to the factors described in subparagraphs (1) through (3) and (6) of Iowa Code section 8B.11(4) in making final Award decisions. Successful Projects will be expected to meet or exceed any statements or representations made in connection with questions or inputs associated with scored factors outlined below, and any related answers or inputs shall be deemed contractual obligations of Applicant and incorporated by reference into a resulting Grant Agreement as if fully set forth therein.

- **3.1. Quantitative Factors.** The inputs for this Section 3.1 (Quantitative Factors) are generally to be supplied by Applicant on the Project Worksheet, the Budget Plan, and, to the extent applicable, the Outside TSA Infrastructure Worksheet.
  - 3.1.1. Rurality (Iowa Code § 8B.11(4)(a)(1)). This factor operates on the premise that Targeted Service Areas located in rural areas are in greater need of Broadband service than other areas. For purposes of this factor, "rurality" is defined as a function of Broadband Unit density per square mile.

Formula: The aggregate number of Broadband Units within the Targeted Service Areas forming the basis of the Project <u>divided by (÷)</u> by the total square miles forming the basis of the Project.

This results in a "rurality" measure. The lower the measure, the more "rural" the Project. The resulting measure of all Applicants will be compared against each other to calculate the Rurality score for each individual Applicant.

3.1.2. *Efficiency* (Iowa Code § 8B.11(4)(*a*)(8)). This factor operates on the premise that the more Total Broadband Units Facilitated through lower Total Project Costs, the more efficient the delivery. Thus, Projects resulting in higher Broadband Unit facilitation per dollar spent represent more efficient use of grant dollars.

**Formula:** The estimated Total Project Cost <u>divided by (÷)</u> by the Total Broadband Units Facilitated as represented in Section 3.1.3, upon the completion of the Project.

This results in a Project-dollars per Broadband-Units-Facilitated measure. The lower the measure, the more efficient the Project. The resulting measure of all Applicants will be compared against each other to calculate the Efficiency score for each individual Applicant.

- 3.1.3. Total Broadband Units Facilitated (Iowa Code § 8B.11(4)(a)(8)). This factor operates on the premise that Projects Facilitating 100/100 Broadband or 100/20 Broadband, as applicable, to the most Broadband Units help to achieve the core statutory goals of the Program, *i.e.*, to reduce or eliminate Underserved areas in the State. Accordingly, Applicant must identify the total Broadband Units the Applicant represents will be Facilitated with 100/100 Broadband or 100/20 Broadband, as applicable, upon the completion of the Project ("Total Broadband Units Facilitated"). The totals of all Applicants will be compared against each other to calculate the Total Broadband Units Facilitated score for each Applicant.
- 3.1.4. Completeness (Iowa Code § 8B.11(4)(a)(5)). This factor operates on the premise that Projects that make 100/100 Broadband or 100/20 Broadband, as applicable, available to a higher proportion of Broadband Units within the Targeted Service Areas forming the basis of a Project further the Program's objectives. The points for the subcategories below will be calculated separately to comprise the total points available within this broader Completeness category. For Proportional Facilitation, 80% of the total Completeness points are allocated. For Simultaneous Capability, 20% of the total Completeness points are allocated.
  - 3.1.4.1. <u>Subcategory 1 Proportional Facilitation.</u> This subcategory considers the portion of Broadband Units within the Project area that the Applicant represents will be Facilitated with 100/100 Broadband or 100/20 Broadband, as applicable, upon completion of the Project.

#### Formula:

The Total Broadband Units Facilitated as represented in Section 3.1.3, not to exceed the total HSBs reflected in the Broadband Availability Map within each Targeted Service Area forming the basis of the Project, upon the completion of the Project <u>divided by (÷)</u> the aggregate number of Broadband Units within the Targeted Service Areas forming the basis of the Project. Up to 80% of the total Completeness points are assigned to this subcategory.

3.1.4.2. <u>Subcategory 2 - Simultaneous Capability.</u> This subcategory considers whether the Applicant can Facilitate 100/100 Broadband or 100/20 Broadband, as applicable, to every Total Broadband Units Facilitated identified in Section 3.1.3 simultaneously. Up to 20% of the total Completeness points are assigned to this subcategory.

### Formula:

3.1.4.2.1. Projects that include a a letter from a Professional Engineer certifying that the proposed Project design will be capable of simultaneously Facilitating 100/100 Broadband or 100/20 Broadband, as applicable, to the Total Broadband Units Facilitated as represented in Applicant's proposed Project will

- receive the full amount of points available within this subcategory
- 3.1.4.2.2. Projects that do not include a letter from a Professional Engineer certifying that the proposed Project design will be capable of simultaneously Facilitating 100/100 Broadband or 100/20 Broadband, as applicable, to the Total Broadband Units Facilitated as represented in Applicant's proposed Project will receive 0% of the total number of points available within this subcategory.

This results in a "completeness" measure. The higher the measure, the more complete the Project. The resulting measures of all Applicants will be compared against each other to calculate the Completeness score for each individual Applicant.

3.1.5. *Relative Speed* (Iowa Code § 8B.11(4)(*a*)(3)). This factor operates on the premise that Projects that Facilitate higher upload/download speeds further the objectives of the Program. Note: Projects proposing buildout speeds of both 100/100 Broadband or faster and 100/20 Broadband or faster are prohibited, as per Section 1.9.22.

<u>Formula:</u> The average upload/download speeds in terms of megabits per second that the Applicant represents will be Facilitated to all Targeted Service Areas forming the basis of the Project.

The resulting averages of all Applicants will be compared against each other to calculate the Relative Speed score for each individual Applicant.

- Prospective Product Attributes (Iowa Code § 8B.11(4)(a)(4)). This factor operates on 3.1.6. the premise that Projects that will deploy more effective Broadband products further the objectives of the Program. Inputs relevant to this factor include, as defined and described in more detail below, Availability, Latency, Performance Credits, Hop Count, and Data Caps. Applicants may use the most favorable product offering that will be made available within a commercially reasonable time and at a commercially reasonable price within the Project area upon request by a consumer as a result of the Project. The product offering selected to describe attributes should be the same product offering used to respond to all product attribute questions/inputs. To the extent providing answers or information to the questions or inputs related to this factor requires assumptions about the route or path certain data/traffic would traverse, and to the extent OCIO would verify performance after a Project ultimately awarded grant funds is completed, assume the following "Destination Server," www.iowa.gov, for purposes of answering such questions or inputs. Additionally, where stated in the applicable subcategory below, assume the Office will use the following "Internet Speed Test Tool" in determining whether Projects ultimately awarded grant funds Facilitate the Product Attributes as represented by Applicants in their Applications relates upon Project completion as it to those subcategories, http://iowa.speedtestcustom.com/. Each of the five subcategories set forth below will be allocated one fifth of the total points available within this broader Prospective Product Attributes category.
  - 3.1.6.1. <u>SubCategory 1 Availability</u>. "Availability" means the estimated percentage of total time service is operative or available when measured

over a 30 day calendar month (720 hours) upon Project completion. Service is considered inoperative or unavailable when degraded to a level at which packets are not passing between the user point of demarcation and the host point of demarcation.

# Formula:

- 3.1.6.1.1. Products Facilitating greater than or equal to 99.9% Availability will receive all of the points available within this subcategory.
- 3.1.6.1.2. Products Facilitating greater than or equal to 99% Availability but less than 99.9% Availability will receive half of the points available within this subcategory.
- 3.1.6.1.3. Products Facilitating less than 99% Availability will receive none of the points available within this subcategory.
- 3.1.6.2. <u>SubCategory 2 Latency</u>. "Latency" means the average time it is estimated to take, expressed in milliseconds (ms), for data to travel from the customer edge router ingress/egress point to the router specified by and as measured by the Internet Speed Test Tool, upon Project completion.

#### Formula:

- 3.1.6.2.1. Products with a Latency of less than 30 ms will receive all of the points available within this subcategory.
- 3.1.6.2.2. Products with a Latency of greater than or equal to 30 ms but less than 60 ms will receive half of the points available within this subcategory.
- 3.1.6.2.3. Products with a Latency of greater than or equal to 60 ms will receive none of the points available within this subcategory.
- 3.1.6.3. <u>SubCategory 3 Performance Credits.</u> "**Performance Credits**" means a credit or other similar discount or incentive to customers for failing to meet a minimum service level as guaranteed in a contract between the Communications Service Provider and a customer.

#### Formula:

- 3.1.6.3.1. Communications Service Providers that offer a Performance Credit will receive all of the points available within this subcategory.
- 3.1.6.3.2. Communications Service Providers that do not offer a Performance Credit will receive none of the points available within this subcategory.
- 3.1.6.4. <u>SubCategory 4 Hop Count</u>. "**Hop Count**" or "**Hops**" means the estimated number of intermediate devices through which data must pass between the originating source and ultimate destination, upon Project completion. Please identify the average number of Hops internet traffic will pass when traversing your network endpoint to go from the Broadband

Units forming the basis of your Project, as the originating source, to the Destination Server identified above, as the destination source. **Note**: Hop Count represents the number of intermediate routes reported by a traceroute/tracert command executed from a customer premise system to the Destination Server (www.iowa.gov) and may not be reported by Applicant as lower than 2.

### Formula:

- 3.1.6.4.1. Products with a Hop Count of less than six will receive all of the points available within this subcategory.
- 3.1.6.4.2. Products with a Hop Count of greater than or equal to six but less than 12 will receive half of the points available within this subcategory.
- 3.1.6.4.3. Products with a Hop Count greater than or equal to 12 will receive none of the points available within this subcategory.
- 3.1.6.5. SubCategory 5 Data Cap. "Data Cap" means a limit, stated in terms of gigabits, imposed by a Communications Service Provider at which point the amount of data that may be transferred or received by a customer at a specified level of throughput would result in either an additional fee(s) paid by the customer or a speed reduction (*i.e.*, throttling) or both. If the product DOES NOT contain either a cost increase or throttling above a specified aggregate data level it would NOT be considered to have a data cap (*i.e.*, answer "NO"). If the product DOES contain either a cost increase or throttling above a specified aggregate data level, or both, it would be considered to have a data cap (*i.e.*, answer "YES").

# Formula:

- 3.1.6.5.1. Products with no Data Cap will receive all of the points available within this subcategory.
- 3.1.6.5.2. Products with a Data Cap will receive none of the points available within this subcategory.
- 3.1.7. Budget Composition. (Iowa Code § 8B.11(4)(a)(2)). This factor takes into consideration the degree to which State funds are requested for the funding of this project. Generally speaking, Projects that are supported by funding other than State funds will receive higher scores for this factor. This NOFA permits requests of up to 75%, 50%, or 35% from State funds for projects that will facilitate 100/100 Broadband in Tier 1, Tier 2, and Tier 3 TSAs respectively and 50% for projects that will facilitate 100/20 Broadband in Tier 1 TSAs; therefore, those Projects requesting less than the applicable reimbursement percentage will receive higher scores than those requesting the entire amount. The points for the subcategories below will be calculated separately to comprise the total points available within this broader Budget Composition category. For State Matching Funds Requested, 80% of the total Budget Composition points are allocated. For Federal, Local, or external Match, 20% of the total Budget Composition points are allocated.
  - 3.1.7.1. <u>Subcategory 1 State Matching Funds Requested.</u> This subcategory

considers whether Applicants are requesting the Maximum Funding Request for which their Project is eligible under this NOFA as established in section 1.6.3 or a lesser amount. This subcategory operates under the premise that Applicants requesting less than the Maximum Funding Request will permit the Office to more widely disburse available funds, increasing the overall impact of the program. Up to 80% of the total Budget Composition points are assigned to this subcategory.

#### Formula:

The percentage of Maximum Funding Request requested by Applicant will be identified by the Office and applied to the table below to determine the percentage of points awarded for this subcategory.

Percentage of Maximum Funding Request requested by Applicant (X)	Percentage of Points Available For Subcategory
95% < X <= 100%	0%
90% < X <= 95%	25%
85% < X <= 90%	50%
80% < X <= 85%	75%
X <= 80%	100%

3.1.7.2. <u>Subcategory 2 - Federal, Local, or External Match.</u> This subcategory considers whether Applicants have identified any source of federal, local, or other external matching funds, not including Applicant's contribution to the project, in addition to the state funds requested in response to this NOFA. Up to 20% of the total Budget Composition points are assigned to this subcategory.

#### Formula:

- 3.1.7.2.1. Projects that include federal, local, or external matching funds will receive 100% of the total points available within this subcategory.
- 3.1.7.2.2. Projects that do not include federal, local, or external matching funds will receive 0% of the total points available within this subcategory.
- 3.1.8. Relative Need for New Broadband and Existing Broadband Service Speeds (Iowa Code § 8B.11(4)(a)(1)). This factor takes into consideration the "Relative Need" for Broadband Infrastructure in the Project area by considering two subcategories: existing Broadband service speeds, and evidence of need for the proposed Project. Generally speaking, Projects that have (1) Project areas with a larger composition of Targeted Service Areas with slower existing speeds and, (2) that provide evidence of need as documented within letters of community support will receive higher relative

need scores. The points for the subcategories below will be calculated separately to comprise the total points available within this broader Relative Need category. For Existing Speeds, 80% of the total Relative Need points are allocated. For Community Support, 20% of the total Relative Need points are allocated.

3.1.8.1. <u>Subcategory 1 - Existing Speeds.</u> Existing broadband service speeds will be calculated with reference to the composition of Tier 1 and Tier 2 Targeted Service Areas forming the basis of a Project. Up to 80% of the total Relative Need points are assigned to this subcategory.

#### Formula:

**Note:** The formula set forth in Section 3.1.8.1 intentionally excludes reference to Tier 3 Targeted Services Areas forming the basis of a Project because no credit is provided for Tier 3 Targeted Service Areas in such calculations and will therefore always result in a "0."

3.1.8.2. Subcategory 2 - Evidence of need. Evidence of need will be evaluated through accompanying testimonials or letters of community support from (1) anchor institutions (e.g., key businesses, schools, universities, libraries, hospitals), (2) crop operations including farms and agricultural businesses, and/or (3) elected leaders associated with areas that will be positively affected by the Project. Up to 20% of the total Relative Need points are assigned to this subcategory.

#### **Formula:**

- 3.1.8.2.1. Applications that include one or more letters of community support from the aforementioned groups will receive 100% of the total points available within this subcategory.
- 3.1.8.2.2. Applications that do not provide any letters of community support from the aforementioned groups will receive 0% of the total points available within this subcategory.
- 3.1.9. *Tier 1 Composition* (Iowa Code § 8B.11(4)(a)(6)). This factor takes into consideration the proportion of a Project that is comprised of Tier 1 Targeted Service Areas. Generally speaking, Projects that include a higher proportion by area of Tier 1 Targeted Service Areas will receive higher scores.

#### **Formula:**

The square mileage of Tier 1 Targeted Service Areas forming the basis of the Project <u>divided by (÷)</u> the square mileage of all Targeted Service Areas forming the basis of the Project.

This results in a "Tier 1 Composition" measure. The higher the measure, the higher the proportion of Tier 1 Targeted Service Areas forming the basis of the Project. The resulting measures of all Applicants will be compared against each other to calculate the Tier 1 Composition score for each individual Applicant.

#### **SECTION 4—Attachments**

The following forms and reference documents can be found on the OCIO Broadband Grants website, available at: https://ocio.iowa.gov/broadband-grants:

- Exhibit A. This Notice of Funding Opportunity #006 ("NOFA").
- **Broadband Grants Core Application** or **Core Application**. This is an Excel Workbook containing the central forms to be completed and submitted by an Applicant in connection this NOFA, including the following key exhibits:
  - Exhibit B—Project Worksheet. This is an Excel Worksheet wherein Applicant defines the Project boundaries and supplies the Office with key data elements to be utilized primarily by the Office in the quantitative aspects of reviewing, scoring, and ranking Applications. This worksheet will be used to identify your project area and will be incorporated into your grant agreement.
  - Exhibit C—Funding Sources Form. This is an Excel Worksheet wherein Applicant describes key funding sources associated with its Project, to be primarily utilized by the Office in reviewing, scoring, and ranking Applications.
  - Exhibit D—Budget Plan. This is an Excel Worksheet wherein Applicant identifies the Allowable Expenditures and Total Project Costs forming the basis of a Project. See Section 1.5.2 (Total Project Costs), Section 2.2.6.3 (Budget Plan) and the Budget Plan in the Core Application Excel Workbook for more detailed information on the budget process.
  - Exhibit D.1—Outside TSA Infrastructure Worksheet. This is also an Excel Worksheet wherein Applicant identifies Allowable Expenditures and Total Project Costs forming the basis of a Project and is part of the "Budget Plan." This Exhibit is only applicable if an Applicant seeks to claim expenditures for Broadband Infrastructure installed outside of Targeted Service Areas forming the basis of a Project. See Section 1.5.2.3 (Outside TSA Infrastructure Process), Section 2.2.6.3 (Budget Plan), and the Outside TSA Infrastructure Worksheet in the Core Application Excel Workbook for information on how to claim expenditures for Broadband Infrastructure installed outside of Targeted Service Areas forming the basis of a Project. Complete this Exhibit ONLY IF you are seeking expenditures for Broadband Infrastructure installed OUTSIDE of Targeted Service Areas.
- Exhibit E—Grant Agreement. This is the standard grant agreement to be entered between the Office and an Applicant awarded funds by the Office in connection with this NOFA. The Grant Agreement establishes the terms, conditions, and requirements governing the delivery, administration, and oversight of a Project. See Section 1.7.7 (Grant Agreement Negotiation and Execution) for terms, conditions, and requirements related to the contracting process. Identify any requested changes to the grant agreement by following the directions in the Iowa Grants application forms.
- Exhibit F—Certification, Authorization, and Release of Information. This is a form by which the Authorized Official certifies the completeness, accuracy, truthfulness, performance capabilities, and satisfaction of key legal requirements of or related to the Application or subsequent performance should Applicant be awarded grant funds and successfully execute a Grant Agreement, and which authorizes the Office, independent contractors, or other third parties acting on behalf of the Office to obtain information about Applicants from third parties, and which authorizes such third parties to supply such requested information to the Office.

- Exhibit G—Request for Confidentiality or Form 22. This is a form submitted as part of an Application where Applicant may request the confidential treatment of specifically-identified information or materials submitted as part of an Application in accordance with the terms, conditions, and requirements of Iowa Admin. Code ch. 129—22 and the NOFA. See Section 7.18 (Disposition of Applications/Public Records) for information regarding this process and the limitations associated therewith.
- Exhibit H—Application Checklist. This is a checklist completed as part of an Application process and is designed to assist Applicants in ensuring they have completed and submitted all forms, materials, and information required by this NOFA. Applicant is not expected to return this form to the Office with its Application.
- Exhibit I—Iowa Grants Registration and Application Instructions. These instructions help Applicants register and navigate the <u>Iowa Grants</u> system. These instructions are applicable to this NOFA opportunity and help the Applicant complete and navigate the online application through the <u>Iowa Grants</u> system, including walking Applicant through the process of uploading required forms referenced herein.
- Exhibit J—Project Selection and Data Export/Import Instructions. These instructions show Applicant how to properly define their Project using the Broadband Availability Map and export the Targeted Service Area information forming the basis of their Project. This export is used to populate the "TSA Input Tab" located within the Core Application. The TSA Input Tab auto populates other key aspects of the Application in the Broadband Grants Core Application Excel Workbook, including the Project Worksheet, which is central to the Application process.

### **SECTION 5—Links**

The following reference materials are available by clicking on the links identified below:

- The Broadband Availability Map and related information, *available at*: <a href="https://ocio.iowa.gov/broadband-availability-map-version-4">https://ocio.iowa.gov/broadband-availability-map-version-4</a>.
- Notice of Funding Availability #006 public posting, *available at*: https://ocio.iowa.gov/empower-rural-iowa-broadband-grant-program-notice-funding-availability-006

### **SECTION 6—Glossary of Additional Terms**

In addition to other terms defined elsewhere in the NOFA, this Glossary defines additional terms used throughout the NOFA that primarily relate to the administration of the NOFA, as opposed to key program terms and critical concepts the understanding of which are essential for an Applicant to prepare a thoughtful and responsive Application and which key program terms are defined in Section 1.2 (Key Program Definitions). The following terms as used throughout the NOFA shall be ascribed the following meaning:

- **6.1.** "Applicant(s)" means a Communications Service Provider submitting an Application in response to this NOFA.
- **6.2. "Application(s)"** means a Communications Service Provider's materials and responses to this NOFA, including the Iowa Grants Application, the Project Worksheet, Funding Sources Form, Budget Plan, and, to the extent applicable, Outside TSA Infrastructure Worksheet, together with any clarifications, attachments, appendices, or amendments to the NOFA and which requests grant funds made available pursuant to and in accordance with the terms, conditions, and requirements of Iowa Code section 8B.11, Iowa Admin. Code ch. 129—22, and this NOFA, including any corresponding attachments, exhibits, or schedules submitted in connection therewith.
- **6.3. "Authorized Official"** means an individual identified by an Applicant, in writing, who is authorized to respond to inquiries and make binding decisions on behalf of and for an Applicant in connection with an Application or Grant Agreement.
- **6.4. "Award"** means grant funds made available pursuant Iowa Code section 8B.11, Iowa Admin. Code ch. 129—22, and this NOFA to an Applicant following the Office's review, scoring, and selection of an Applicant in accordance with the terms, conditions, and requirements of Iowa Code section 8B.11, Iowa Admin. Code ch. 129—22, and this NOFA.
- **6.5. "Iowa Grants System"** or **"Iowa Grants"** means the State of Iowa's electronic grants management system through which Applicants may view and explore funding opportunities made available by State of Iowa agencies, and through which Applicants must submit Applications in response to such opportunities, including this NOFA. The Iowa Grants System is *available at*: <a href="https://www.iowagrants.gov/index.do">https://www.iowagrants.gov/index.do</a>.
- **6.6. "Grantee"** shall have the same meaning ascribed to it under Iowa Admin. Code ch. 129—22, and generally means a Communications Service Provider awarded grant funds by the Office pursuant to Iowa Code section 8B.11, Iowa Admin. Code ch. 129—22, and this NOFA, and which Communications Service Provider successfully executes a Grant Agreement with the Office.
- 6.7. "Responsible Applicant" means an Applicant that has the capability in all material respects to successfully complete and deliver a Project in accordance with the terms, conditions, requirements, and restrictions of Iowa Code chapter 8B, Iowa Admin. Code ch. 129—22, this NOFA, and the resulting Grant Agreement if awarded grant funds. In determining whether an Applicant is a Responsible Applicant, the Office may consider various factors including, but not limited to: the Applicant's competence and qualifications to successfully complete and deliver a Project; the Applicant's integrity and reliability; the past performance of the Applicant, including Applicant's past contract terminations, litigation, debarments, compliance with applicable terms, conditions, or requirements, or timely completion of past projects; Applicant's criminal history; Applicant's financial stability; and the best interests of the Office, the Program, and the State. An Applicant's inability to fully certify/attest to all of the items identified in the Certification, Authorization, and Release of Information Form may result in the Office concluding an Applicant is not a Responsible Applicant.

# SECTION 7—NOFA Administration/Terms and Conditions Governing Application Process

This section sets forth standard terms and conditions that primarily relate to the administration of the NOFA, as opposed to key program terms and critical concepts the understanding of which are essential for an Applicant to prepare a thoughtful and responsive Application and which key program terms and conditions are set forth in Section 1 (Program Overview/Administrative Issues).

- **7.1. Amendments to NOFA.** The Office reserves the right to amend this NOFA at any time. In the event the Office decides to amend this NOFA, a written amendment will be posted at <a href="https://ocio.iowa.gov/broadband">https://ocio.iowa.gov/broadband</a>. Applicants are advised to check this website periodically for amendments to this NOFA. In the event an amendment occurs after the submission deadline is closed, the Office will email the written amendment to each Applicant's Authorized Official.
- **7.2. Open Competition.** Awards will be made through a fair, open, and objective process. Accordingly, no attempt shall be made by any Applicant to induce any other person or firm to submit or not submit an Application for the purpose of restricting competition. Doing so may result in disqualification.
- **7.3. Withdrawal of Applications.** An Application may be withdrawn by the request of an Applicant at any time prior to the due date and time. An Applicant desiring to withdraw an Application shall submit notification including the Application ID, title of the Application, and the Applicant organization name via email to <a href="mailto:ociogrants@iowa.gov">ociogrants@iowa.gov</a>. After this funding opportunity closes, the Office may reject Applications that have been created in <a href="mailto:lowa.gov">lowa.gov</a>. After this funding opportunity submitted.
- **7.4. Resubmission of Withdrawn Applications.** A withdrawn Application may be resubmitted by an Applicant at any time within the Application Acceptance Window in the same manner as permitted by Sections 1.7.3 and 1.7.4 of this NOFA.
- **7.5. Costs of Application Preparation.** All costs of preparing an Application are the Applicant's sole responsibility. The Office is not responsible for any costs incurred by an Applicant related to the preparation or submission of an Application or any other activities undertaken by an Applicant related in any way to this NOFA.
- **7.6. Multiple Applications.** An Applicant may submit one or more Applications for different Projects.
- 7.7. Construction of NOFA. This NOFA shall be construed in light of pertinent legal requirements and the laws of the State of Iowa, including but not limited to Iowa Code chapter 8B and Iowa Admin. Code ch. 129—22. Changes in applicable statutes and rules may affect the award process or the resulting Grant Agreement. Applicants are responsible for ascertaining relevant legal requirements.
- **7.8. Issuance of NOFA Not Commitment by the Office.** The issuance of this NOFA in no way constitutes a commitment by the Office to issue any Award or enter into a Grant Agreement with any Applicant or other interested person or party.
- **7.9. Oral Presentation.** Applicants may be requested to make an oral presentation related to their Application. The determination of any need for presentations and the location, order, and schedule of any such presentations shall be at the sole discretion of the Office. If an oral presentation is required, Applicants may clarify or elaborate on their Application, but may not substantively change, alter, or amend their original Application.
- **7.10.** Restrictions on Gifts and Activities. Iowa Code Chapter 68B contains laws that restrict gifts which may be given or received by state officers or employees, requires certain individuals to disclose information concerning their activities with state government, and prohibits inappropriate use of influence and conflicts of interest. Applicants are responsible for determining the applicability of that chapter to their activities, for complying with the requirements thereof, and for avoiding other potential or actual conflicts of interest. In addition, Iowa Code Chapter 722 provides that it is a felony offense to bribe a public official.
- 7.11. Use of Subcontractors. Applicant's are permitted to seek reimbursement for Allowable Expenditures incurred through the use of contractors, subcontractors, and other third parties in the performance of the services contracted for through this NOFA process. Terms, conditions, and restrictions on the use of contractors, subcontractors, and other third parties are as found in Iowa Admin. Code ch. 129—22, this NOFA, and the Grant Agreement. Current officers or employees of the State of Iowa may not act as contractors, subcontractors, or other third parties in an Applicant's performance of the services contracted for through this NOFA process. Applicants are fully responsible for all work contracted for or agreed to through this NOFA process and any resulting Grant Agreement, including work performed by contractors, subcontractors, and other third parties. No contract or subcontract into which an Applicant enters and which relates to performance of any obligations hereunder and any resulting Grant Agreement will, in any way, relieve an Applicant of any responsibility for performance of its duties or obligations with respect thereto.
- **7.12. Criminal Background Checks.** Except as otherwise prohibited by applicable law, the Office reserves the right to conduct criminal history and other background investigations into an Applicant, its officers, directors, managerial and supervisory personnel, clerical or support personnel, and other personnel utilized or retained by an Applicant in connection with this

application process or any Grant Agreement. Such information may be obtained or used in determining whether to issue a Notice of Intent to Award, including in determining whether an Applicant is a Responsible Applicant, or as a precondition to executing a Grant Agreement with an Applicant who has been awarded grant funds. An Applicant shall cause any/all necessary waivers to be executed by appropriate persons to effectuate such background investigations. Disqualifying offenses may include, but are not limited to, crimes involving an element of dishonesty, fraud, or other crimes of moral turpitude.

- **7.13. Reference Checks.** Except as otherwise prohibited by applicable law, the Office reserves the right to contact any reference(s) to verify any information contained in an Application or to discuss the Applicant's qualifications.
- **7.14. Information from Other Sources.** As part of and during the Application process, the Office reserves the right to obtain and consider information from other sources about an Applicant, including but not limited to the Applicant's capability and performance across the State, the Applicant's financial stability, past or pending litigation, or any publicly available information. Such information will be used solely as permitted by applicable law and for the purposes of judging Applications against the requirements or criteria otherwise identified in this NOFA. In addition, the Office reserves the right to consider information elicited in or supplied in response to one section of the NOFA in considering or evaluating other sections of of the NOFA or an Application, or obtained from other sources identified in or permitted by the NOFA, including but not limited to the Broadband Availability Map.
- **7.15. Verification of Application Contents.** Except as otherwise prohibited by applicable law, the Office reserves the right to verify the contents of an Application submitted by an Applicant. Misleading or inaccurate responses may result in rejection of an Application.
- **7.16. Waivers and Variances.** The Office reserves the right to waive or permit cure of non-material variances in an Application's form and content, provided such action is in the best interest of the Office, the Program, and the State of Iowa. In the event the Office waives or permits the cure of non-material variances, such waiver or cure will not modify the terms, conditions, or requirements of this NOFA or excuse an Applicant from full compliance with the terms, conditions, or requirements of this NOFA. The determination of materiality shall be in the sole discretion of the Office.
- **7.17. NOFA Application Clarification Process.** The Office may request clarification from Applicants for the purpose of resolving ambiguities or questioning information presented in an Application. Clarifications may occur throughout the Application review and evaluation process. Requests for clarification will be issued to the Applicant's Authorized Official. Clarification responses shall be in the format specified by the Office and shall address only the information requested. This may include written questions, interviews, or site visits. Responses shall be submitted to the Office within the time stipulated by the Office at the time of the request and will be deemed part of the Application. Notwithstanding the foregoing, the Office at its sole discretion may reject clarifying information received from an Applicant where the clarifying information materially alters the content or substance of the Application. Failure to timely respond to or otherwise comply with a request for clarification may result in disqualification.
- **7.18. Disposition of Applications/Public Records.** All Applications and the contents associated therewith shall become the property of the Office. Pursuant to Iowa Code section 8B.11(3), the Office is required to post the public aspects of Applications to a public internet site. Further, the Office is generally subject to the State's public records law, Iowa Code chapter 22, and corresponding implementing rules. Applicants or other persons or parties submitting information to the Office are encouraged to familiarize themselves with Iowa Code chapter 22 and Iowa Admin. Code ch. 129—2 and rule 129—22.4(4) before submitting Applications or other information to the Office. Requests for confidentiality must also conform to Section 2.2.6.6 of this NOFA.

In addition, the following terms, conditions, and processes shall govern requests from Applicants for the confidential treatment of information supplied to the Office in connection with an Application. These terms, conditions, and processes are designed to strike a fair balance between the need for transparency and Applicants' legitimate claims for confidential treatment of information or materials. As a general matter, the Office will treat all information submitted by Applicants or by other persons or parties to the Office as public, nonconfidential records unless an Applicant or other person or party requests that specific information submitted be treated as confidential at the time of submission to the Office in accordance with the following:

- 7.18.1. An Applicant or other person or party requesting confidential treatment of portions of an Application or other information submitted to the Office must:
  - 7.18.1.1. Fully complete and submit to the Office a Form 22;
  - 7.18.1.2. Clearly identify in the Application the specific information within each specific section of the Application for which Applicant seeks confidential treatment;

- 7.18.1.3. Conspicuously mark the outside of any Application and individual exhibits or attachments thereto as containing confidential information;
- 7.18.1.4. Mark each page upon which confidential information appears; and
- 7.18.1.5. Submit a public copy of the Application from which claimed confidential information has been excised. Any claimed confidential information must be excised in such a way as to allow the public to determine the general nature of the information removed and to retain as much of the otherwise public information as possible. In submitting a public copy of electronic documents to the Office, Applicants may excise information for which they seek confidential treatment and replace it with clear, conspicuous, **BOLD** language indicating that information has been redacted (*e.g.*, "[REDACTED]") from a specific aspect/area of the Application.
- 7.18.2. Form 22 will not be considered fully complete unless, for each confidentiality request, the Applicant or other person or party:
  - 7.18.2.1. Enumerates the specific grounds in Iowa Code chapter 22 or other applicable law that support treatment of the specific information as confidential;
  - 7.18.2.2. Justifies why the specific information should be maintained in confidence;
  - 7.18.2.3. Explains why disclosure of the specific information would not be in the best interest of the public; and
  - 7.18.2.4. Sets forth the name, address, telephone number, and email address of the individual authorized by the person or party submitting such information to respond to inquiries from the Office concerning the confidential status of such information. This person may be the same person as the Applicant's Authorized Official.
- 7.18.3. Notwithstanding the foregoing, subject to applicable state, federal, and/or international laws, rules, regulations, or orders (including Iowa Code chapter 22 and any corresponding implementing rules, regulations, or orders), the Office will treat W-9s or other tax documents provided through Iowa Grants to facilitate payment/reimbursement as confidential, and Applicants need not and should not include a request for confidential treatment for such document(s) in their Form 22.
- 7.18.4. Failure to request that information be treated as confidential in accordance with the foregoing shall relieve the Office and State personnel from any responsibility for maintaining the information in confidence. An Applicant's request for confidentiality that does not comply with the terms, conditions, or process set forth in this Section 7.18 (Disposition of Applications/Public Records Law) is grounds for rejecting an Application, or denying a request for confidential treatment. Blanket requests to maintain an entire Application submitted to the Office as confidential will be categorically rejected.
- If the Office receives a request for information or materials related to an Application marked as confidential or if a 7.18.5. judicial or administrative proceeding is initiated to compel the release of such materials or information, Applicant shall, at its sole expense, appear in such action and defend its request for confidentiality. If, upon reasonable notice to Applicant, Applicant fails to appear to defend its request for confidentiality, the Office may release the information or material, or otherwise bill the Applicant any costs or expenses incurred in defending the same (including but not limited to the reasonable time and value of the Iowa Attorney General's Office or other attorney or law firm utilized by the Office or the State). Additionally, if Applicant fails to comply with the confidentiality process set forth herein, Applicant's request for confidentiality is unreasonable, Applicant fails to supply the Office with sufficient information to determine whether Applicant's request for confidential treatment is founded, or Applicant rescinds its request for confidential treatment, the Office may release such information or material with or without providing advance notice to Applicant and with or without affording Applicant the opportunity to obtain an order restraining its release from a court of competent jurisdiction. Applicant waives any claims it may have against the Office or the State of Iowa related to the confidential treatment of any information or materials submitted as part of this application process that result, in whole or in part, from any deficiencies with or related to compliance with this Section 1.25 (Disposition of Applications/Public Records Law), or that otherwise result from Applicant's failure to comply with the terms, conditions, or requirements of this NOFA.
- **7.19. Copyright.** By submitting an Application, Applicants agree and acknowledge that the Office will, subject to Section 7.18 (Disposition of Applications/Public Records Law): post the public aspects of Applications received as part of this NOFA process online as required by Iowa Code section 8B.11(3); release, distribute, and copy Applications for the purpose of

facilitating input, recommendations, and evaluation processes, or as is otherwise necessary in administering the selection and Award process; and release, distribute, and copy Applications in response to requests for public records. By submitting an Application, Applicant consents to such releases, disclosures, and copying and grants the Office and the State of Iowa a right and license to do so, warrants and represents that such release, distribution, or copying will not violate the rights of any third party, and agrees to indemnify and hold harmless the Office and the State of Iowa and their employees, officers, board members, agents, representatives, and officials ("Indemnitee(s)") from and against any and all claims, actions, suits, liabilities, damages, losses, settlements, demands, deficiencies, judgments, fines, penalties, taxes, costs and any other expenses (including the reasonable value of time of the Attorney General's Office and the costs, expenses, and attorney fees of other counsel retained by the Office, State, or any Indemnitee) directly or indirectly related to, resulting from, or arising out of any such release, distribution, or copying. In the event an Applicant copyrights or attempts to copyright its Application, the Office may reject the Application.

- **7.20. Authority to Bind.** An individual authorized to legally bind the Applicant shall sign any and all documents requiring signature and associated with this Application process. Any such documents may be executed, scanned, and transmitted electronically. Electronic signatures shall be deemed original signatures, with such scanned and electronic signatures having the same legal effect as original signatures.
- **7.21. Waiver of Claims.** An Applicant's submission of an Application constitutes acceptance of the terms, conditions, criteria, and requirements set forth in this NOFA and operates as a waiver of any and all objections to the contents of the NOFA. By submitting an Application, an Applicant agrees that it will not bring any claim or have any cause of action against OCIO or the State of Iowa based on the terms or conditions of this NOFA or the application process.
- **7.22. Co-signatures/Joint and Several.** In the case of a parent and a subsidiary, both the parent, and the subsidiary that will be performing the Project, will be required to co-sign any resulting Grant Agreement and shall be jointly and severally liable for any duties, responsibilities, obligations, liabilities, or default with respect thereto.
- 7.23. Choice of Law and Forum. All issues in any way related to this Program, NOFA, and any resulting Grant Agreement shall be governed in all respects by, and construed in accordance with, the laws of the State of Iowa, without giving effect to the choice of law principles thereof. Any and all litigation or actions commenced in connection with this Program, NOFA, or any resulting Grant Agreement, including but not limited to any proceeding for judicial review commenced pursuant to Iowa Code chapter 17A, shall be brought in Des Moines, Iowa, in Polk County District Court for the State of Iowa, if jurisdiction is proper. However, if jurisdiction is not proper in the Iowa District Court for Polk County, but is proper only in a United States District Court, the matter shall be commenced in the United States District Court for the Southern District of Iowa, Central Division. Applicant irrevocably: (i) consents and agrees that any legal or equitable action or proceeding arising under, in connection with, or arising out of this Program, NOFA, or any resulting Grant Agreement shall be brought and maintained exclusively in the aforesaid courts; (ii) submits to and accepts, with respect to any such action or proceeding, for it and in respect of its properties and assets regardless of the physical or legal situs thereof, generally and unconditionally, the jurisdiction of the aforesaid courts; and (iii) waives any objection to such jurisdiction based on forum non conveniens or otherwise. This provision shall not be construed as waiving any immunity to suit or liability, in state or federal court, which may be available to the Office or the State of Iowa, including sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States, or otherwise. Applicant irrevocably consents to service of process by certified or registered mail addressed to Applicant's Authorized Official. If for any reason Applicant's agent for service is unable to act as such or the address of the agent changes, Applicant shall immediately appoint a new agent and provide the Office with written notice of the change in agent or address. Any change in the appointment of the agent or address will be effective only upon actual receipt by the Office. Nothing in this provision will alter the right of the Office or State of Iowa to serve process in any other manner permitted by law.
- 7.24. Appeal of Award Decision. The Office will notify successful Applicants of the Office's decision by sending their Authorized Official a copy of the NOIA, and will notify unsuccessful Applicants by posting the NOIA online at <a href="Lowa Grants">Lowa Grants</a> and <a href="https://ocio.iowa.gov/broadband">https://ocio.iowa.gov/broadband</a>. Unsuccessful Applicants are solely responsible for reviewing such websites to determine their Award status. From the date and time of such posting, adversely affected Applicants will have 10 days to appeal such decision(s) by requesting a contested case proceeding in accordance with Iowa Admin. Code r. 129—22.5(4) and 129—6. Failure to challenge the Office's decision within the 10 day period shall waive any other claims an Applicant may have as it relates to the Office's administration of the process and otherwise be deemed a failure to exhaust administrative remedies. Applicants may appeal an adverse decision only for a timely submitted Application. Appeals must clearly and fully identify all issues being contested and demonstrate what requirements or procedures of or in applicable law, rule, or the NOFA were not followed or were violated. In the event of an appeal, the Office will continue working with successful Applicants pending the outcome of the appeal.
- 7.25. Contingent Awards. If, at the time an Award is made, the Office determines: (1) a particular Census Block forming the basis

of a proposed Project is, in whole or in part, subject to challenge, pursuant to procedures set forth in Iowa Admin. Code r. 129—20.5 or, (2) the Office's administration of the Award process resulting in the Award forming the basis of this Agreement is subject to challenge, pursuant to Iowa Admin. Code r. 22.5(4) and Section 7.24 (Appeal of Award Decision) of the NOFA, including any subsequent judicial review or appeal therefrom as outlined in Iowa Code sections 17A.19 and 17A.20, may, contemporaneous with the challenge process, proceed to enter into this Agreement with Grantee. Notwithstanding the foregoing or anything in this Agreement to the contrary, the aspect(s) of the Office's Award(s) that is subject to such challenge at the time of the execution of this Agreement shall be valid and enforceable only to the extent the Office's original determination or Award, as applicable, is ultimately upheld at the end of the entire appeals and contested case process once final, including judicial review and any subsequent appeal therefrom. If a Census Block is ultimately determined to not constitute a Targeted Service Area, or a portion of an Award is later deemed invalid, in whole or in part: the Grantee shall not be entitled to any grant funds or reimbursement to the extent of any such non-eligibility or invalidity; the Office may require the Grantee to amend the Agreement to reflect such result; and the Grantee will be required to reimburse the Office for any corresponding funds previously distributed by the Office.